



RESULTS PREVIEW

Capital Goods

Fair value: SEK47.0–65.0

Share price: SEK55.6

Svedbergs Group

Expect no signs of improving markets – Q2 preview

Research analysts:

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DNB Carnegie Investment Bank AB

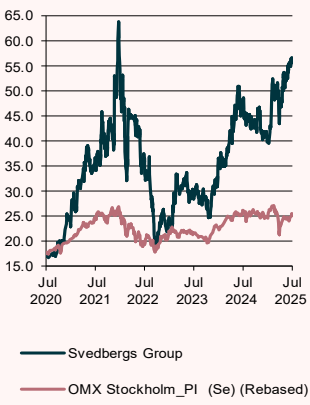
While we do not expect any improvement in demand for Q2, we still forecast continued improvement in the organic growth trend – albeit at low levels. Improvement in Svedbergs brand's margin is a key driver of the group margin and continuous improvement is a focus in the report. Our EBITA estimates are broadly unchanged, and we have adjusted our fair value to SEK47–65 (51–72).

Looking for organic growth of 3%... We have seen few signs of any improvement in the markets – the consumer remains subdued. For growth to accelerate, we believe we need to see the transaction market take off. We expect the positive trend to continue (albeit at low levels) and forecast 3% organic growth. We expect Rhoper Rhodes to continue to gain market share.

...and for the margin to almost reach 15%. With some extra personnel costs in Rhoper Rhodes and some projects in Sweden that did not repeat in Q2, we expect the margin to be slightly below Q1 at 14.9%. We believe Svedbergs' brand is key to the margin taking off. It has traditionally had a larger share of projects than the other parts of the group, and hence it has a higher fixed cost base and operational leverage. For it to get back to high-teens margins, we believe volumes must return. Nevertheless, with a lower cost base, we believe it can reach double-digit margins even at no volume growth. Management believes it can reach this level by Q4.

Will look for any signs of the Swedish market improving. Except to get confirmation that the margin trend in the Svedbergs brand continues, we will look for any signs of the Swedish markets improving in the Q2 report. Continuous market share gains in the UK will also be in focus – it is important, as it is the largest share of the group.

Estimates largely unchanged. We have made marginal changes to our EBITA (-1% for 2025e and no changes for 2026–27e), but did change the definition of adj. EPS (it no longer includes PPA), which lowers adj. EPS. We have adjusted our fair value to SEK47–65 (51–72).

Changes in this report				Key figures (SEK)					Share price – 5-year	
	From	To	Chg		2024	2025e	2026e	2027e		
EPS adj. 2025e	4.0	3.7	-8%	Sales (m)	2,184	2,217	2,302	2,404		
EPS adj. 2026e	4.5	4.2	-7%	EBITDA (m)	374	394	424	451		
EPS adj. 2027e	4.9	4.6	-6%	EBIT (m)	296	314	341	364		
Upcoming events				EPS	3.25	3.68	4.17	4.59		
Q2 Report		18 Jul 2025		EPS adj.	3.26	3.68	4.17	4.59		
Q3 Report		29 Oct 2025		DPS	1.50	1.75	2.00	2.30		
Key facts				Sales growth Y/Y	20%	2%	4%	4%		
No. shares (m)		53.0		EPS adj. growth Y/Y	-13%	13%	13%	10%		
Market cap. (USDm)		309		EBIT margin	13.6%	14.2%	14.8%	15.2%		
Market cap. (SEKm)		2,946		P/E adj.	17.1	15.1	13.3	12.1		
Net IB Debt. (SEKm)		609		EV/EBIT	9.9	11.3	10.1	9.1	High/Low (12M) SEK56.6/39.5	
Adjustments (SEKm)		0		EV/EBITA	9.4	10.8	9.6	8.7		
EV (2025e) (SEKm)		3,555		EV/EBITDA	7.8	9.0	8.1	7.3		
Free float		55.9%		P/BV	1.9	1.8	1.7	1.6		
Avg. daily vol. ('000)		29		Dividend yield	2.7%	3.1%	3.6%	4.1%		
BBG		SVEDB SS		FCF yield	3.6%	7.3%	7.9%	8.6%		
Fiscal year end		December		Equity/Total Assets	49.0%	53.1%	56.8%	60.5%		
Share price as of (CET)		14 Jul 2025 15:59		ROCE	13.2%	11.9%	13.0%	14.0%		
				ROE adj.	13.4%	12.3%	13.1%	13.5%		
				Net IB debt/EBITDA	2.0	1.5	1.1	0.8		

Source: DNB Carnegie (estimates), FactSet, Infront & company data

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Please see the last two pages for important disclosures. This report was completed and disseminated at 15 July 2025, 09:18 CET

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Equity story

Near term: within 12M

We believe that the bottom of the housing construction market, both in terms of newbuilds and renovations, is behind us and that it will not get worse from here. The timing and strength of the recovery, however, are unclear. Currently, we expect a gradual recovery in 2025.

Long-term outlook: 5Y+

The shortage of housing should drive growth in bathroom installations over time. We expect mid-single-digit market growth in the medium to long term for the European bathroom furniture market.

Key risks:

- The housing market does not recover.
- The economic downcycle is prolonged.
- The Svedbergs brand is not able to recover its margin to historical levels.
- Acquisitions develop worse than expected.
- The company is not able to find suitable targets.

Company description

Svedbergs Group designs and manufactures bathroom interiors and products. The company offers a comprehensive range of bathroom items, including furniture, washbasins, mixers, showers, heated towel rails, and WCs, among others. The group operates through subsidiaries Svedbergs, Macro Design, Cassoe, Roper Rhodes and Thebalux. Its strategy is to grow by acquiring independent innovative and sustainable brands that complement its geographic presence or portfolio.

Key industry drivers

- Housing renovations
- New housing construction

Industry outlook

- We believe that the construction market, both new and renovation, has troughed
- We expect a slow recovery in the coming years

Largest shareholders, capital

Stena Adactum	43.0%
Nordea Funds	14.6%
If Skadeförsäkring AB	11.5%

Cyclicality

Cyclicality: Yes
Late

Key peers

FM Mattsson, Ifö, Gustavsberg, Inwido, Balco Group, Nordic Waterproofing.

Valuation and methodology

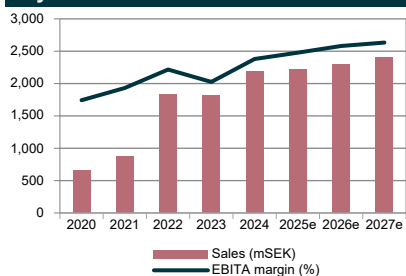
Our fair value range is based on upside and downside potential scenarios applied to multiples-based valuations. We use a P/E of 13x and an EV/EBITA of 11x on our 2026 estimates and discount the values back to today. Peers are trading at average P/E (2026e) of 11x and EV/EBITA (2026e) of 11x. Given Svedberg Group's solid balance sheet, we believe it is fair that it trades at a higher P/E than the peer group.

Fair value range 12M

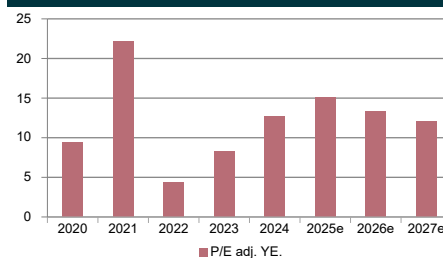


Our downside scenario is based on a 3-year sales CAGR of 1% and EBITA CAGR of 2%, while our upside scenario is based on 3-year sales CAGR of 6% and EBITA CAGR of 12%.

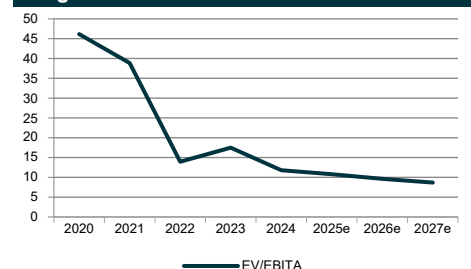
Key metrics



P/E 12-months forward



Long-term valuation trend

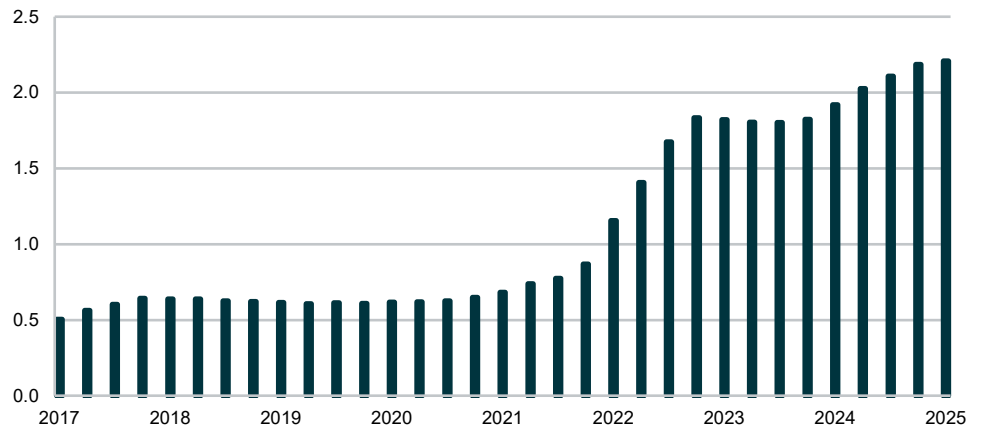


Source: DNB Carnegie (estimates) & company data

Svedbergs Group in key charts

Svedbergs Group sales (SEKbn)

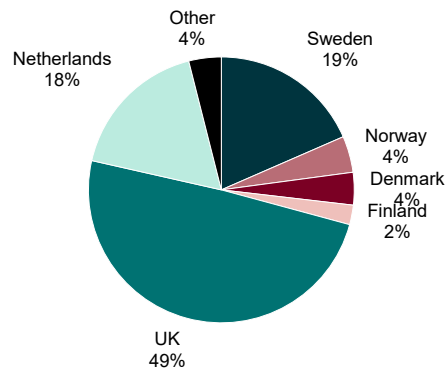
The acquisitions of Roper Rhodes in the UK and Thebalux in the Netherlands have driven sales of the group...



Source: Company data

... and now Sweden accounts for less than one-fifth of sales compared with 76% in 2016

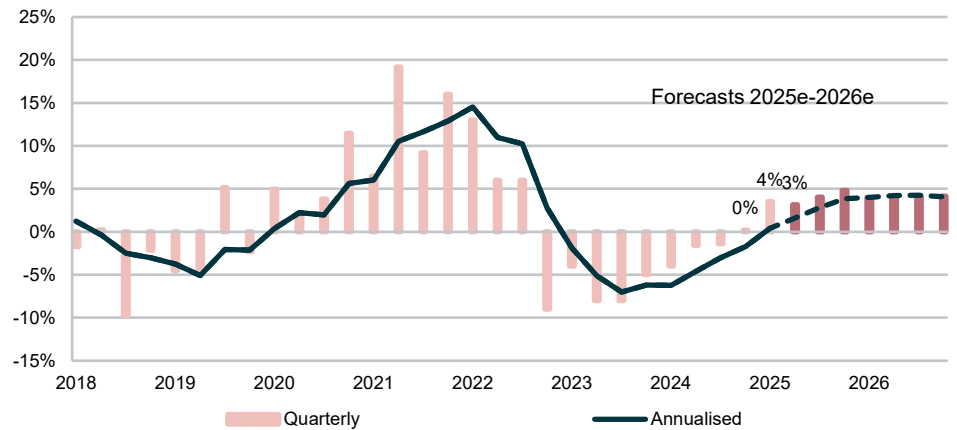
Svedbergs Group geographical sales split (2024)



Source: Company data

We expect the organic growth trend to continue to improve

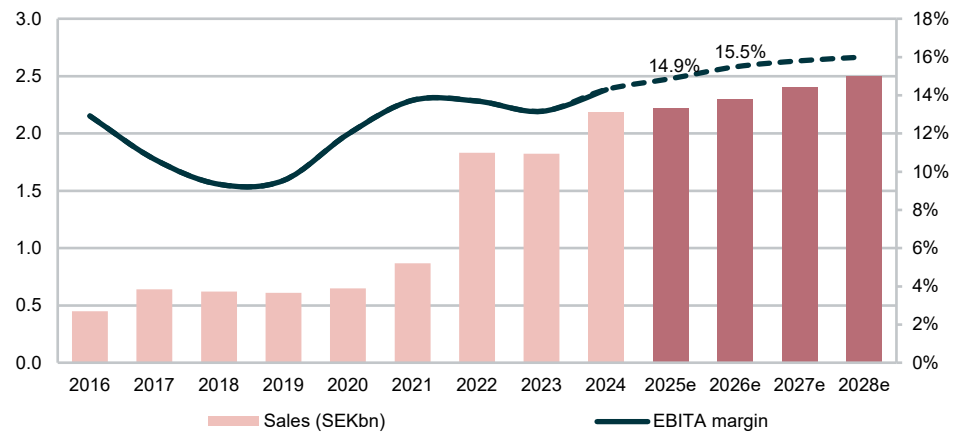
Svedbergs Group organic growth



Source: DNB Carnegie (estimates) & Company data

As the margin in Svedbergs (brand) part of the group recovers, the group margin should keep improving

Svedbergs Group sales and EBITA margin

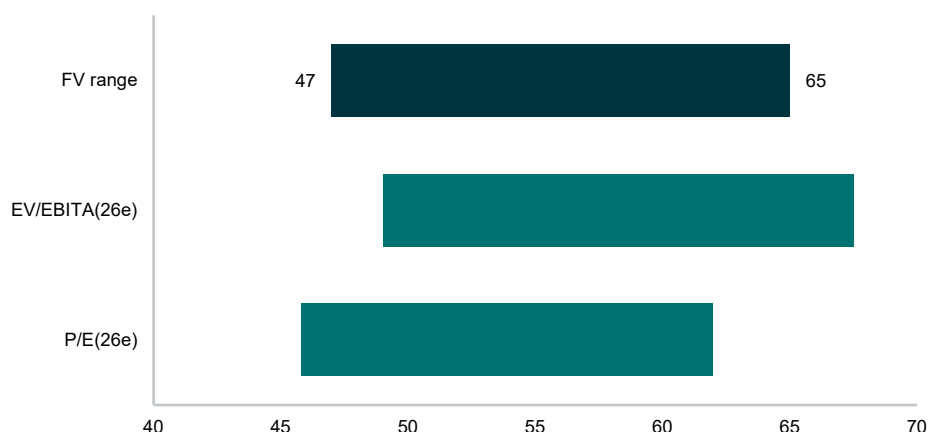


Source: DNB Carnegie (estimates) & Company data

Valuation and risks

Our fair value range is based on upside and downside potential scenarios applied to multiples-based valuations. Based on our estimates, we arrive at a fair value range of SEK47–65.

Svedbergs Group FV range (SEK)



Source: DNB Carnegie

Assumptions

Our multiples-based approach returns values of SEK46–68 per share. We use a P/E of 13x and an EV/EBITA of 11x, to which we apply our 2026 estimates and discount the values back to today. Peers are trading at average 2026e P/Es of 11x and 2026e EV/EBITs of 11x. Given Svedberg's solid balance sheet, we believe it is fair that it trades at a higher P/E than EV/EBIT.

Our downside risk scenario is based on a 3-year sales CAGR of 1% and EBITA CAGR of 2%, while our upside potential scenario is based on a 3-year sales CAGR of 6% and EBITA CAGR of 12%.

Multiples-based calculations

P/E based

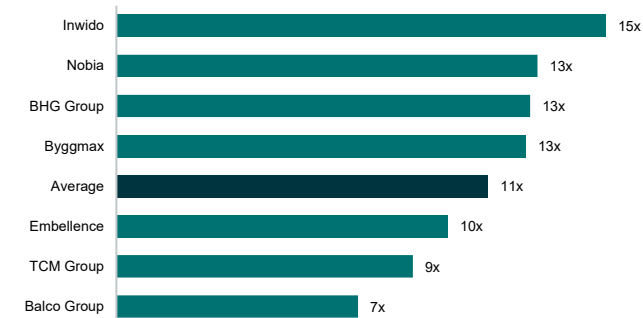
2026 EPS (SEK)	3.7	4.2	4.9
P/E	13x	13x	13x
Value end of 2025 (SEK)	47	54	64
PV per share (SEK)	46	52	62

EV/EBITA based

2026 EBITA (SEKm)	319	356	412
EV/EBITA	11x	11x	11x
EV end of 2025 (SEKbn)	3.5	3.9	4.5
Current EV (SEKbn)	3.4	3.8	4.4
Current net debt (SEKbn)	0.8	0.8	0.8
Equity value (SEKbn)	2.6	3.0	3.6
No shares (m)	52	53	53
Value per share (SEK)	50	56	68
Average (SEK)	48	54	65

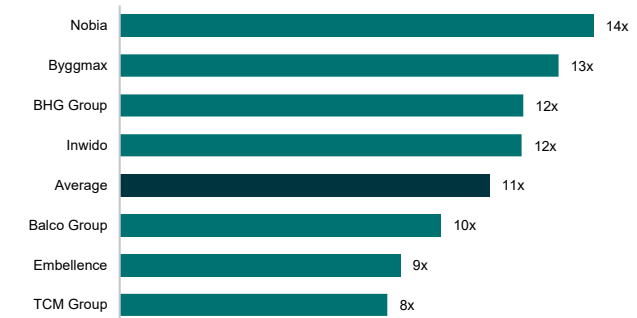
Source: DNB Carnegie

Svedbergs peer group P/E 2026e



Source: Factset

Svedbergs peer group EV/EBITA 2026e



Source: Factset

Risks

Svedbergs faces several potential risks that could impact its operations and financial performance. Below we have outlined the risks that we consider to be the most significant for the company. Note that the list should not be considered exhaustive and is presented in no particular order.

- **Market and economic risks:** Demand for Svedberg's products depends on the broader economic climate, including interest rates, exchange rates, and unemployment rates. Economic slowdowns can reduce consumer spending on home improvements, directly impacting demand for bathroom products. Declines in housing transactions and new constructions can adversely affect sales, as fewer new bathrooms are installed.
- **Operational risks:** Dependence on suppliers for raw materials and finished products makes the company vulnerable to supply chain interruptions, which can affect production schedules and costs. As the group's growth strategy includes acquisitions, such as Thebalux, there is a risk that the acquired units will not perform as expected.
- **Strategic risks:** While M&A can drive growth, they also carry risks like overvaluation, integration difficulties, and diversion of management attention. Maintaining a premium brand image requires continuous innovation and quality assurance. Failure to do so could erode market share.
- **Regulatory and compliance risks:** The company must comply with environmental laws concerning production processes, waste management, and product materials. Non-compliance can lead to fines and reputational damage. Ensuring all products meet safety and quality standards is crucial. Any lapses can result in recalls and legal issues.
- **Technological risks:** The need to adopt new technologies for production, distribution, and customer engagement requires significant investment. Lagging in this area can lead to competitive disadvantages. As operations become more digitized, the risk of cyber-attacks increases, potentially compromising sensitive data and disrupting business activities.

Estimate changes

Svedbergs (SEKm, ex p share)	New est.			Old est.			Abs. Change			% change		
	2025e	2026e	2027e	2025e	2026e	2027e	2025e	2026e	2027e	2025e	2026e	2027e
Net sales	2,217	2,302	2,404	2,227	2,314	2,408	(10)	(12)	(3)	0%	-1%	0%
Growth	1.5%	3.9%	4.4%	2.0%	3.9%	4.0%	0 pp	0 pp	0 pp			
Organic	3.9%	4.1%	4.0%	4.7%	4.1%	4.0%	-1 pp	0 pp	0 pp			
Acq/div	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0 pp	0 pp	0 pp			
Currency	-2.4%	0.0%	0.4%	-2.8%	0.0%	0.0%	0 pp	0 pp	0 pp			
Adj. EBITA	330	356	380	331	357	379	(2)	(1)	1	-1%	0%	0%
Margin	14.9%	15.5%	15.8%	14.9%	15.4%	15.7%	0 pp	0 pp	0 pp			
PPA	(16)	(16)	(16)	(16)	(16)	(16)	-	-	-	0%	0%	0%
EO	-	-	-	-	-	-	-	-	-	nm	nm	nm
EBIT	314	341	364	316	341	363	(2)	(1)	1	-1%	0%	0%
Net interest	(51)	(42)	(35)	(51)	(42)	(35)	-	0	0	0%	0%	0%
Pre tax profit	263	299	329	265	299	328	(2)	(0)	1	-1%	0%	0%
Tax	(68)	(78)	(86)	(69)	(78)	(85)	0	0	(0)	-1%	0%	0%
Net profit	195	221	243	196	221	243	(1)	(0)	1	-1%	0%	0%
EPS	3.7	4.2	4.6	3.7	4.2	4.6	(0.0)	(0.0)	0.0	-1%	0%	0%
EPS (adj)	3.7	4.2	4.6	4.0	4.5	4.9	(0.3)	(0.3)	(0.3)	-8%	-7%	-6%
DPS	1.8	2.0	2.3	1.8	2.0	2.3	-	-	0.0	0%	0%	0%
NIBD	609	483	353	610	484	352	(1)	(1)	1	0%	0%	0%
Segments												
Sales (SEKm)												
Svedbergs	389	407	427	407	427	448	(18)	(20)	(21)	-4%	-5%	-5%
Macro Design	172	179	186	172	179	186	-	-	-	0%	0%	0%
Cassoe	87	89	92	89	92	95	(2)	(2)	(3)	-3%	-3%	-3%
Roper Rhodes	1,154	1,196	1,248	1,144	1,185	1,228	10	11	20	1%	1%	2%
Thebalux	415	431	451	415	432	451	(0)	(0)	(0)	0%	0%	0%
EBITA Adj. (SEKm)												
Svedbergs	30	36	42	22	28	35	8	8	7	36%	27%	21%
Macro Design	23	25	26	19	20	22	4	4	4	23%	22%	20%
Cassoe	17	18	18	17	17	18	(0)	0	0	-1%	2%	2%
Roper Rhodes	207	220	230	221	233	242	(14)	(14)	(12)	-6%	-6%	-5%
Thebalux	94	100	105	95	100	104	(0)	1	1	0%	1%	1%
Other	(42)	(42)	(42)	(42)	(42)	(42)	-	-	-	0%	0%	0%

Source: DNB Carnegie

Interim figures

Svedberg (SEKm, ex p share)	2Q24	3Q24	4Q24	1Q25	2Q25e	3Q25e	4Q25e	1Q26e	2Q26e	3Q26e	Full year est.				
											2023	2024	2025e	2026e	2027e
Net sales	562	512	537	596	561	517	542	620	584	538	1,824	2,184	2,217	2,302	2,404
Growth	23.4%	18.6%	16.8%	4.3%	-0.2%	0.9%	0.9%	3.9%	4.1%	4.1%	-0.5%	19.7%	1.5%	3.9%	4.4%
Organic	-1.6%	-1.4%	0.2%	3.5%	3.1%	4.0%	4.8%	4.0%	4.0%	4.1%	-6.2%	-1.7%	3.9%	4.1%	4.0%
Acq/div	23.4%	21.7%	14.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	2.1%	20.3%	0.0%	0.0%	0.0%
Currency	1.6%	-1.7%	2.3%	0.8%	-3.3%	-3.1%	-4.0%	-0.1%	0.0%	0.0%	3.7%	1.1%	-2.4%	0.0%	0.4%
Adj. EBITA	76	71	81	94	84	75	77	100	93	79	240	312	330	356	380
Margin	13.5%	13.9%	15.1%	15.7%	14.9%	14.6%	14.1%	16.1%	16.0%	14.8%	13.2%	14.3%	14.9%	15.5%	15.8%
PPA	(4)	(4)	(4)	(4)	(4)	(4)	(4)	(4)	(4)	(4)	(11)	(16)	(16)	(16)	(16)
EO	-	-	-	-	-	-	-	-	-	-	(18)	(0)	-	-	-
EBIT	72	67	77	90	80	71	73	96	89	76	210	296	314	341	364
Net interest	(18)	(30)	(7)	(19)	(11)	(11)	(10)	(9)	(9)	(9)	(51)	(67)	(51)	(42)	(35)
Pre tax profit	54	38	71	71	69	60	63	87	80	67	160	229	263	299	329
Tax	(13)	(10)	(21)	(19)	(18)	(16)	(17)	(23)	(22)	(18)	(41)	(61)	(68)	(78)	(86)
Net profit	40	28	50	52	51	45	46	63	59	49	119	168	195	221	243
EPS	0.8	0.5	0.9	1.0	0.96	0.84	0.86	1.2	1.1	0.9	3.4	3.3	3.7	4.2	4.6
EPS (adj)	0.8	0.6	1.0	1.1	1.04	0.92	0.96	1.3	1.2	1.0	3.8	3.3	3.7	4.2	4.6
DPS											1.0	1.5	1.8	2.0	2.3

Segments

Sales (SEKm)

Svedbergs	102	76	102	108	100	76	105	112	105	80	480	393	389	407	427
Macro Design	44	35	45	44	45	36	46	46	47	37	163	165	172	179	186
Cassoe	25	19	21	23	22	19	22	24	23	19	88	87	87	89	92
Roper Rhodes	285	289	275	306	284	292	272	318	296	303	1,062	1,138	1,154	1,196	1,248
Thebalux	107	94	95	115	109	95	96	119	114	99	30	401	415	431	451

Adj. EBIT (SEKm)

Svedbergs	1.3	1.3	5.9	7.5	7.0	6.1	9.4	9.0	10.0	6.4	58.2	16.7	30.0	36.3	42.4
Macro Design	4.1	2.8	5.2	6.2	6.3	4.3	6.5	6.5	6.7	4.6	12.4	16.2	23.3	24.7	26.1
Cassoe	5.0	3.4	3.7	4.7	4.3	3.2	4.4	4.8	4.7	3.5	17.8	16.5	16.5	17.6	18.2
Roper Rhodes	49.1	55.2	60.2	55.0	50.6	52.5	49.0	58.2	54.1	54.9	176.5	213.7	207.1	219.6	230.1
Thebalux	27.9	18.3	17.2	30.0	27.3	19.0	18.1	31.1	29.5	19.7	1.0	89.4	94.4	100.2	105.0
Other	(11.6)	(9.7)	(10.8)	(9.8)	(11.6)	(9.7)	(10.8)	(9.8)	(11.6)	(9.7)	(25.8)	(40.3)	(41.9)	(41.9)	(41.9)

Adj. EBITA margin

Svedbergs	1.3%	1.7%	5.8%	6.9%	7.0%	8.0%	9.0%	8.0%	9.5%	8.0%	12.1%	4.2%	7.7%	8.9%	9.9%
Macro Design	9.4%	8.1%	11.6%	14.0%	14.0%	12.0%	14.0%	14.0%	14.2%	12.5%	7.6%	9.8%	13.6%	13.8%	14.1%
Cassoe	20.3%	18.3%	17.9%	20.3%	19.0%	17.0%	19.5%	20.3%	20.3%	18.0%	20.2%	19.1%	19.1%	19.7%	19.7%
Roper Rhodes	17.2%	19.1%	21.9%	18.0%	17.8%	18.0%	18.0%	18.3%	18.3%	18.1%	16.6%	18.8%	17.9%	18.4%	18.4%
Thebalux	26.1%	19.5%	18.0%	26.1%	25.0%	20.0%	18.9%	26.0%	26.0%	20.0%	3.4%	22.3%	22.8%	23.2%	23.3%

Source: DNB Carnegie (estimates) & Company data

Financial statements

Profit & loss (SEKm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Sales	622	609	649	869	1,833	1,824	2,184	2,217	2,302	2,404
COGS	-363	-351	-375	-502	-1,076	-1,028	-1,188	-1,193	-1,224	-1,270
Gross profit	260	258	274	366	757	796	996	1,024	1,078	1,134
Other income & costs	-182	-177	-184	-240	-467	-523	-622	-630	-655	-684
Share in ass. operations and JV	0	0	0	0	0	0	0	0	0	0
EBITDA	77	80	90	127	290	273	374	394	424	451
Depreciation PPE	-10	-11	-10	-11	-15	-16	-27	-24	-25	-26
Depreciation lease assets	-2	-3	-3	-5	-19	-23	-24	-24	-25	-26
Amortisation development costs	0	0	0	0	0	0	0	0	0	0
Amortisation other intangibles	-9	-9	-9	-10	-12	-12	-12	-15	-17	-18
Impairments / writedowns	0	0	0	0	0	0	0	0	0	0
EBITA	56	58	68	101	244	222	312	330	356	380
Amortization acquisition related	-1	-2	-2	-6	-9	-11	-16	-16	-16	-16
Impairment acquisition related	0	0	0	0	0	0	0	0	0	0
EBIT	55	56	66	95	234	210	296	314	341	364
Share in ass. operations and JV	0	0	0	0	0	0	0	0	0	0
Net financial items	-3	-3	-4	-15	-28	-51	-67	-51	-42	-35
of which interest income/expenses	-3	-3	-4	-15	-28	-51	-67	-51	-42	-35
of which interest on lease liabilities	0	0	0	0	0	0	0	0	0	0
of which other items	0	0	0	0	0	0	0	0	0	0
Pre-tax profit	51	53	62	80	206	160	229	263	299	329
Taxes	-11	-12	-14	-21	-40	-41	-61	-68	-78	-86
Post-tax minorities interest	0	0	0	0	0	0	0	0	0	0
Discontinued operations	0	0	0	0	0	0	0	0	0	0
Net profit	41	41	48	59	166	119	168	195	221	243
Adjusted EBITDA	79	80	100	146	298	291	375	394	424	451
Adjusted EBITA	58	58	78	119	251	240	312	330	356	380
Adjusted EBIT	57	56	76	114	242	229	297	314	341	364
Adjusted net profit	42	41	56	73	171	133	168	195	221	243
Sales growth Y/Y	-2.7%	-2.1%	6.6%	33.8%	111.0%	-0.5%	19.7%	1.5%	3.9%	4.4%
EBITDA growth Y/Y	-7.3%	3.7%	12.4%	41.0%	128.7%	-6.0%	37.2%	5.1%	7.6%	6.4%
EBITA growth Y/Y	-12.8%	3.7%	16.9%	48.3%	142.1%	-9.1%	40.7%	5.7%	8.2%	6.6%
EBIT growth Y/Y	-13.2%	2.7%	17.9%	43.7%	146.5%	-10.2%	40.8%	6.0%	8.6%	6.9%
EBITDA margin	12.4%	13.2%	13.9%	14.6%	15.8%	15.0%	17.1%	17.8%	18.4%	18.7%
EBITA margin	9.0%	9.5%	10.5%	11.6%	13.3%	12.2%	14.3%	14.9%	15.5%	15.8%
EBIT margin	8.8%	9.2%	10.2%	10.9%	12.8%	11.5%	13.6%	14.2%	14.8%	15.2%
Tax rate	20.6%	22.4%	22.4%	26.1%	19.7%	25.6%	26.6%	26.0%	26.0%	26.0%
Cash flow (SEKm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
EBITDA	77	80	90	127	290	273	374	394	424	451
Paid taxes	-16	0	-12	0	-30	-49	-66	-68	-78	-86
Change in NWC	-2	-17	18	-5	0	13	-76	-7	-18	-22
Interests paid	-6	-7	-8	-22	-24	-46	-57	-53	-45	-38
Actual lease payments	0	-2	0	0	-17	-23	-23	-24	-25	-26
Non cash adjustments	0	0	0	0	0	0	0	0	0	0
Discontinued operations	0	0	0	0	0	0	0	0	0	0
Total operating activities	55	58	94	96	223	173	166	243	260	282
Capex tangible assets	-11	-21	-18	-6	-14	-12	-51	-13	-14	-14
Capitalised development costs	-6	-5	-9	-7	-9	-11	-7	-14	-15	-15
Capex - other intangible assets	-1	0	0	-1	-7	-3	-3	0	0	0
Acquisitions/divestments	0	0	-57	-788	-149	-477	0	0	0	0
Other non-cash adjustments	0	0	0	0	0	0	0	0	0	0
Total investing activities	-18	-26	-84	-803	-179	-502	-60	-27	-28	-30
Dividend paid and received	-48	-26	0	-26	0	-53	-53	-93	-106	-122
Share issues & buybacks	0	0	0	0	480	0	391	0	0	0
Change in bank debt	15	8	12	992	-655	407	-445	-159	-126	-130
Other cash flow items	1	1	1	2	0	0	0	0	0	0
Total financing activities	-32	-17	12	968	-176	354	-107	-251	-232	-252
Operating cash flow	55	58	94	96	223	173	166	243	260	282
Free cash flow	37	32	67	82	193	147	106	216	232	252
Net cash flow	5	15	22	261	-131	24	-1	-36	0	0
Change in net IB debt	-10	7	7	-736	534	-390	462	123	126	130
Capex / Sales	1.8%	3.4%	2.8%	0.7%	0.7%	0.6%	2.3%	0.6%	0.6%	0.6%
NWC / Sales	22.6%	24.6%	23.2%	23.5%	17.1%	21.2%	20.3%	21.4%	21.2%	21.1%

Source: DNB Carnegie (estimates) & company data

Financial statements, cont.

Balance sheet (SEK m)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Acquired intangible assets	114	114	162	485	614	838	886	886	886	886
Other fixed intangible assets	46	46	98	503	388	543	559	542	524	506
Capitalised development	0	0	0	0	0	0	0	0	0	0
Tangible assets	70	75	71	282	289	379	422	411	399	387
Lease assets	0	9	9	40	28	82	88	88	88	88
Other IB assets (1)	0	0	0	0	0	0	0	0	0	0
Other non-IB assets	0	0	0	0	2	3	5	5	5	5
Fixed assets	231	245	341	1,311	1,320	1,845	1,959	1,931	1,902	1,872
Inventories (2)	118	134	130	342	444	499	559	567	589	615
Receivables (2)	126	120	138	322	291	296	295	299	311	324
Prepaid exp. & other NWC items (2)	5	5	7	66	16	44	35	35	36	38
IB current assets (1)	0	0	0	0	0	0	0	0	0	0
Other current assets	7	0	0	2	19	21	38	38	38	38
Cash & cash equivalents (1)	21	36	58	320	200	217	236	200	200	200
Current assets	277	296	334	1,051	971	1,076	1,162	1,139	1,174	1,215
Total assets	508	541	674	2,362	2,291	2,921	3,121	3,071	3,076	3,087
Shareholders' equity	163	179	227	267	935	979	1,530	1,632	1,747	1,868
Minorities	0	0	0	0	0	0	0	0	0	0
Other equity	0	0	0	0	0	0	0	0	0	0
Total equity	163	179	227	267	935	979	1,530	1,632	1,747	1,868
Deferred tax	17	21	36	173	132	174	194	194	194	194
LT IB debt (1)	131	132	132	528	563	490	645	486	360	230
Other IB provisions (1)	0	0	0	0	0	0	0	0	0	0
Lease liabilities	0	3	4	20	10	64	61	61	61	61
Other non-IB liabilities	0	0	25	163	164	187	5	5	5	5
LT liabilities	148	156	196	884	868	915	905	746	621	490
ST IB debt (1)	86	93	105	718	61	576	233	233	233	233
Payables (2)	43	37	39	102	113	161	183	185	192	201
Accrued exp. & other NWC items (2)	65	64	94	362	279	263	234	238	247	258
Other ST non-IB liabilities	3	3	6	5	3	5	5	5	5	5
Liabilities - assets held for sale	0	0	0	0	0	0	0	0	0	0
Current liabilities	197	206	251	1,211	487	1,027	686	692	709	728
Total equity and liabilities	508	541	674	2,362	2,291	2,921	3,121	3,071	3,076	3,087
Net IB debt (=1)	195	198	188	966	453	931	732	609	483	353
Net working capital (NWC) (=2)	142	159	143	265	360	414	471	479	497	519
Capital employed (CE)	397	434	509	1,725	1,720	2,301	2,691	2,635	2,624	2,615
Capital invested (CI)	372	404	484	1,576	1,678	2,256	2,426	2,405	2,394	2,385
Equity / Total assets	32%	33%	34%	11%	41%	34%	49%	53%	57%	61%
Net IB debt / EBITDA	2.5	2.5	2.1	7.6	1.6	3.4	2.0	1.5	1.1	0.8
Per share data (SEK)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Adj. no. of shares in issue YE (m)	21.12	21.15	21.16	26.00	33.77	35.32	51.67	52.98	52.98	52.98
Diluted no. of Shares YE (m)	21.12	21.15	21.16	26.00	33.77	35.32	52.98	52.98	52.98	52.98
EPS	1.93	1.96	2.28	2.26	4.90	3.37	3.25	3.68	4.17	4.59
EPS adj.	2.00	1.96	2.64	2.79	5.07	3.75	3.26	3.68	4.17	4.59
CEPS	2.99	2.98	3.40	3.49	6.04	4.48	4.33	4.72	5.26	5.73
DPS	2.25	0.00	1.25	0.00	1.50	1.00	1.50	1.75	2.00	2.30
BVPS	7.71	8.46	10.7	10.3	27.7	27.7	28.9	30.8	33.0	35.3
Performance measures	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
ROE	24.6%	24.3%	23.7%	23.8%	27.5%	12.4%	13.4%	12.3%	13.1%	13.5%
Adj. ROCE pre-tax	15.7%	15.1%	17.3%	11.3%	15.4%	12.7%	13.9%	12.5%	13.6%	14.6%
Adj. ROIC after-tax	12.4%	11.6%	13.6%	8.6%	12.4%	9.1%	9.8%	10.1%	11.0%	11.8%
Valuation	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
FCF yield	1.2%	1.1%	2.3%	2.8%	6.6%	5.0%	3.6%	7.3%	7.9%	8.6%
Dividend yield YE	14.3%	0.0%	5.1%	0.0%	6.8%	3.2%	3.6%	3.1%	3.6%	4.1%
Dividend payout ratio	116.9%	0.0%	54.9%	0.0%	30.6%	29.7%	46.1%	47.6%	48.0%	50.0%
Dividend + buy backs yield YE	8.0%	0.0%	5.1%	0.0%	7.1%	4.8%	4.2%	3.6%	4.1%	4.5%
EV/Sales YE	0.85	0.89	1.09	2.96	0.66	1.11	1.34	1.60	1.49	1.37
EV/EBITDA YE	6.8	6.8	7.9	20.3	4.1	7.4	7.8	9.0	8.1	7.3
EV/EBITA YE	9.4	9.4	10.4	25.5	4.9	9.2	9.4	10.8	9.6	8.7
EV/EBITA adj. YE	9.1	9.4	9.1	21.5	4.8	8.5	9.4	10.8	9.6	8.7
EV/EBIT YE	9.6	9.7	10.7	27.0	5.1	9.7	9.9	11.3	10.1	9.1
P/E YE	8.2	8.3	10.8	27.3	4.5	9.3	12.7	15.1	13.3	12.1
P/E adj. YE	7.8	8.3	9.3	22.1	4.4	8.3	12.7	15.1	13.3	12.1
P/BV YE	2.04	1.94	2.29	6.02	0.80	1.13	1.44	1.81	1.69	1.58
Share price YE (SEK)	15.7	16.4	24.6	61.8	22.2	31.2	41.5	55.6		

Source: DNB Carnegie (estimates) & company data

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