

NEWS FLASH

08 May 2025
Sweden
Healthcare

Research analysts:

Rikard Engberg

Mentice

Share price: SEK20.4

Fair value range: SEK35.0–46.0

Sales growth in line with long-term targets – Q1 quick comment

EBITDA affected by restructuring and forex

Sales in the quarter were SEK54.3m, which corresponds to total growth of 19.5% Y/Y, or 17.3% organic. This can be compared to our estimate of SEK52.8m. EBITDA in the quarter was SEK-19.2m, compared to our estimate of SEK-7.5m. EBITDA was affected by SEK3.5m in restructuring costs and SEK5m in currency effects. The order intake was SEK43.7m, corresponding to a growth rate of 15% Y/Y, or 11% organic. Looking at rolling 12 months the order intake was 4% below our estimate. To summarise, we argue that the report was a bit lacklustre given the easy comparables Y/Y. Q1 is usually the weakest quarter for Mentice.

Q1 report supports our equity story


We argue that the main catalyst for the Mentice share in the coming 6–12 months is the growth rate remaining strong, something we see in the report. Order intake has grown Q/Q for three quarters in a row, indicating an encouraging trend.

Valued close to all time low

Based on Factset consensus Mentice trades at EV/Sales NTM of 1.5x. We therefore argue that the share should trade neutral or slightly negative based on the numbers.

Upcoming events

- Q1 Report: 08 May 2025
- Q2 Report: 24 Jul 2025

Key facts		Key figures (SEK)				Share price - 5Y	
No. shares (m)	25.6	2024	2025e	2026e	2027e		
Market cap. (USDm)	54	Sales (m)	290	320	382		
Market cap. (SEKm)	522	EBITDA (m)	19	35	43		
Net IB Debt. (SEKm)	-52	EBIT (m)	-12	9	17		
Adjustments (SEKm)	0	EPS	-0.72	0.21	0.53		
EV (2025e) (SEKm)	470	EPS adj.	-0.29	0.40	0.72		
Free float	40.3%	DPS	0.00	0.00	0.00		
Avg. daily vol. ('000)	4	Sales growth Y/Y	6%	10%	19%		
Risk	High Risk	EPS adj. growth Y/Y	-chg	+chg	80%		
Fiscal year end	December	EBIT margin	-4.3%	2.8%	4.5%		
Share price as of (CET) 05 May 2025 00:00		P/E adj.	n.m.	50.6	28.2		
		EV/EBIT	neg.	52.4	26.7		
		EV/EBITA	neg.	34.0	20.8		
		EV/EBITDA	32.2	13.4	10.6		
		P/BV	3.6	3.5	3.2		
		Dividend yield	0.0%	0.0%	0.0%		
		FCF yield	-1.5%	0.4%	3.0%		
		Equity/Total Assets	44.4%	44.4%	42.3%		
		ROCE	-7.3%	6.2%	11.0%		
		ROE adj.	-4.8%	7.0%	11.9%		
		Net IB debt/EBITDA	-2.6	-1.5	-1.5		
						High/Low (12M)	
						SEK36.1/17.9	
						Perf.	3M 6M 12M YTD
						Abs.	-20.3 -26.9 -35.6 -20.0
						Rel.	-13.2 -22.8 -34.3 -18.7

Source: Carnegie Research, FactSet, Millstream & company data

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Deviation table

Mentice

Deviation table					2024			Carnegie						
SEK/m	Q1	Q2	Q3	Q4a	Q1a	Q1e	Dev	Q2e	Q3e	Q4e	2025e	2026e	2027e	
Sales	45.4	101.0	57.7	86.2	54.3	52.8	3%	97.6	71.0	98.9	320.3	382.0	410.2	
Growth	-30%	36%	-11%	22%	0.2	0.2	+3.3 ppts	0.0	0.2	0.1	0.1	0.2	0.1	
EBITDA	-17.8	25.1	-5.8	16.7	-19.2	-7.5	n.m.	17.4	4.4	20.8	35.1	43.2	55.7	
EBITDA Margin	-39.2%	24.8%	-10.1%	19.4%	-0.4	-0.1	-21.1pp	0.2	0.1	0.2	0.1	0.1	0.1	
EO	0.0	0.0	0.0	0.0	-3.5	0.0	0	0.0	0.0	0.0	0.0	0.0	0.0	
Adj EBIT	-24.2	18.2	-12.4	6.0	-23.3	-14.1	n.m.	10.9	-2.2	14.2	9.0	17.1	29.6	
Adj EBIT margin	-53.3%	18.0%	-21.4%	7.0%	-0.4	-0.3	-16.2pp	11.2%	-3.1%	14.4%	2.8%	4.5%	7.2%	
Pre-tax Profit	-24.0	17.8	-12.4	12.6	-26.8	-14.1	n.m.	10.9	-2.2	14.2	9.0	17.1	29.6	
Net profit	-24.2	17.8	-12.4	12.6	-27.5	-14.1	n.m.	10.9	-2.2	14.2	5.4	13.7	23.5	
EPS (SEK)	-1.0	0.7	-0.5	0.1	-1.1	-0.6	96%	0.4	-0.1	0.5	0.2	0.5	0.9	

Sales		2024				Carnegie							
SEK/m	Q1	Q2	Q3	Q4a	Q1a	Q1e	Dev	Q2e	Q3e	Q4e	2025e	2026e	2027e
Orderbook	147	114	118	138	118	134	-12%	112	112	117	147	139	146
Medical Device Industry (MDI)	32	59	36	97	42	39	8%	59	45	112	255	285	320
Healthcare Systems (HCS)	4	12	21	11	1	4	-71%	12	26	12	55	60	66
Strategic Alliances (SA)	2	1	4	1	N.A.	5	#VALUE!	5	5	5	20	28	31
Order Intake	38	71	61	109	44	49	-10%	75	77	129	330	374	417

Source: Company data, Carnegie Research

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