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NEWS FLASH

Capital Goods

Research analysts:

DNB Carnegie Investment Bank AB

Corrected version: Two sentences

corrected in 1st paragraph

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PowerCell

Expands the partnership with Bosch

PowerCell has announced an expansion of its partnership with Bosch, including the sale of extended IP rights valued at approximately EUR6m. We view this as a positive development as it reflects Bosch's continued confidence in PowerCell's products and their longstanding collaboration. The agreement also expands PowerCell's market reach, particularly into China.

PowerCell and Bosch have strengthened their partnership by extending their IP rights deal, where Bosch has bought the rights to develop and adapt the S3 stack, with a focus on the Chinese automotive market. Bosch and PowerCell have worked together since 2019, when PowerCell sold IP rights to Bosch which included the rights to produce, market, and sell the S3 stack for automotive applications. In 2023, the partnership was further extended through a manufacturing agreement under which Bosch began producing S3 stacks for PowerCell. With this latest step, Bosch can now further evolve and adapt the stack it already holds production rights for to the Chinese market.

Entry to a new market. PowerCell currently lacks direct access to the large and fast-growing Chinese market, but through Bosch's established presence, this deal provides a key entry point. Additionally, under the new framework, PowerCell will grant Bosch access to selected non-automotive customers in China, such as those in backup power, construction, and industrial mobility. This not only broadens the addressable market but also enables PowerCell to generate royalty income beyond the automotive sector, increasing that revenue stream for PowerCell. As royalties have a positive drop through effect, we believe this will be positive for the margin.

Upcoming events		Key figures (SEK)	2024	2025e	2026e	2027e	Share price – 5-year
Q2 Report Q3 Report	17 Jul 2025 23 Oct 2025	Sales (m) EBITDA (m)	334 -35	405 -12	523 35	673 69	600
Q4 Report	12 Feb 2026	EBIT (m)	-54	-33	10	40	500
		EPS	-0.85	-0.56	0.14	0.55	
		EPS adj.	-1.28	-0.56	0.14	0.55	400
		DPS	0.00	0.00	0.00	0.00	300 -
		Sales growth Y/Y	8%	21%	29%	29%	200
Key facts		EPS adj. growth Y/Y	-chg	+chg	+chg	286%	
	50.0	EBIT margin	-16.1%	-8.2%	2.0%	6.0%	100
No. shares (m)	58.3	P/E adj.	n.m.	n.m.	>100	47.6	0 minun
Market cap. (USDm)	159	EV/EBIT	neg.	neg.	>100	36.4	- Jun Jun Jun Jun Jun Jun Jun 2020 2021 2022 2023 2024 2025
Market cap. (SEKm) Net IB Debt. (SEKm)	1,524 -81	EV/EBITA	neg.	neg.	>100	36.4	2020 2021 2022 2023 2024 2025
Adjustments (SEKm)	-01	EV/EBITDA	neg.	neg.	42.5	21.3	PowerCell
EV (2025e) (SEKm)	1,443	P/BV	3.7	4.0	3.9	3.6	
Free float	51.5%	Dividend yield	0.0%	0.0%	0.0%	0.0%	OMX Stockholm_PI (Se) (Rebased)
Avg. daily vol. ('000)	110	FCF yield	-4.8%	-8.4%	-1.8%	0.5%	High/Low (12M) SEK46.5/22.5
BBG	PCELL SS	Equity/Total Assets	n.a.	n.a.	n.a.	n.a.	
Fiscal year end	December	ROCE	-13.9%	-7.9%	2.5%	9.3%	Perf. 3M 6M 12M YTD
Share price as of (CET)	12 Jun 2025 14:59	ROE adj.	-20.5%	-8.2%	2.1%	7.9%	Abs7.01 -21.71 -23.58 -26.25
,		Net IB debt/EBITDA	6.1	6.8	-1.4	-0.8	Rel3.06 -18.67 -18.91 -26.16

These developments reinforce our view of a strong collaboration between Bosch and PowerCell, while also highlighting PowerCell's leading technology, solid market position, and competitive strength.

Source: DNB Carnegie (estimates), FactSet, Infront & company data

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Something? PowerCell

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