DNB Carnegie® Access



RESULTS UPDATE

Research analysts:

DNB Carnegie Investment Bank AB

Örian Rödén

Energy & Utility

Fair value: SEK4.8-9.1

Share price: SEK2.47

Gigasun

Q1 close to our estimate despite low sun radiation

Q1(25) EBIT close to our estimate. Gigasun reported EBIT of SEK3m, close to our SEK6m estimate. Sales of SEK46m were below our SEK50m estimate. Similar to Q4, sun radiation was below normal levels, whereas we had expected a normal situation. Gigasun did not install any new capacity during the quarter, so installed capacity of 340 MW was therefore unchanged Q/Q. The capacity growth Y/Y was 19%. Net interest costs of SEK-22m were higher than our SEK-20m forecast. The outstanding bond, which will be repaid in November this year, has a temporarily higher interest rate in 2025.

Unchanged EBIT estimates but higher financial net during 2024. We leave our EBIT estimates unchanged but raise our costs for the financial net due to the higher interest on the bond in 2025e. Gigasun is pursuing a strategic review to manage its capital situation, although the company did not release any news on the topic.

Unchanged valuation. We leave our fair value range unchanged. We use value creation of European power producers, defined as EBIT margin and EBIT growth, as a base. We apply this to a regression model, where we compare value creation with P/E multiples for 2026e and derive a justified P/E multiple for Gigasun, which we apply to our 2026 net profit forecast. This forms the high end of our fair value range. In the low end, we have assumed that interest costs stay at their current elevated levels, and have annualised the last year's interest. We apply the same P/E multiple. Given the still-high interest costs that result in a net loss, the geographical mix, and a small market capitalisation relative to the peer group, we apply a discount of 15% in both scenarios.

| Changes in this report | | | | | | | | | | |
|------------------------|------|------|------|--|--|--|--|--|--|--|
| | From | То | Ch | | | | | | | |
| EPS adj. 2025e | 0.49 | 0.17 | -669 | | | | | | | |
| EPS adj. 2026e | 0.65 | 0.65 | +0% | | | | | | | |
| EPS adj. 2027e | 0.74 | 0.75 | +0% | | | | | | | |

| Key facts | |
|-------------------------|-------------------|
| No. shares (m) | 59.6 |
| Market cap. (USDm) | 15 |
| Market cap. (SEKm) | 147 |
| Net IB Debt. (SEKm) | 1,491 |
| Adjustments (SEKm) | (|
| EV (2025e) (SEKm) | 1,638 |
| Free float | 39.1% |
| Avg. daily vol. ('000) | 11 |
| BBG | GIGA SS |
| Fiscal year end | Decembe |
| Share price as of (CET) | 16 May 2025 16:52 |

| Key figures (SEK) | 2024 | 2025e | 2026e | 2027e |
|---------------------|---------|---------|--------|--------|
| Sales (m) | 218 | 272 | 301 | 323 |
| EBITDA (m) | 146 | 193 | 213 | 223 |
| EBIT (m) | 61 | 100 | 109 | 115 |
| EPS | -0.61 | 0.17 | 0.65 | 0.75 |
| EPS adj. | -0.61 | 0.17 | 0.65 | 0.75 |
| DPS | 0.00 | 0.00 | 0.00 | 0.00 |
| Sales growth Y/Y | 0% | 25% | 11% | 7% |
| EPS adj. growth Y/Y | +chg | +chg | 281% | 15% |
| EBIT margin | 27.8% | 36.8% | 36.3% | 35.6% |
| P/E adj. | n.m. | 14.5 | 3.8 | 3.3 |
| EV/EBIT | 22.9 | 16.4 | 16.0 | 16.1 |
| EV/EBITA | 22.9 | 16.4 | 16.0 | 16.1 |
| EV/EBITDA | 9.5 | 8.5 | 8.2 | 8.3 |
| P/BV | 0.2 | 0.2 | 0.2 | 0.2 |
| Dividend yield | 0.0% | 0.0% | 0.0% | 0.0% |
| FCF yield | -114.1% | -173.9% | -74.0% | -72.3% |
| Equity/Total Assets | 22.8% | 21.7% | 21.5% | 23.0% |
| ROCE | 3.6% | 5.0% | 5.0% | 4.9% |
| ROE adj. | -5.7% | 1.7% | 6.4% | 6.9% |
| Net IB debt/EBITDA | 8.5 | 7.7 | 7.5 | 7.7 |



Source: DNB Carnegie (estimates), FactSet, Infront & company data

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Equity story

Near term: within 12M

We expect Gigasun to be burdened in the short term by still uncompetitive interest rates as interest payments are reflecting previous, higher interest rates in China. The listed bond is also keeping interest rate costs high. However, the recent sharp fall in Chinese interest rates should reduce interest costs and we expect net profit to be positive in 2025. Management has communicated a strategic review to manage its financial situation, which might create some earnings volatility in the short term. However, the company is highly profitable on EBIT and continues to grow its installed base of clean energy sold at stable prices, which should underpin a positive outcome of the strategic review.

Long term outlook: 5Y+

We foresee strong growth prospects for clean energy in China. The energy mix is still dominated by coal fired power production, and conditions for solar energy are good given southern China's proximity to the equator. We expect Gigasun to reduce interest costs in line with lower Chinese interest rate levels, and therefore be profitable on the bottom line. Our view is that prices for equipment, solar panels and batteries are in a declining trend due to overcapacity and increasing economies of scale, which should reduce cash flow from investments over time.

Key risks:

- High financial gearing
- The listed Swedish bond needs to be refinanced by November 2025
- · Geopolitical risk associated with China

Company description

Gigasun is a solar energy development company founded by SolTech Energy Sweden AB (publ.) and Advanced Solar Power Hangzhou Inc. in China. Gigasun aims to contribute to a more sustainable energy mix by leveraging the clean, reliable and cost-effective energy of the sun. The company was founded in 2014, and in the same year its first two installations of 445 kW combined were built in China. From 2015 to 2024, the company's expansion of installations accelerated with very strong growth and the installed capacity today is ~338 MW. Today, it has 100% of its installed capacity in China. Gigasun is a pure power producer and thus not involved in production of solar panels. Installation of solar panels is outsourced to third parties.

Key industry drivers

- Transition to a sustainable society
- Declining prices of solar panels and batteries

Kev peers

Industry outlook

 We expect strong growth in solar power due to its low cost relative to other power generation methods, small scale and flexibility while using an idle asset, roof tops.

Largest shareholders, capital

Soltech Energy Sweden AB 30.4% Advanced Solar Power (Har 29.3% Isac Brandberg AB med när 3.5%

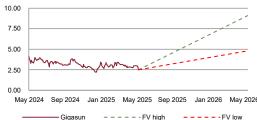
Cyclicality

Cyclicality: No Not cyclical RWE, Endesa, EDP, BKW, Neon, Iberdrola, AES, TransAlta, Boralex, Contact Energy

Valuation and methodology

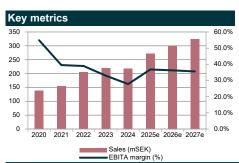
We use value creation as a base for our fair value calculation. We have identified European power producers as peer group. We define value creation as the average EBIT growth over the forecast period + the EBIT margin for the current year. We apply this to a regression model where we compare value creation with P/E multiples and derive a justified P/E multiple for Gigasun, which we apply to our 2026 net profit forecast. This forms the high end of our fair value range. In the low end, we have assumed that interest stays at the current elevated levels and have annualised the last year's interest. Given the still high interest costs, which result in a net loss, the geographical mix, and a small market capitalisation relative to the peer group, we apply a discount of 15% in both scenarios.

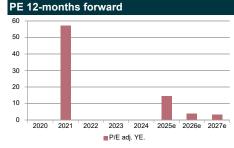
Fair value range 12M



To reach the high end of our fair value range, Gigasun needs to meet our current EBIT forecasts and to reduce its financial net substantially by handling the outstanding bond and lower interest rates of the long and short-term debt in local currencies.

To reach the low end, the company needs to meet our current EBIT forecasts and stabilise financial costs at the current run rate.







Source: DNB Carnegie (estimates) & company data



Valuation and risks

We use value creation as a base for our fair value calculation. We have identified European power producers as peer group. We define value creation as the average EBIT growth over the forecast period + the EBIT margin for the current year. We apply this to a regression model where we compare value creation with P/E multiples for 2026e and derive a justified P/E multiple for Gigasun, which we apply to our 2026 net profit forecast.

This forms the high end of our fair value range.

| Fair value | calculation, | high-end | of range |
|------------|--------------|----------|----------|
|------------|--------------|----------|----------|

| Net profit, SEKm | 39 |
|---------------------------|------|
| Justified P/E | 16 |
| Fair value, SEKm | 618 |
| Shares, m | 57.2 |
| Value per share, SEK | 10.8 |
| Discount | 15% |
| Fair value per share, SEK | 9.1 |

Source: Company data, Carnegie Research

In the low end of our fair value range, we assume that interest costs stay at the current elevated levels and have annualised the last year's interest. The rest of the assumptions are intact.

Fair value calculation, low-end of range

| Net profit, 2025e, adj. interest cost, SEKr | 21 |
|---|------|
| Justified P/E | 16 |
| Fair value, SEKm | 330 |
| Shares, m | 57.2 |
| Value per share, SEK | 5.8 |
| Discount | 15% |
| Fair value per share, SEK | 4.8 |

Source: Company data, Carnegie Research

Given the still high interest costs, which result in a net loss, the geographical mix, and a small market capitalisation relative to the peer group, we apply a discount of 15% in both scenarios. Note that an industrial buyer would probably consider the gross value, e.g. SEK10.8 per share in the high-end scenario, as the relevant valuation metric.

Risks

Financial risks

Gigasun needs to refinance its outstanding bond listed in Sweden in less than a year, and the outcome of this process is uncertain. Interest costs are currently too high to generate a positive net profit, which increases the financial risk further.

Geopolitical risks

Given its 100% exposure to China, Gigasun is exposed to geopolitical risks. Even if all operations are domestic, i.e. no exposure to exports from China, geopolitical risks related to China are elevated, in our view.



Interim figures

| | 2024 | | | | 2025 | | | | | | | |
|-----------------|-------|-------|-------|------|------|-------|-------|-------|-------|-------|-------|-------|
| SEKm | Q1 | Q2 | Q3 | Q4 | Q1 | Q2e | Q3e | Q4e | 2024 | 2025e | 2026e | 2027e |
| Sales | 41 | 65 | 71 | 42 | 46 | 84 | 85 | 57 | 218 | 272 | 301 | 323 |
| Growth | 0% | -1% | 8% | -10% | 14% | 29% | 20% | 35% | 0% | 25% | 11% | 7% |
| Adj EBIT | 4 | 28 | 28 | 1 | 3 | 41 | 42 | 14 | 61 | 100 | 109 | 115 |
| Adj EBIT margin | 10.4% | 43.2% | 39.1% | 2.0% | 6.9% | 48.6% | 49.5% | 24.7% | 27.8% | 36.8% | 36.3% | 35.6% |
| EO | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| EBIT | 4 | 28 | 28 | 1 | 3 | 41 | 42 | 14 | 61 | 100 | 109 | 115 |
| EBIT margin | 10.4% | 43.2% | n.m. | 2.0% | 6.9% | 48.6% | 49.5% | 24.7% | 28% | 37% | 36% | 36% |
| Net financials | -20 | -23 | -22 | -22 | -24 | -23 | -23 | -20 | -87 | -90 | -71 | -70 |
| Pre-tax Profit | -16 | 5 | 6 | -21 | -21 | 18 | 19 | -6 | -26 | 10 | 39 | 45 |
| Tax | 0 | 1 | 0 | -8 | 0 | 0 | 0 | 0 | -7 | 0 | 0 | 0 |
| Tax rate | 0% | -13% | 0% | -37% | 0% | 0% | 0% | 0% | -27% | 0% | 0% | 0% |
| Net profit | -16 | 6 | 6 | -29 | -21 | 18 | 19 | -6 | -33 | 10 | 39 | 45 |
| EPS (SEK) | -0.3 | 0.1 | 0.1 | -0.5 | -0.4 | 0.3 | 0.3 | -0.1 | -0.6 | 0.2 | 0.6 | 0.7 |
| EPS Adj (SEK) | -0.3 | 0.1 | 0.1 | -0.5 | -0.4 | 0.3 | 0.3 | -0.1 | -0.6 | 0.2 | 0.6 | 0.7 |

Source: DNB Carnegie (estimates) & company



| Sales COGS | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025e | 2026e | 2027e |
|--|---|--|--|--|--|--|--|---|---|---|
| COGS | 0 | 105 | 139 | 154 | 204 | 219 | 218 | 272 | 301 | 323 |
| 0000 | 0 | na | na | na | na | na | na | na | na | na |
| Gross profit | 0 | 105 | 139 | 154 | 204 | 219 | 218 | 272 | 301 | 323 |
| Other income & costs | 0 | -15 | -24 | -43 | -55 | -72 | -73 | -78 | -88 | -100 |
| Share in ass. operations and JV | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| EBITDA | 0 | 90 | 115 | 111 | 149 | 147 | 146 | 193 | 213 | 223 |
| Depreciation PPE | 0 | -27 | -37 | -48 | -67 | -72 | -82 | -91 | -101 | -105 |
| Depreciation lease assets | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Amortisation development costs | 0 | 0 -2 | 0 -2 | 0 -2 | 0 -3 | 0 -3 | 0 -3 | 0 -3 | 0 -3 | 0 -3 |
| Amortisation other intangibles Impairments / writedowns | 0 | -2 0 | 0 | -2 | -s 0 | -3 0 | -3 0 | -s 0 | -s 0 | -3 0 |
| EBITA | 0 | 61 | 76 | 61 | 79 | 72 | 61 | 100 | 109 | 115 |
| Amortization acquisition related | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Impairment acquisition related | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| EBIT | Ŏ | 61 | 76 | 61 | 79 | 72 | 61 | 100 | 109 | 115 |
| Share in ass. operations and JV | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net financial items | 0 | -79 | -163 | -37 | -114 | -150 | -87 | -90 | -71 | -70 |
| of which interest income/expenses | 0 | -82 | -122 | -130 | -135 | -121 | -88 | -90 | -71 | -70 |
| of which interest on lease liabilities | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| of which other items | 0 | 3 | -41 | 93 | 20 | -29 | 2 | 0 | 0 | 0 |
| Pre-tax profit | 0 | -18 | -87 | 24 | -35 | -78 | -26 | 10 | 39 | 45 |
| Taxes | 0 | 4 | -10 | -7 | 6 | 2 | -7 | 0 | 0 | 0 |
| Post-tax minorities interest | 0 | -1 | -1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Discontinued operations | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net profit | 0 | -15 | -98 | 16 | -29 | -76 | -33 | 10 | 39 | 45 |
| Adjusted EBITDA | 0 | 90 | 115 | 111 | 149 | 154 | 146 | 193 | 213 | 223 |
| Adjusted EBITA | 0 | 61 | 76 | 61 | 79 | 79 | 61 | 100 | 109 | 115 |
| Adjusted EBIT | 0 | 61 | 76 | 61 | 79 | 79 | 61 | 100 | 109 | 115 |
| Adjusted net profit | 0 | -15 | -98 | 16 | -29 | -69 | -33 | 100 | 39 | 45 |
| | | | | | | | | | | |
| Sales growth Y/Y | na | +chg | 32.2% | 10.6% | 32.8% | 7.5% | -0.4% | 24.5% | 10.8% | 7.2% |
| EBITDA growth Y/Y | na | +chg | 27.8% | -3.9% | 34.6% | -1.6% | -0.7% | 32.7% | 10.2% | 4.6% |
| EBITA growth Y/Y | na | +chg | 25.2% | -20.4% | 30.9% | -9.1% | -15.9% | 64.9% | 9.2% | 5.2% |
| EBIT growth Y/Y | na | +chg | 25.2% | -20.4% | 30.9% | -9.1% | -15.9% | 64.9% | 9.2% | 5.2% |
| EBITDA margin | nm | 85.9% | 83.0% | 72.1% | 73.1% | 67.0% | 66.8% | 71.2% | 70.8% | 69.0% |
| EBITA margin | nm | 58.0% | 54.9% | 39.5% | 39.0% | 32.9% | 27.8% | 36.8% | 36.3% | 35.6% |
| EBIT margin | nm | 58.0% | 54.9% | 39.5% | 39.0% | 32.9% | 27.8% | 36.8% | 36.3% | 35.6% |
| Tax rate | na | na | na | na | na | na | na | na | na | na |
| Cash flow (SEKm) | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025e | 2026e | 2027e |
| EBITDA | 0 | 90 | 115 | 111 | 149 | 147 | 146 | 193 | 213 | 223 |
| Paid taxes | 0 | 6 | -1 | -3 | -2 | 0 | 0 | 0 | 0 | 0 |
| . a.a tanoo | 0 | 16 | -38 | 99 | 131 | 18 | 107 | -40 | 35 | -119 |
| Change in NWC | | | | 10 | 7 | 30 | -25 | 0 | 0 | ^ |
| | 0 | -6 | -4 | -10 | - / | 30 | 20 | | • | 0 |
| Change in NWC | 0 0 | -6 0 | -4 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Change in NWC Non cash adjustments | | | | | | | | 0 63 | | |
| Change in NWC Non cash adjustments Discontinued operations Total operating activities | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 | 0 |
| Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets | 0 0 | 0 45 | 0 -34 | 0 104 | 0 177 | 0 29 | 0 134 | 63 | 0 177 | 0 34 |
| Change in NWC Non cash adjustments Discontinued operations Total operating activities | 0 0 0 | 0 45 -433 | 0 -34 -136 | 0 104 -296 | 0 177 -359 | 0 29 -248 | 0 134 -302 | 63 -319 | 0 177 -286 | 0 34 -140 |
| Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Capitalised development costs Capex - other intangible assets | 0 0 0 | 0 45 -433 0 | 0 - 34 -136 0 | 0 104 -296 0 | 0 177 -359 0 | 0 29 -248 0 | 0 134 -302 0 | 63 -319 0 | 0 177 -286 0 | 0 34 -140 0 |
| Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Capitalised development costs | 0 0 0 0 | 0 45 -433 0 -47 | 0 -34 -136 0 0 | 0 104 -296 0 0 | 0 177 -359 0 0 | 0 29 -248 0 0 | 0 134 -302 0 0 | 63 -319 0 0 | 0 177 -286 0 0 | 0 34 -140 0 0 |
| Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Capitalised development costs Capex - other intangible assets Acquisitions/divestments | 0 0 0 0 0 | 0 45 -433 0 -47 | 0 -34 -136 0 0 | 0 104 -296 0 0 | 0 177 -359 0 0 | 0 29 -248 0 0 0 | 0 134 -302 0 0 | 63 -319 0 0 | 0 177 -286 0 0 | -140 0 0 |
| Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Capitalised development costs Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities | 0 0 0 0 0 0 | 0 45 -433 0 -47 0 -28 -509 | 0 -34 -136 0 0 0 1 -135 | 0 104 -296 0 0 0 -3 -299 | 0 177 -359 0 0 0 55 -305 | 0 29 -248 0 0 0 -9 -258 | 0 134 -302 0 0 0 12 -290 | 63 -319 0 0 0 0 -319 | 0 177 -286 0 0 0 0 | 0 34 -140 0 0 0 0 |
| Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Capitalised development costs Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items | 0 0 0 0 0 0 0 0 | 0 45 -433 0 -47 0 -28 -509 | 0 -34 -136 0 0 0 1 -135 | 0 104 -296 0 0 0 -3 -299 | 0 177 -359 0 0 0 55 -305 | 0 29 -248 0 0 0 -9 -258 -150 | 0 134 -302 0 0 0 12 -290 | 63 -319 0 0 0 -319 | 0 177 -286 0 0 0 0 -286 -71 | 0 34 -140 0 0 0 0 -140 -70 |
| Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Capitalised development costs Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items Lease payments | 0 0 0 0 0 0 0 0 | 0 45 -433 0 -47 0 -28 -509 -79 | 0 -34 -136 0 0 0 1 -135 -163 | 0 104 -296 0 0 -3 -3 -299 | 0 177 -359 0 0 0 55 -305 -114 | 0 29 -248 0 0 0 -9 -258 -150 | 0 134 -302 0 0 12 -290 -87 0 | 63 -319 0 0 0 -319 -90 0 | 0 177 -286 0 0 0 0 -286 -71 | 0 34 -140 0 0 0 0 -140 -70 |
| Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Capitalised development costs Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items Lease payments Dividend paid and received | 0 0 0 0 0 0 0 0 | 0 45 -433 0 -47 0 -28 -509 -79 0 | 0 -34 -136 0 0 0 1 -135 -163 0 | 0 104 -296 0 0 0 -3 -299 -37 0 | 0 177 -359 0 0 0 55 -305 -114 0 | 0 29 -248 0 0 0 -9 -258 -150 0 | 0 134 -302 0 0 0 12 -290 -87 0 | 63 -319 0 0 0 0 -319 -90 0 | 0 177 -286 0 0 0 -286 -71 0 | 0 34 -140 0 0 0 -140 -70 0 |
| Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Capitalised development costs Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items Lease payments Dividend paid and received Share issues & buybacks | 0 0 0 0 0 0 0 0 | 0 45 -433 0 -47 0 -28 -509 -79 | 0 -34 -136 0 0 0 1 -135 -163 0 0 | 0 104 -296 0 0 0 -3 -299 -37 0 0 | 0 177 -359 0 0 0 55 -305 -114 | 0 29 -248 0 0 0 -9 -258 -150 0 170 | 0 134 -302 0 0 0 12 -290 -87 0 0 | 63 -319 0 0 0 -319 -90 0 0 | 0 177 -286 0 0 0 -286 -71 0 0 | 0 34 -140 0 0 0 -140 -70 0 0 0 |
| Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Capitalised development costs Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items Lease payments Dividend paid and received | 0 0 0 0 0 0 0 0 | 0 45 -433 0 -47 0 -28 -509 -79 0 0 | 0 -34 -136 0 0 0 1 -135 -163 0 | 0 104 -296 0 0 0 -3 -299 -37 0 | 0 177 -359 0 0 0 55 -305 -114 0 0 | 0 29 -248 0 0 0 -9 -258 -150 0 170 23 | 0 134 -302 0 0 0 12 -290 -87 0 | 63 -319 0 0 0 0 -319 -90 0 | 0 177 -286 0 0 0 -286 -71 0 | 0 34 -140 0 0 0 -140 -70 0 |
| Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Capitalised development costs Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items Lease payments Dividend paid and received Share issues & buybacks Change in bank debt Other cash flow items | 0 0 0 0 0 0 0 0 | 0 45 -433 0 -47 0 -28 -509 -79 0 0 484 | 0 -34 -136 0 0 0 1 -135 -163 0 0 146 49 0 | 0 104 -296 0 0 -3 -37 0 0 227 47 -1 | 0 177 -359 0 0 0 55 -305 -114 0 0 17 6 -1 | 0 29 -248 0 0 0 -9 -258 -150 0 0 170 23 -6 | 0 134 -302 0 0 0 12 -290 -87 0 0 0 224 | 63 -319 0 0 0 -319 -90 0 200 0 | 0 177 -286 0 0 0 0 -286 -71 0 0 0 125 | 0 34 -140 0 0 0 -140 -70 0 0 75 |
| Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Capitalised development costs Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items Lease payments Dividend paid and received Share issues & buybacks Change in bank debt Other cash flow items Total financing activities | 0 0 0 0 0 0 0 0 0 | 0 45 -433 0 -47 0 -28 -509 -79 0 0 0 484 | 0 -34 -136 0 0 0 1 -135 -163 0 0 146 49 0 | 0 104 -296 0 0 -3 -299 -37 0 0 227 47 -1 273 | 0 177 -359 0 0 0 55 -305 -114 0 0 17 6 -1 | 0 29 -248 0 0 0 -9 -258 -150 0 0 170 23 -6 187 | 0 134 -302 0 0 0 12 -290 -87 0 0 0 224 | 63 -319 0 0 0 -319 -90 0 200 | 0 177 -286 0 0 0 0 -286 -71 0 0 0 125 | 0 34 -140 0 0 0 -140 -70 0 0 75 |
| Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Capitalised development costs Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items Lease payments Dividend paid and received Share issues & buybacks Change in bank debt Other cash flow items Total financing activities Operating cash flow | 0 0 0 0 0 0 0 0 0 0 | 0 45 -433 0 -47 0 -28 -509 -79 0 0 484 0 484 | 0 -34 -136 0 0 0 1 -135 -163 0 0 146 49 0 195 | 0 104 -296 0 0 0 -3 -299 -37 0 0 227 47 -1 273 | 0 177 -359 0 0 0 55 -305 -114 0 0 17 6 -1 21 | 0 29 -248 0 0 0 -9 -258 -150 0 0 170 23 -6 187 | 0 134 -302 0 0 0 12 -290 -87 0 0 224 0 224 134 | 63 -319 0 0 0 -319 -90 0 200 63 | 0 177 -286 0 0 0 0 -286 -71 0 0 125 177 | 0 34 -140 0 0 0 -140 -70 0 0 75 34 |
| Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Capitalised development costs Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items Lease payments Dividend paid and received Share issues & buybacks Change in bank debt Other cash flow items Total financing activities Operating cash flow Free cash flow | 0 0 0 0 0 0 0 0 0 0 0 | 0 45 -433 0 -47 0 -28 -509 -79 0 0 484 0 484 45 -436 | 0 -34 -136 0 0 0 1 -135 -163 0 0 146 49 0 195 -34 | 0 104 -296 0 0 0 -3 -299 -37 0 0 227 47 -1 273 104 -192 | 0 177 -359 0 0 0 55 -305 -114 0 0 17 6 -1 21 | 0 29 -248 0 0 0 -9 -258 -150 0 0 170 23 -6 187 29 -219 | 0 134 -302 0 0 0 12 -290 -87 0 0 0 224 134 -168 | 63 -319 0 0 0 -319 -90 0 0 200 63 -256 | 0 177 -286 0 0 0 -286 -71 0 0 125 0 125 177 -109 | 0 34 -140 0 0 0 -140 -70 0 0 75 34 -106 |
| Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Capitalised development costs Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items Lease payments Dividend paid and received Share issues & buybacks Change in bank debt Other cash flow items Total financing activities Operating cash flow Free cash flow Net cash flow | 0 0 0 0 0 0 0 0 0 0 0 0 | 0 45 -433 0 -47 0 -28 -509 -79 0 0 0 484 0 484 45 -436 20 | 0 -34 -136 0 0 0 1 -135 -163 0 0 146 49 0 195 -34 -171 26 | 0 104 -296 0 0 0 -3 -299 -37 0 0 227 47 -1 273 104 -192 78 | 0 177 -359 0 0 0 55 -305 -114 0 0 17 6 -1 21 177 -182 -106 | 0 29 -248 0 0 0 -9 -258 -150 0 0 170 23 -6 187 29 -219 -41 | 0 134 -302 0 0 0 12 -290 -87 0 0 0 224 134 -168 68 | 63 -319 0 0 0 -319 -90 0 0 200 200 63 -256 -56 | 0 177 -286 0 0 0 -286 -71 0 0 125 0 125 177 -109 | 0 34 -140 0 0 0 -140 -70 0 0 75 0 75 34 -106 -31 |
| Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Capitalised development costs Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items Lease payments Dividend paid and received Share issues & buybacks Change in bank debt Other cash flow items Total financing activities Operating cash flow Free cash flow Net cash flow Change in net IB debt | 0 0 0 0 0 0 0 0 0 0 0 0 0 | 0 45 -433 0 -47 0 -28 -509 -79 0 0 484 45 -436 20 -464 | 0 -34 -136 0 0 0 1 1 -135 -163 0 0 146 49 0 195 -34 -171 26 -25 | 0 104 -296 0 0 0 -3 -299 -37 0 0 227 47 -1 273 104 -192 78 41 | 0 177 -359 0 0 0 55 -305 -114 0 0 17 6 -1 21 177 -182 -106 -106 | 0 29 -248 0 0 0 -9 -258 -150 0 170 23 -6 187 29 -219 -41 -65 | 0 134 -302 0 0 0 12 -290 -87 0 0 224 134 -168 68 -153 | 63 -319 0 0 0 -319 -90 0 0 200 63 -256 -56 -256 | 0 177 -286 0 0 0 -286 -71 0 0 125 177 -109 16 -109 | 0 34 -140 0 0 0 -140 -70 0 0 75 34 -106 -31 -106 |
| Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Capitalised development costs Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items Lease payments Dividend paid and received Share issues & buybacks Change in bank debt Other cash flow items Total financing activities Operating cash flow Free cash flow Net cash flow | 0 0 0 0 0 0 0 0 0 0 0 0 | 0 45 -433 0 -47 0 -28 -509 -79 0 0 0 484 0 484 45 -436 20 | 0 -34 -136 0 0 0 1 -135 -163 0 0 146 49 0 195 -34 -171 26 | 0 104 -296 0 0 0 -3 -299 -37 0 0 227 47 -1 273 104 -192 78 | 0 177 -359 0 0 0 55 -305 -114 0 0 17 6 -1 21 177 -182 -106 | 0 29 -248 0 0 0 -9 -258 -150 0 0 170 23 -6 187 29 -219 -41 | 0 134 -302 0 0 0 12 -290 -87 0 0 0 224 134 -168 68 | 63 -319 0 0 0 -319 -90 0 0 200 200 63 -256 -56 | 0 177 -286 0 0 0 -286 -71 0 0 125 0 125 177 -109 | . () 34 -14() () () () () () () () () () |

Source: DNB Carnegie (estimates) & company data



| Balance sheet (SEKm) | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025e | 2026e | 20276 |
|--|----------|----------------|----------------|------------|----------|----------|----------|--------------|------------|------------|
| Acquired intangible assets | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 20276 |
| Other fixed intangible assets | 0 | 47 | 42 | 45 | 45 | 40 | 40 | 37 | 34 | 32 |
| Capitalised development | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (|
| Tangible assets | 0 | 955 | 980 | 1,374 | 1,724 | 1,789 | 2,123 | 2,352 | 2,536 | 2,571 |
| Lease assets | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (|
| Other IB assets (1) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (|
| Other non-IB assets | 0 | na | na | na | na | na | na | na | na | na |
| Fixed assets | 0 | 1,102 | 1,118 | 1,511 | 1,819 | 1,899 | 2,234 | 2,460 | 2,642 | 2,674 |
| Inventories (2) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (|
| Receivables (2) | 0 | 23 | 24 | 36 | 36 | 41 | 45 | 54 | 60 | 65 |
| Prepaid exp. & other NWC items (2) IB current assets (1) | 0 | 26 0 | 42 0 | 20 0 | 31 0 | 15 0 | 160 0 | 160 0 | 160 0 | 160 (|
| Other current assets | 0 | 0 | 0 | 25 | 26 | 60 | 0 | 0 | 0 | (|
| Cash & cash equivalents (1) | 0 | 50 | 73 | 161 | 61 | 19 | 90 | 34 | 50 | 19 |
| Current assets | ŏ | 99 | 139 | 242 | 155 | 135 | 294 | 248 | 270 | 24 |
| Total assets | Ö | 1,201 | 1,257 | 1,753 | 1,973 | 2,034 | 2,528 | 2,708 | 2,912 | 2,917 |
| Shareholders' equity | 0 | 175 | 203 | 499 | 521 | 570 | 577 | 587 | 626 | 67 |
| Minorities | 0 | 0 | 203 | 499 | 0 | 0 | 0 | 0 | 020 | (|
| Other equity | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (|
| Total equity | Ŏ | 175 | 203 | 499 | 521 | 570 | 577 | 587 | 626 | 67 |
| Deferred tax | na | 7 | 8 | 12 | 13 | 21 | 27 | 27 | 27 | 2 |
| LT IB debt (1) | 0 | 788 | 883 | 912 | 0 | 800 | 1,034 | 1,034 | 1,034 | 1,03 |
| Other IB provisions (1) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | , |
| Other non-IB liabilities | 0 | 64 | 62 | 68 | 74 | 0 | 0 | 0 | 0 | (|
| LT liabilities | 0 | 860 | 953 | 992 | 87 | 821 | 1,062 | 1,062 | 1,062 | 1,06 |
| ST IB debt (1) | 0 | 37 | 0 | 47 | 1,019 | 229 | 290 | 490 | 615 | 69 |
| Payables (2) | 0 | 102 | 57 | 130 | 228 | 247 | 408 | 503 | 527 | 40 |
| Accrued exp. & other NWC items (2) | 0 | 27 | 45 | 84 | 119 | 167 | 191 | 65 | 82 | 90 |
| Other ST non-IB liabilities | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (|
| Liabilities - assets held for sale | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4.40 |
| Current liabilities | 0 | 166 1,201 | 102 | 261 | 1,365 | 643 | 889 | 1,059 | 1,224 | 1,184 |
| Total equity and liabilities | | , | 1,257 | 1,753 | 1,973 | 2,034 | 2,528 | 2,708 | 2,912 | 2,917 |
| Net IB debt (=1) | 0 | 776 | 809 | 798 | 958 | 1,010 | 1,235 | 1,491 | 1,600 | 1,706 |
| Net working capital (NWC) (=2) | 0 | -80 | -36 | -158 | -279 | -357 | -394 | -354 | -389 | -270 |
| Capital employed (CE) | 0 | 999 | 1,085 | 1,469 | 1,546 | 1,603 | 1,914 | 2,124 | 2,288 | 2,407 |
| Capital invested (CI) | 0 | 922 | 986 | 1,261 | 1,491 | 1,472 | 1,769 | 2,035 | 2,182 | 2,333 |
| Equity / Total assets | nm | 15% | 16% | 28% | 26% | 28% | 23% | 22% | 22% | 23% |
| Net IB debt / EBITDA | nm | 8.6 | 7.0 | 7.2 | 6.4 | 6.9 | 8.5 | 7.7 | 7.5 | 7.7 |
| Per share data (SEK) | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025e | 2026e | 2027€ |
| Adj. no. of shares in issue YE (m) | 0.00 | 0.01 | 0.43 | 38.75 | 39.64 | 46.93 | 57.20 | 57.20 | 57.20 | 57.20 |
| Diluted no. of Shares YE (m) | 0.00 | 0.01 | 0.43 | 39.09 | 41.58 | 48.87 | 59.56 | 59.56 | 59.56 | 59.56 |
| EPS | na | -6108.00 | -451.14 | 0.81 | -0.73 | -1.68 | -0.61 | 0.17 | 0.65 | 0.7 |
| EPS adj. | na | -6108.00 | -451.14 | 0.81 | -0.73 | -1.52 | -0.61 | 0.17 | 0.65 | 0.75 |
| CEPS | na | 5,616 | -272.15 | 3.35 | 1.00 | -0.03 | 0.96 | 1.74 | 2.39 | 2.56 |
| DPS | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| BVPS | na | 34,976 | 469.6 | 12.9 | 13.1 | 12.1 | 10.1 | 10.3 | 10.9 | 11.7 |
| Performance measures | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025e | 2026e | 2027 |
| ROE | nm | -17.5% | -52.2% | 4.6% | -5.8% | -14.0% | -5.7% | 1.7% | 6.4% | 6.9% |
| Adj. ROCE pre-tax | na | na | 3.5% | 12.0% | 6.6% | 3.2% | 3.6% | 5.0% | 5.0% | 4.9% |
| Adj. ROIC after-tax | na | na | 8.0% | 5.4% | 5.8% | 5.4% | 3.7% | 5.3% | 5.2% | 5.1% |
| Valuation | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025e | 2026e | 20276 |
| FCF yield | 0.0% | -296.1% | -115.9% | -130.5% | -124.0% | -148.8% | -114.1% | -173.9% | -74.0% | -72.3% |
| Dividend yield YE | na | -230.170 na | -113.370 na | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Dividend payout ratio | na | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.09 |
| Dividend + buy backs yield YE | na | na | na | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.09 |
| , , | | | | | | | | | | |
| EV/Sales YE | na | na | na | 16.99 | 8.52 | 5.98 | 6.37 | 6.03 | 5.80 | 5.7 |
| EV/EBITDA YE | na | na | na | 23.5 | 11.7 | 8.9 | 9.5 | 8.5 | 8.2 | 8. |
| EV/EBITA YE | na | na | na | 43.0 | 21.9 | 18.2 | 22.9 | 16.4 | 16.0 | 16. |
| EV/EBITA adj. YE | na | na | na | 43.0 | 21.9 | 16.5 | 22.9 | 16.4 | 16.0 | 16. |
| EV/EBIT YE | na | na | na | 43.0 | 21.9 | 18.2 | 22.9 | 16.4 | 16.0 | 16. |
| P/E YE | | | | >50 | | | | 14.5 | 3.8 | |
| P/E 1E P/E adj. YE | na na | na na | na na | >50 >50 | nm nm | nm nm | nm nm | 14.5 14.5 | 3.8 3.8 | 3.0 3.0 |
| P/E auj. 1E P/BV YE | na na | na na | na | 3.59 | 1.43 | 0.51 | 0.26 | 0.24 | 0.23 | 0.2 |
| I/DV IL | ııd | IIa | IIa | | | | | | 0.23 | 0.2 |
| Share price YE (SEK) | | | | 46.3 | 18.7 | 6.15 | 2.60 | 2.50 | | |

Source: DNB Carnegie (estimates) & company data



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