



## COMPANY UPDATE

Healthcare

Fair value: SEK2.00–2.70

Share price: SEK1.18

# Intervacc

## Strangvac gains traction – Q2 review

## Research analysts:

Klas Palin  
DNB Carnegie Investment Bank AB

We believe Q2 confirmed that operations are moving in the right direction and that Strangvac is continuing to gain traction. Importantly, the company also appears to be making progress in its regulatory process to secure approval for Strangvac in the key US market, with clinical safety studies set to commence in H2. Following the Q2 report, we reiterate our fair value range of SEK2.0–2.7.

**Growth acceleration.** The Q2 report gave us the evidence we were looking for that sales growth is picking up momentum. Revenue growth accelerated to 152% Y/Y, ahead of our forecast. While overall costs came in a bit higher than we had anticipated, we see this more as a result of our conservative assumptions for the quarter than a negative surprise. Most importantly, the balance sheet remains solid and fully supportive of our growth plans, with Q2 closing in a net cash position above SEK200m.


**Positive signals about the US process.** The company met with the US regulatory authority, the Center for Veterinary Biologics (CVB), in June, and following the meeting, the final steps required for approval became clearer. In addition to the data already collected, the CVB has requested clinical data on the safety and efficacy of Strangvac in American horses, with the first study planned for this year. We believe this is in line with our estimates for market approval and launch in 2028.

**Limited estimates changes.** We have lowered our gross margin assumptions, while we see reasons for a somewhat slower increase in costs for 2025–27e. Overall, the changes to our estimates have a net positive effect.

**Maintain our fair value range.** We believe the Q2 report provided well-needed reassurance for investors that the growth story is back on track. At this stage, we do not make any major adjustments to our longer-term assumptions and maintain our fair value range of SEK2.0–2.7.

Changes in this report			
	From	To	Chg
EPS adj. 2025e	-0.33	-0.33	-0%
EPS adj. 2026e	-0.24	-0.22	+9%
EPS adj. 2027e	-0.19	-0.19	+1%
Upcoming events			
Q3 Report		19 Nov 2025	

Key figures (SEK)				2024	2025e	2026e	2027e
Sales (m)				12	26	55	106
EBITDA (m)				-59	-52	-58	-47
EBIT (m)				-77	-71	-77	-66
EPS				-1.00	-0.33	-0.22	-0.19
EPS adj.				-1.00	-0.33	-0.22	-0.19
DPS				0.00	0.00	0.00	0.00
Sales growth Y/Y				47%	120%	110%	95%
EPS adj. growth Y/Y				+chg	+chg	+chg	+chg
EBIT margin				-655.5%	-274.1%	-141.7%	-62.1%
P/E adj.				n.m.	n.m.	n.m.	n.m.
EV/EBIT				neg.	neg.	neg.	neg.
EV/EBITA				neg.	neg.	neg.	neg.
EV/EBITDA				neg.	neg.	neg.	neg.
P/BV				0.6	1.4	1.9	2.7
Dividend yield				0.0%	0.0%	0.0%	0.0%
FCF yield				-13.4%	-13.8%	-16.4%	-15.4%
Equity/Total Assets				86.7%	89.0%	82.8%	72.2%
ROCE				-37.7%	-30.4%	-30.2%	-36.5%
ROE adj.				-37.7%	-30.4%	-30.2%	-36.5%
Net IB debt/EBITDA				0.6	3.3	1.8	1.0

Share price – 5-year				
				
Intervacc				
OMX Stockholm_PI (Se) (Rebased)				
High/Low (12M)			SEK3.4/0.7	
Perf.	3M	6M	12M	YTD
Abs.	11.11	9.26	-63.61	17.56
Rel.	8.02	14.26	-61.87	14.77

Source: DNB Carnegie (estimates), FactSet, Infront &amp; company data

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## Equity story

### Near term: within 12M

We expect sales growth to accelerate as the launch of Strangvac in Europe gains renewed momentum, following necessary manufacturing updates and efforts to raise awareness of the product among veterinarians. After a sluggish start, investor confidence in Strangvac's potential needs to be restored, and we therefore view sales updates and order-related press releases as key near-term triggers for the stock. Additionally, securing a US distribution partner would be a significant milestone and an important catalyst for the equity story.

### Long-term outlook: 5Y+

In our view, Strangvac is one of the most effective and safest vaccines against equine strangles currently available. With growing awareness of the product and launches in new markets, we expect it to capture a significant market share in the EU/UK and the US, with peak net sales projected to exceed SEK1bn by 2032.

### Key risks:

- Continued sluggish sales development
- Failure to secure US market approval
- Additional financing needs if the above risks materialise

## Company description

Intervacc operates in the large and growing animal health market and is among the leading developers of modern vaccines targeting bacterial infectious diseases caused by streptococcal and staphylococcal bacteria. Its technology platform, based on fused recombinant proteins, is at the forefront of the field, offering significant potential and broad immune responses against complex bacterial pathogens. A key advantage of Intervacc's vaccines is their DIVA property, which enables differentiation between vaccinated animals and those previously infected, an invaluable feature during outbreaks. The company has a scalable business model for the global market, outsourcing production to manufacturing partners while entering distribution agreements with major global players that manage marketing and sales.

### Key industry drivers

- Growing demand for better treatments and vaccines of companion animals
- Rising interest of veterinary medicine

### Industry outlook

- According to market research reports we have reviewed, the industry is expected to grow at a CAGR of 5–7% over the next decade

### Largest shareholders, capital

HealthCap	25.9%
Avanza Pension	5.0%
AP4	4.6%

### Cyclicality

Cyclicality: N/A

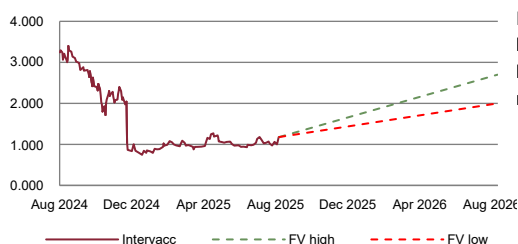
### Key peers

We consider Swedencare, Vimian and Vivesto to be its closest listed peers in veterinary medicine.

## Valuation and methodology

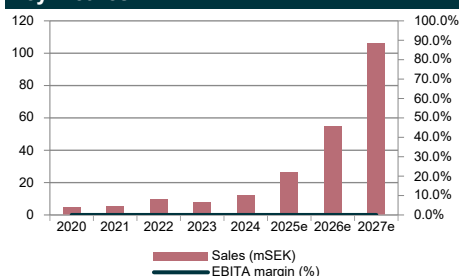
We value Intervacc using a DCF model, applying a WACC range of 12–16%. Over our 10-year explicit forecast period, we expect significant sales growth, exceeding SEK1bn by the end of the period. Sales are projected to roughly double each year until 2029, followed by a five-year CAGR of 25%. Growth is then expected to gradually slow to 3% in the subsequent decade, with a terminal growth rate of 2%. As the company matures, we forecast EBITA margins of 28–30% from 2030 onwards. Capital expenditure is projected to decline as a percentage of sales over time, stabilising at approximately 2%.

### Fair value range 12M



In our upper fair value range scenario, the company delivers strong growth, reducing uncertainty around its long-term potential and thereby making a 12% WACC assumption reasonable. The lower end of the range is based on a 16% WACC, reflecting the higher uncertainty related to a US approval of Strangvac, the pace of revenue ramp-up and balance sheet risks.

### Key metrics



### P/E 12-months forward



### Long-term valuation trend



Source: DNB Carnegie (estimates) & company data

## Estimate revisions

### Deviation table Q2 – actual versus DCARe

(SEKm)	Last four quarters 2024/2025				Q2 2025e		Deviation	
	Q2	Q3	Q4	Q1	Actual	DCARe	Abs.	%
Revenues	2.7	2.5	4.1	4.6	7.0	6.1	0.9	15%
Gross profit	0.6	-5.4	0.8	1.2	2.3	2.4	-0.1	-5%
Opex	-21.5	-25.1	-23.0	-19.9	-24.9	-23.4	-1.5	6%
EBITDA adj.	-13.6	-11.8	-14.0	-10.0	-12.8	-12.4	-0.4	-3%
D&A	-4.7	-4.7	-4.5	-4.7	-4.7	-4.7	0.0	1%
EBIT	-18.3	-22.5	-18.5	-14.7	-17.5	-17.1	-0.4	-2%
Pre tax profit	-17.8	-22.2	-18.1	-14.3	-16.6	-15.9	-0.7	-4%
Net loss	-17.8	-22.2	-18.1	-14.3	-16.6	-15.9	-0.7	-4%
EPS	-0.24	-0.29	-0.24	-0.04	-0.05	0.00	0.0	n.a.
Revenue growth rate Y/Y	45%	-16%	154%	91%	156%	123%	33%	27%
Revenue growth rate Q/Q	14%	-7%	63%	11%	53%	33%	20%	60%
Adj. gross margin %	21%	29%	21%	27%	32%	39%	-7%	-18%
EBITDA margin	Neg.	Neg.	Neg.	Neg.	Neg.	Neg.	n.a.	n.a.
EBIT margin	Neg.	Neg.	Neg.	Neg.	Neg.	Neg.	n.a.	n.a.

Source: DNB Carnegie (estimates) & company

We expect the company to deliver strong sales growth over the coming quarters

### Updated quarterly estimates 2024 – 2026e

SEKm	2024				2025				2026			
	Q1	Q2	Q3	Q4	Q1	Q2e	Q3e	Q4e	Q1e	Q2e	Q3e	Q4e
<b>Operating income</b>												
Revenues	2.4	2.7	2.5	4.1	4.6	7.0	6.2	8.2	9.6	13.4	14.2	17.3
Other operating income	0.1	0.5	0.1	0.3	0.7	0.4	0.2	0.2	0.3	0.3	0.3	0.4
<b>Total</b>	<b>2.5</b>	<b>3.3</b>	<b>2.6</b>	<b>4.5</b>	<b>5.2</b>	<b>7.4</b>	<b>6.4</b>	<b>8.4</b>	<b>9.9</b>	<b>13.7</b>	<b>14.5</b>	<b>17.7</b>
<b>Operating expenses</b>												
Goods for resale, raw materials and consumables	-2.0	-2.2	-7.9	-3.3	-3.3	-4.7	-4.1	-5.3	-5.9	-7.9	-8.1	-9.0
Other external costs	-8.6	-8.9	-7.4	-9.2	-6.2	-8.6	-9.0	-12.5	-15.5	-14.0	-10.0	-12.0
Employee benefit expenses	-4.9	-5.8	-5.1	-5.8	-5.7	-6.4	-6.1	-7.5	-8.0	-8.3	-7.8	-9.2
Depreciation of equipment and intangible assets	-4.7	-4.7	-4.7	-4.5	-4.7	-4.7	-4.7	-4.7	-4.7	-4.7	-4.7	-4.7
Other operating expenses	-0.3	0.0	-0.1	-0.2	0.0	-0.5	0.0	0.0	0.0	0.0	0.0	0.0
<b>Total operating expenses</b>	<b>-20.5</b>	<b>-21.5</b>	<b>-25.1</b>	<b>-23.0</b>	<b>-19.9</b>	<b>-24.9</b>	<b>-23.9</b>	<b>-30.0</b>	<b>-34.1</b>	<b>-34.9</b>	<b>-30.6</b>	<b>-34.9</b>
<b>Operating profit/loss</b>	<b>-18.0</b>	<b>-18.3</b>	<b>-22.5</b>	<b>-18.5</b>	<b>-14.7</b>	<b>-17.5</b>	<b>-17.5</b>	<b>-21.6</b>	<b>-24.2</b>	<b>-21.2</b>	<b>-16.1</b>	<b>-17.2</b>
Net financial items	0.6	0.4	0.3	0.4	0.4	0.9	0.9	0.8	0.6	0.5	0.4	0.3
<b>Profit/loss before taxes</b>	<b>-17.4</b>	<b>-17.8</b>	<b>-22.2</b>	<b>-18.1</b>	<b>-14.3</b>	<b>-16.6</b>	<b>-16.6</b>	<b>-20.8</b>	<b>-23.6</b>	<b>-20.7</b>	<b>-15.7</b>	<b>-16.9</b>
Tax on profit	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<b>Net loss for the period</b>	<b>-17.4</b>	<b>-17.8</b>	<b>-22.2</b>	<b>-18.1</b>	<b>-14.3</b>	<b>-16.6</b>	<b>-16.6</b>	<b>-20.8</b>	<b>-23.6</b>	<b>-20.7</b>	<b>-15.7</b>	<b>-16.9</b>
<b>Gross profit*</b>	<b>0.4</b>	<b>0.6</b>	<b>-5.4</b>	<b>0.8</b>	<b>1.2</b>	<b>2.3</b>	<b>2.1</b>	<b>2.9</b>	<b>3.7</b>	<b>5.5</b>	<b>6.1</b>	<b>8.3</b>
<b>EBITDA</b>	<b>-13.3</b>	<b>-13.6</b>	<b>-17.9</b>	<b>-14.0</b>	<b>-10.0</b>	<b>-12.8</b>	<b>-12.8</b>	<b>-16.9</b>	<b>-19.5</b>	<b>-16.5</b>	<b>-11.4</b>	<b>-12.5</b>
<b>EBIT</b>	<b>-18.0</b>	<b>-18.3</b>	<b>-22.5</b>	<b>-18.5</b>	<b>-14.7</b>	<b>-17.5</b>	<b>-17.5</b>	<b>-21.6</b>	<b>-24.2</b>	<b>-21.2</b>	<b>-16.1</b>	<b>-17.2</b>
Gross margin*	17%	21%	-212%	21%	27%	32%	34%	35%	39%	41%	43%	48%
EBITDA margin	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.
EBIT margin	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.

\*gross profit is an estimate of revenues less goods for resale

Source: DNB Carnegie (estimates) & company

We have slightly raised our 2025e sales estimate while lowering our gross margin assumptions. We also see reasons for a somewhat slower cost increase in 2025–27e. Overall, the revisions have a net positive effect on earnings.

#### Overview full year DCARe changes

(SEKm)	2022	2023	2024	New estimates			Old estimates			Abs. Change			% change		
				2025e	2026e	2027e	2025e	2026e	2027e	2025e	2026e	2027e	2025e	2026e	2027e
Revenues	9.7	8.0	11.8	26.0	54.5	106.2	24.7	54.5	106.2	1.3	0.0	0.0	5%	0%	0%
Gross profit*	0.7	-13.8	-3.5	8.5	23.6	56.3	11.0	26.9	60.5	-2.5	-3.3	-4.2	-23%	-12%	-7%
Opex	-68.5	-81.5	-74.8	-81.2	-102.1	-124.2	-86.0	-116.9	-135.9	4.8	14.8	11.7	-6%	-13%	-9%
EBITDA	-43.6	-69.0	-58.7	-52.5	-58.4	-46.8	-54.9	-69.9	-54.3	2.4	11.5	7.4	4%	16%	14%
D&A	-20.9	-24.6	-18.5	-18.7	-18.8	-19.1	-18.8	-18.8	-19.1	0.0	0.0	0.0	0%	0%	0%
EBIT	-64.4	-93.6	-77.3	-71.2	-77.2	-66.0	-73.7	-88.7	-73.4	2.4	11.5	7.4	3%	13%	10%
Pre tax profit	-64.2	-91.5	-75.5	-68.3	-75.4	-65.5	-70.3	-86.9	-72.9	2.0	11.5	7.4	3%	13%	10%
Profit/loss	-64.2	-102.9	-75.5	-68.3	-75.4	-65.5	-70.3	-86.9	-72.9	2.0	11.5	7.4	3%	13%	10%
EPS adj.	-1.27	-1.36	-1.00	-0.33	-0.22	-0.19	-0.33	-0.24	-0.19	0.0	0.0	0.0	0%	9%	1%
Net sales growth Y/Y (%)	85%	-17%	47%	120%	110%	95%	110%	120%	95%	11%	11%	0%	10%	-9%	0%
Gross margin %	7%	-172%	-30%	33%	43%	53%	45%	49%	57%	12%	6%	4%	-27%	-12%	-7%
EBITDA margin %	Neg.	Neg.	Neg.	Neg.	Neg.	Neg.	Neg.	Neg.	Neg.	Na.	Na.	Na.	Na.	Na.	Na.
EBIT margin %	Neg.	Neg.	Neg.	Neg.	Neg.	Neg.	Neg.	Neg.	Neg.	Na.	Na.	Na.	Na.	Na.	Na.

\*gross profit is an estimate of revenues less goods for resale

Source: DNB Carnegie (estimates) & company

#### Updated DCARe estimate changes 2022–29e

SEKm	2022	2023	2024	2025e	2026e	2027e	2028e	2029e
<b>Operating income</b>								
Revenues	9.7	8.0	11.8	26.0	54.5	106.2	223.0	381.5
Other operating income	3.4	1.8	1.0	1.5	1.3	2.0	2.0	2.0
<b>Total</b>	<b>13.1</b>	<b>9.8</b>	<b>12.8</b>	<b>27.4</b>	<b>55.8</b>	<b>108.2</b>	<b>225.0</b>	<b>383.5</b>
<b>Operating expenses</b>								
Goods for resale, raw materials and consumables	-9.0	-21.8	-15.3	-17.5	-30.9	-49.9	-82.5	-125.9
Other external costs	-26.9	-36.6	-34.2	-36.3	-50.0	-64.8	-87.0	-118.3
Employee benefit expenses	-19.6	-19.7	-21.5	-25.7	-33.3	-40.3	-49.0	-64.8
Depreciation of equipment and intangible assets	-20.9	-24.6	-18.5	-18.7	-18.8	-19.1	-19.0	-19.8
Other operating expenses	-1.2	-0.7	-0.5	-0.5	0.0	0.0	0.0	0.0
<b>Total operating expenses</b>	<b>-77.5</b>	<b>-103.4</b>	<b>-90.1</b>	<b>-98.7</b>	<b>-133.0</b>	<b>-174.1</b>	<b>-237.4</b>	<b>-328.8</b>
<b>Operating profit/loss</b>	<b>-64.4</b>	<b>-93.6</b>	<b>-77.3</b>	<b>-71.2</b>	<b>-77.2</b>	<b>-66.0</b>	<b>-12.5</b>	<b>54.6</b>
Net financial items	0.3	2.1	1.8	2.9	1.8	0.5	0.0	0.0
<b>Profit/loss before taxes</b>	<b>-64.2</b>	<b>-91.5</b>	<b>-75.5</b>	<b>-68.3</b>	<b>-75.4</b>	<b>-65.5</b>	<b>-12.5</b>	<b>54.6</b>
Tax on profit	0.0	-11.4	0.0	0.0	0.0	0.0	0.0	0.0
<b>Net loss for the period</b>	<b>-64.2</b>	<b>-102.9</b>	<b>-75.5</b>	<b>-68.3</b>	<b>-75.4</b>	<b>-65.5</b>	<b>-12.5</b>	<b>54.6</b>
<b>Gross profit*</b>	<b>0.7</b>	<b>-13.8</b>	<b>-3.5</b>	<b>8.5</b>	<b>23.6</b>	<b>56.3</b>	<b>140.5</b>	<b>255.6</b>
<b>EBITDA</b>	<b>-43.6</b>	<b>-69.0</b>	<b>-58.7</b>	<b>-52.5</b>	<b>-58.4</b>	<b>-46.8</b>	<b>6.5</b>	<b>74.5</b>
<b>EBIT</b>	<b>-64.4</b>	<b>-93.6</b>	<b>-77.3</b>	<b>-71.2</b>	<b>-77.2</b>	<b>-66.0</b>	<b>-12.5</b>	<b>54.6</b>
Gross margin*	7%	-172%	-30%	33%	43%	53%	63%	67%
EBITDA margin	neg.	neg.	neg.	neg.	neg.	neg.	3%	20%
EBIT margin	neg.	neg.	neg.	neg.	neg.	neg.	-6%	14%

\*gross profit is an estimate of revenues less goods for resale

Source: DNB Carnegie (estimates) & company

## Valuation and risks

Our valuation of Intervacc relies on a DCF model, indicating a fair value range of SEK 2.0– 2.7 per share. The model is built on a detailed 10-year forecast, primarily focused on Strangvac. At the lower end of our fair value range, we apply a higher-risk scenario using a 16% WACC to reflect remaining uncertainties related to US approval of Strangvac, the pace of sales ramp-up and balance sheet risks, given the company's continued loss-making position. In contrast, the upper end of the range assumes reduced risk related to the company's growth trajectory and financial position and is based on a lower WACC of 12%.

### DCF assumptions

We believe Strangvac is an attractive asset still in its early stages, and we forecast strong sales growth for many years ahead. Over our forecast period, we estimate that the company's revenues will grow significantly, reaching SEK1.2bn by 2034, with the US market representing half of total sales. In our modelling, we expect Intervacc to become cash flow positive at the operating level by 2028 and to achieve profitability by 2029. Based on these assumptions, we believe the company's current funding is sufficient to support the business until these milestones are reached.

In our longer-term scenario, we estimate that Intervacc could become a highly profitable company, achieving strong margins on its vaccine while leveraging commercial partners to ensure broad market reach. We forecast EBITDA margins to exceed 30% as Strangvac sales mature by 2032. In our model, we assume sales will peak in 2035 and then gradually decline through 2040, as new treatments are expected to emerge and take over the market. With that said, for now we are not aware of any competing vaccines in development.

### Title

	2025e	2026e	2027e	Average year				Terminal period
				4-5	6-10	11-15	16-20	
<b>DCF assumptions - Summary</b>								
Total sales growth	114.4%	103.4%	93.9%	90.5%	27.4%	-7.6%	-19.0%	0.0%
EBITDA margin	-184.2%	-97.5%	-37.8%	11.2%	29.5%	28.3%	16.6%	12.0%
Depreciation % of sales	-68.3%	-33.7%	-17.7%	-6.9%	-2.4%	-2.0%	-2.0%	-2.0%
EBITA margin	-252.5%	-131.2%	-55.4%	4.4%	27.1%	26.3%	14.6%	10.0%
Amortisations % of sales	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
EBIT margin	-252.5%	-131.2%	-55.4%	4.4%	27.1%	26.3%	14.6%	10.0%
Capex % of sales	-1.1%	-2.7%	-2.8%	-2.0%	-2.0%	-2.0%	-2.0%	-2.0%
Paid tax rate	0.0%	0.0%	0.0%	-20.6%	-20.6%	-20.6%	-20.6%	-20.6%
NWC to sales	6.0%	13.0%	15.7%	15.7%	15.7%	15.7%	15.7%	15.7%
Sales	27	56	108	308	991	1 032	474	289
<b>EBITDA</b>	<b>-51</b>	<b>-54</b>	<b>-41</b>	<b>41</b>	<b>298</b>	<b>295</b>	<b>86</b>	<b>35</b>
Capex	0	-2	-3	-6	-20	-21	-9	-6
Taxes	0	0	0	-4	-57	-57	-16	6
Other	-7	-6	-10	-22	-27	13	17	109
<b>Free cash flow</b>	<b>-58</b>	<b>-62</b>	<b>-54</b>	<b>9</b>	<b>195</b>	<b>231</b>	<b>77</b>	<b>143</b>
Discounted FCF	-53	-49	-37	4	60	38	7	8
Share of total discounted FCF	-13%	-12%	-9%	2%	75%	48%	8%	2%
<b>Valuation</b>								
EV (discounted FCF)	401	1.2						
- Net debt (2024)	34	0.1						
+ Associates	0	0.0						
- Minority interest	0	0.0						
- Outstanding warrants	0	0.0						
Other debt adjustments	193	0.6						
<b>Equity value at YE (25)</b>	<b>629</b>	<b>1.8</b>						
Time adjustment	65	0.2						
Dividend	0	0.0						
<b>Current equity value</b>	<b>694</b>	<b>2.0</b>						
<b>WACC assumptions</b>								
Risk-free rate								4.0%
Market risk premium								4.0%
Adjusted Beta								300.0%
Country risk premium								0.0%
Liquidity risk premium								0.0%
ESG risk (-1% to +1%)								0.0%
<b>Cost of equity</b>								<b>16.0%</b>
Risk-free rate								4.0%
Credit spread								1.6%
Cost of debt (Rf + credit spread)								5.6%
Taxes								20.6%
After-tax cost of debt								4.4%
<b>Equity weight</b>								<b>100.0%</b>
<b>WACC</b>								<b>16.0%</b>

Source: DNB Carnegie (estimates)

### Sensitivity analysis DCF / WACC

Wacc	10%	11%	12%	13%	14%	15%	16%	17%	18%
DCF	3.2	2.9	2.7	2.5	2.3	2.2	2.0	1.9	1.8

Source: DNB Carnegie (estimates)

## Risks

Here, we outline the key risks we believe apply to Intervacc. It is not intended to be a comprehensive list of the risks the company may face but rather includes those we consider most relevant, not presented in any particular order.

**Regulatory risks:** The bar for developing new treatments and vaccines is high, though somewhat lower for veterinary indications compared to human medicine. However, we believe the regulatory authorities overseeing veterinary services are smaller in scale, which may result in slower communication and potential delays. It looks like the process in the US may be on track again, but any clear timeline for US approval has yet to be communicated. We forecast a 2028 market entry in the US.

**Competitive risks:** We believe that currently approved vaccines have a first-mover advantage, having been on the market for several years. In our view, however, Strangvac offers a more attractive product profile. When assessing the competitive landscape, activity in vaccine development for this indication appears limited, and we have not identified any competing products currently in development.

**Market acceptance risks:** Establishing a new product on the market is always challenging, and we believe this is especially true in the veterinary field. Clinical documentation requirements are less extensive than in human medicine, resulting in more limited supporting data, which can make the case for commercial adoption less persuasive.

**Financing risks:** Following the recent capital raise, near-term financial risk is low. However, if sales do not improve as we forecast, entering the second half of 2026, these risks are likely to resurface and may become a concern for investors.

**Technological and intellectual property risks:** Intervacc has secured a broad portfolio of patents that protect Strangvac from competition until at least the early 2030s, and likely beyond. As a biological product, we believe it would be both difficult and costly to develop a biosimilar. To our knowledge, no biosimilar veterinary vaccines have been approved to date.

## Financial statements

Profit & loss (SEKm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Sales	36	12	5	5	10	8	12	26	55	106
COGS	-30	-12	-2	-3	-9	-22	-15	-17	-31	-50
<b>Gross profit</b>	<b>5</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>1</b>	<b>-14</b>	<b>-4</b>	<b>9</b>	<b>24</b>	<b>56</b>
Other income & costs	-22	-22	-22	-26	-44	-55	-55	-61	-82	-103
Share in ass. operations and JV	0	0	0	0	0	0	0	0	0	0
<b>EBITDA</b>	<b>-16</b>	<b>-22</b>	<b>-20</b>	<b>-23</b>	<b>-44</b>	<b>-69</b>	<b>-59</b>	<b>-52</b>	<b>-58</b>	<b>-47</b>
Depreciation PPE	0	0	0	0	0	0	0	0	0	0
Depreciation lease assets	0	0	0	0	0	0	0	0	0	0
Amortisation development costs	0	0	0	0	-15	-18	-17	-17	-17	-17
Amortisation other intangibles	-15	0	0	0	0	-1	-1	-1	-1	-1
Impairments / writedowns	0	0	0	0	0	0	0	0	0	0
<b>EBITA</b>	<b>-31</b>	<b>-22</b>	<b>-20</b>	<b>-24</b>	<b>-59</b>	<b>-88</b>	<b>-77</b>	<b>-71</b>	<b>-77</b>	<b>-66</b>
Amortization acquisition related	0	-6	-6	-6	-6	-6	0	0	0	0
Impairment acquisition related	0	0	0	0	0	0	0	0	0	0
<b>EBIT</b>	<b>-31</b>	<b>-28</b>	<b>-26</b>	<b>-29</b>	<b>-64</b>	<b>-94</b>	<b>-77</b>	<b>-71</b>	<b>-77</b>	<b>-66</b>
Share in ass. operations and JV	0	0	0	0	0	0	0	0	0	0
Net financial items	0	0	0	0	0	2	2	3	2	1
of which interest income/expenses	0	0	0	0	0	0	0	0	0	0
of which interest on lease liabilities	0	0	0	0	0	0	0	0	0	0
of which other items	0	0	0	0	0	0	0	0	0	0
<b>Pre-tax profit</b>	<b>-31</b>	<b>-28</b>	<b>-26</b>	<b>-29</b>	<b>-64</b>	<b>-91</b>	<b>-76</b>	<b>-68</b>	<b>-75</b>	<b>-65</b>
Taxes	4	0	0	0	0	-11	0	0	0	0
Post-tax minorities interest	0	0	0	0	0	0	0	0	0	0
Discontinued operations	0	0	0	0	0	0	0	0	0	0
<b>Net profit</b>	<b>-27</b>	<b>-28</b>	<b>-26</b>	<b>-29</b>	<b>-64</b>	<b>-103</b>	<b>-76</b>	<b>-68</b>	<b>-75</b>	<b>-65</b>
Adjusted EBITDA	-16	-22	-20	-23	-44	-69	-59	-52	-58	-47
Adjusted EBITA	-31	-22	-20	-24	-59	-88	-77	-71	-77	-66
Adjusted EBIT	-31	-28	-26	-29	-64	-94	-77	-71	-77	-66
Adjusted net profit	-27	-22	-20	-23	-58	-97	-76	-68	-75	-65
Sales growth Y/Y	+chg	-65.9%	-60.6%	9.6%	84.8%	-17.2%	47.1%	120.5%	109.7%	94.8%
EBITDA growth Y/Y	-chg	-chg	+chg	-chg	-chg	-chg	+chg	+chg	-chg	+chg
EBITA growth Y/Y	-chg	+chg	+chg	-chg	-chg	-chg	+chg	+chg	-chg	+chg
EBIT growth Y/Y	-chg	+chg	+chg	-chg	-chg	-chg	+chg	+chg	-chg	+chg
EBITDA margin	-45.3%	-178.7%	-408.0%	-443.4%	-449.8%	-860.6%	-498.3%	-202.0%	-107.2%	-44.1%
EBITA margin	nm	nm	nm	nm	nm	nm	nm	nm	nm	nm
EBIT margin	-86.8%	-229.4%	-537.2%	-560.8%	-665.1%	na	-655.5%	-274.1%	-141.7%	-62.1%
Tax rate	11.5%	na	na	na	na	-12.5%	na	na	na	na
Cash flow (SEKm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
EBITDA	-16	-22	-20	-23	-44	-69	-59	-52	-58	-47
Paid taxes	0	1	0	0	0	0	0	0	0	0
Change in NWC	11	18	-1	-2	-27	4	1	-6	-6	-10
Interests paid	0	0	0	0	0	2	2	3	2	1
Actual lease payments	0	0	0	0	0	0	0	0	0	0
Non cash adjustments	1	-1	0	0	0	0	3	1	1	1
Discontinued operations	0	0	0	0	0	0	0	0	0	0
<b>Total operating activities</b>	<b>-4</b>	<b>-3</b>	<b>-20</b>	<b>-25</b>	<b>-70</b>	<b>-46</b>	<b>-53</b>	<b>-54</b>	<b>-62</b>	<b>-55</b>
Capex tangible assets	-1	0	0	-1	-1	0	0	0	-2	-3
Capitalised development costs	-23	-39	-10	-22	-4	-1	0	0	0	0
Capex - other intangible assets	0	-1	-1	0	-1	-1	-1	-1	-3	-4
Acquisitions/divestments	0	0	0	0	0	0	0	0	0	0
Other non-cash adjustments	1	1	0	0	0	0	0	0	0	0
<b>Total investing activities</b>	<b>-23</b>	<b>-39</b>	<b>-11</b>	<b>-23</b>	<b>-6</b>	<b>-2</b>	<b>-1</b>	<b>-1</b>	<b>-4</b>	<b>-7</b>
Dividend paid and received	0	0	0	0	0	0	0	0	0	0
Share issues & buybacks	50	58	143	0	6	91	0	193	0	0
Change in bank debt	0	0	0	0	0	0	0	0	0	0
Other cash flow items	-7	0	0	0	0	0	0	0	0	0
<b>Total financing activities</b>	<b>42</b>	<b>58</b>	<b>143</b>	<b>0</b>	<b>6</b>	<b>91</b>	<b>0</b>	<b>193</b>	<b>0</b>	<b>0</b>
Operating cash flow	-4	-3	-20	-25	-70	-46	-53	-54	-62	-55
Free cash flow	-28	-42	-31	-49	-76	-48	-54	-55	-66	-62
Net cash flow	15	16	112	-49	-70	43	-54	138	-66	-62
Change in net IB debt	22	16	112	-49	-70	43	-54	138	-66	-62
Capex / Sales	2.3%	3.4%	-3.1%	13.2%	9.1%	0.7%	0.0%	1.2%	2.8%	2.8%
NWC / Sales	8.9%	-26.4%	-257.1%	-204.1%	38.1%	80.3%	-39.0%	-7.8%	7.2%	11.1%

Source: DNB Carnegie (estimates) &amp; company data

**Financial statements, cont.**

<b>Balance sheet (SEKm)</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025e</b>	<b>2026e</b>	<b>2027e</b>
Acquired intangible assets	29	24	18	12	6	0	0	0	0	0
Other fixed intangible assets	6	7	8	8	9	9	9	9	11	13
Capitalised development	100	139	149	171	161	144	127	110	92	75
Tangible assets	1	1	0	1	1	1	1	1	2	4
Lease assets	0	0	0	0	0	0	0	0	0	0
Other IB assets (1)	0	0	0	0	0	0	0	0	0	0
Other non-IB assets	11	11	11	11	11	0	0	0	0	0
<b>Fixed assets</b>	<b>149</b>	<b>181</b>	<b>186</b>	<b>203</b>	<b>189</b>	<b>155</b>	<b>137</b>	<b>119</b>	<b>105</b>	<b>93</b>
Inventories (2)	11	1	2	7	27	10	11	23	29	40
Receivables (2)	3	1	0	0	1	1	1	5	9	16
Prepaid exp. & other NWC items (2)	3	1	2	3	2	5	3	3	5	8
IB current assets (1)	0	0	0	0	0	0	0	0	0	0
Other current assets	1	0	0	1	0	1	0	0	1	1
Cash & cash equivalents (1)	37	53	164	116	46	88	34	173	107	45
<b>Current assets</b>	<b>54</b>	<b>56</b>	<b>169</b>	<b>126</b>	<b>76</b>	<b>105</b>	<b>50</b>	<b>204</b>	<b>151</b>	<b>110</b>
<b>Total assets</b>	<b>203</b>	<b>237</b>	<b>355</b>	<b>329</b>	<b>265</b>	<b>260</b>	<b>187</b>	<b>323</b>	<b>256</b>	<b>203</b>
Shareholders' equity	190	220	338	308	250	238	162	287	212	147
Minorities	0	0	0	0	0	0	0	0	0	0
Other equity	0	0	0	0	0	0	0	0	0	0
<b>Total equity</b>	<b>190</b>	<b>220</b>	<b>338</b>	<b>308</b>	<b>250</b>	<b>238</b>	<b>162</b>	<b>287</b>	<b>212</b>	<b>147</b>
Deferred tax	0	0	0	0	0	0	0	0	0	0
LT IB debt (1)	1	0	0	0	0	0	0	0	0	0
Other IB provisions (1)	0	0	0	0	0	0	0	0	0	0
Lease liabilities	0	0	0	0	0	0	0	0	0	0
Other non-IB liabilities	0	0	0	0	0	0	0	0	0	0
<b>LT liabilities</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
ST IB debt (1)	0	0	0	0	0	0	0	0	0	0
Payables (2)	7	5	10	10	6	8	11	20	26	33
Accrued exp. & other NWC items (2)	3	11	6	10	8	11	9	10	12	15
Other ST non-IB liabilities	1	1	1	1	1	2	4	5	7	8
Liabilities - assets held for sale	0	0	0	0	0	0	0	0	0	0
<b>Current liabilities</b>	<b>12</b>	<b>17</b>	<b>17</b>	<b>21</b>	<b>15</b>	<b>22</b>	<b>25</b>	<b>36</b>	<b>44</b>	<b>56</b>
<b>Total equity and liabilities</b>	<b>203</b>	<b>237</b>	<b>355</b>	<b>329</b>	<b>265</b>	<b>260</b>	<b>187</b>	<b>323</b>	<b>256</b>	<b>203</b>
Net IB debt (=1)	-35	-52	-164	-115	-45	-88	-34	-172	-106	-45
Net working capital (NWC) (=2)	6	-13	-12	-10	17	-4	-5	1	7	17
Capital employed (CE)	191	221	338	309	250	238	162	288	212	147
Capital invested (CI)	43	18	14	11	33	6	5	11	19	34
Equity / Total assets	94%	93%	95%	94%	94%	92%	87%	89%	83%	72%
Net IB debt / EBITDA	2.2	2.4	8.4	5.0	1.0	1.3	0.6	3.3	1.8	1.0
<b>Per share data (SEK)</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025e</b>	<b>2026e</b>	<b>2027e</b>
Adj. no. of shares in issue YE (m)	43.29	43.40	50.29	50.40	50.40	75.74	75.74	340.8	340.8	340.8
Diluted no. of Shares YE (m)	43.29	43.40	50.29	50.40	50.40	75.74	75.74	340.8	340.8	340.8
EPS	-1.27	-0.64	-0.55	-0.58	-1.27	-1.63	-1.00	-0.33	-0.22	-0.19
EPS adj.	-1.27	-0.51	-0.42	-0.47	-1.16	-1.54	-1.00	-0.33	-0.22	-0.19
CEPS	-0.59	-0.50	-0.41	-0.46	-0.86	-1.24	-0.75	-0.24	-0.17	-0.14
DPS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
BVPS	4.40	5.06	6.71	6.12	4.96	3.14	2.14	0.84	0.62	0.43
<b>Performance measures</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025e</b>	<b>2026e</b>	<b>2027e</b>
ROE	-28.8%	-13.6%	-9.2%	-9.1%	-23.0%	-42.1%	-37.7%	-30.4%	-30.2%	-36.5%
Adj. ROCE pre-tax	na	-10.7%	-7.1%	-7.3%	-20.8%	-35.0%	-37.7%	-30.4%	-30.2%	-36.5%
Adj. ROIC after-tax	na	-71.6%	-123.2%	-187.7%	-263.7%	-499.3%	-1378.4%	-912.4%	-517.3%	-246.3%
<b>Valuation</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025e</b>	<b>2026e</b>	<b>2027e</b>
FCF yield	-7.1%	-10.5%	-7.8%	-12.1%	-18.9%	-11.9%	-13.4%	-13.8%	-16.4%	-15.4%
Dividend yield YE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Dividend payout ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Dividend + buy backs yield YE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
EV/Sales YE	5.08	43.82	>50	>50	>50	40.32	3.54	8.84	5.43	3.37
EV/EBITDA YE	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.
EV/EBITA YE	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.
EV/EBITA adj. YE	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.
EV/EBIT YE	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.
P/E YE	nm	nm	nm	nm	nm	nm	nm	nm	nm	nm
P/E adj. YE	nm	nm	nm	nm	nm	nm	nm	nm	nm	nm
P/BV YE	1.13	2.66	5.86	6.48	3.90	1.73	0.47	1.40	1.90	2.74
Share price YE (SEK)	4.99	13.4	39.3	39.6	19.4	5.43	1.00	1.18		

Source: DNB Carnegie (estimates) &amp; company data



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