

# COMMISSIONED RESEARCH

Research analysts: Markus Almerud

NEWS FLASH 29 April 2025 Sweden Capital Goods

# Svedbergs Group

Share price: SEK47.8 Fair value range: SEK51.0–70.0

# Positive organic growth – QI initial comment

# Further recovery in organic growth...

Svedbergs brand (primarily Sweden) continues to improve even though organic growth is still negative. Roper Rhodes posted 4% organic growth and Thebalux almost 10%, meaning Svedbergs Group improved its organic growth to 3.5% in Q1 from 0% in Q4, which was better than our expected 1%. The company believes that Sweden will continue to improve and that the UK and Netherlands will be stable.

### ...and continuous margin expansion

With implemented cost savings in Svedbergs brand its EBITA margin has improved to 6.9% including SEK2.5m in EO costs for the management change, and 9.2% excluding (7.2\% in Q1(24) and 5.8\% in Q4(24)). We see the trajectory in the margin in Svedbergs brand, which was holding the group back in 2024, as positive. Roper Rhodes posted an 18.0% EBITA margin (-0.5%-points Y/Y) and Thebalux 26.1% (+1.1%-points) and the group was above its margin target of 15% for the second consecutive quarter. EBITA was 5% better than our forecast.

# Global uncertainty but we believe the trough in Sweden is behind us

Svedbergs Group has no direct exposure to customers nor suppliers in the US, and with the introduction of new RMI rules (renovation, maintenance and improvements) in Sweden in mid-May we expect further recovery in the Swedish market. We see the EBITA margin in Sweden as key to further margin expansion for the group and hence see the improvements in Svedberg's brand as positive.

## Upcoming events

- AGM 2025: 29 Apr 2025
- QI Report: 29 Apr 2025
- Q2 Report: 18 Jul 2025
- Q3 Report: 29 Oct 2025

## Conference call at 10.00 CET

Key focus on the call will be to get some colour on the recovery in Sweden and we will also listen for any commentary on how Q2 has started. Link to the call: <u>https://www.finwire.tv/webcast/svedbergs-group/q1-2025/</u>

		Key figures (SEK)	2024	2025e	2026e	2027e	Share price - 5Y				
		Sales (m)	2,184	2,265	2,354	2,449	65.0	1			
		EBITA (m)	312	338	363	385	60.0	-			
		EBITA adj. (m)	312	338	363	385	55.0	-	I.		
		EPS	3.25	3.79	4.25	4.66	50.0	-	ll –		M.
		EPS adj.	3.56	4.08	4.55	4.95	45.0	1 1	1h -	- N	A   I
		DPS	1.50	1.75	2.00	2.33	40.0	1 .N		J.	
		Sales growth Y/Y	20%	4%	4%	4%	35.0	1 M	14	ы. <sup>р</sup>	
		EPS adj. growth Y/Y	-13%	15%	11%	9%	30.0	1 🚺		rwr .	
Key facts		EBITA adj. margin	14.3%	14.9%	15.4%	15.7%	25.0		$\mathcal{M}$	man mar	w
No. shares (m)	53.0	EV/Sales	1.5	1.4	1.3	1.2	20.0 1 5.0	and a second	100	·	
Market cap. (USDm)	263	EV/EBITA adj.	9.4	9.4	8.4	7.5	10.0	ľ			
Market cap. (SEKm)	2,530	EV/EBITA	9.4	9.4	8.4	7.5	F	Apr Apr		Apr Apr	Apr
Net IB Debt. (SEKm)	628	EV/EBIT	9.9	9.8	8.7	7.9	20	020 2021	2022 2	2023 2024	2025
Adjustments (SEKm)	0	P/E adj.	13.4	11.7	10.5	9.6		Sved	bergs Gro		
EV (2025e) (SEKm)	3,158	P/BV	1.7	1.5	1.4	1.3					
Free float	55.9%	Dividend yield	3.1%	3.7%	4.2%	4.9%		OM	< Stockholr	m_PI (Se) (Reb	ased)
Avg. daily vol. ('000)	26	FCF yield	4.2%	8.1%	9.1%	9.9%	High/Lo	ow (12M)		SEk	(52.4/39.5
Risk	High Risk	ROCE	12.0%	12.1%	13.2%	14.0%	Perf.	3M	6M	12M	YTD
Fiscal year end	December	ROE adj.	14.7%	13.7%	14.2%	14.4%	Abs.	17.9	9.8	9.5	15.2
Share price as of (CET)	28 Apr 2025 00:00	Net IB debt/EBITDA	2.0	1.6	1.2	0.8	Rel.	26.4	17.6	12.5	18.4

Source: Carnegie Research, FactSet, Millistream & company data

This report has been commissioned and sponsored by Svedbergs Group. Commissioned research is considered to be marketing communication (i.e. not investment research under MiFID II). This material may be subject to restrictions on distribution in certain areas. For more information, see disclosures and disclaimers at the end of this report

# Carnegie<sup>®</sup> Access



# NEWS FLASH Svedbergs Group

Deviation table	2022			2024			г		Car	norio	I		
SEKm	2023 Q2	03	04	2024 Q1	01	Q3	~ ~ 1	Qla		negie Dev	2024	2025e	2026e
Sales	456	<b>Q3</b> 432	<b>Q4</b> 460	572	<b>Q2</b> 562	512	<b>Q4</b> 537	Q1a 596	Q1 596	0%	2024	2,265	2,354
Growth	456 -3%	432 -1%	460 5%	20%	23%	19%	17%	596 4%	596 4%		2,184	2,265	2,354 4%
	-3%	-1%	-5%	-4%	-2%	-1%	0%	4%	-% 1%	0.8pp	-2%		т» 4%
Organic								4% 1%		2.8pp			
Currency	4%	7%	3%	2%	2%	-2%	2%	1% 0%	3% 0%	-2pp	1%	1%	0%
Acquisitions	1%	0%	7%	22%	23%	22%	14%	0%	0 %	0рр	20%	0%	0%
Adj EBITA	58	59	59	84	76	71	81	94	89	5%	312	338	363
Adj EBITA margin	12.6%	13.7%	I 2.9%	14.6%	13.5%	13.9%	15.1%	15.7%	I <b>4.9</b> %	0.8рр	14.3%	I 4.9%	15.4%
EO	-4	0	-15	0	0	0	0	0	0		0	0	0
EBIT	51	57	41	80	72	67	77	90	85	6%	296	322	348
EBIT margin	11.2%	13.1%	9.0%	13.9%	12.8%	13.2%	14.4%	15.1%	14.3%	0.8рр	13.6%	14.2%	14.8%
Net financials	-9	-13	-18	-12	-18	-30	-7	-19	-11	69%	-67	-51	-43
Pre-tax Profit	42	43	23	67	54	38	71	71	74	-4%	229	271	304
Тах	-9	-9	-13	-17	-13	-10	-21	-19	-19	-2%	-61	-70	-79
Tax rate	20%	21%	58%	25%	24%	26%	30%	27%	26%	0.5рр	27%	26%	26%
Net profit	33	34	10	50	40	28	50	52	55	-4%	168	201	225
EPS (SEK)	0.89	0.92	0.28	0.95	0.76	0.53	0.93	0.99	1.03	-4%	3.25	3.79	4.25
EPS Adj (SEK)	1.04	0.99	0.54	1.02	0.84	0.60	1.01	1.09	1.11	-2%	3.56	4.08	4.55
							r				T		
Sales	2023		~ ~ ~	2024	~ ~					negie			
SEKm	Q2	Q3	Q4	QI	Q2	Q3	Q4	Qla	QI	Dev	2024	2025e	2026e
Svedbergs	128	93	113	113	102	76	102	109	106	3%	393	401	420
Macro Design	43	32	44	42	44	35	45	46	44	3%	165	172	179
Cassoe	22	20	23	23	25	19	21	23	22	6%	87	87	90
Roper Rhodes	262	287	250	289	285	289	275	306	310	-1%	1,138	1,193	1,236
Thebalux	0	0	30	105	107	94	95	115	109	5%	401	413	430
Group	456	432	460	572	562	512	537	596	596	0%	2,184	2,265	2,354
Adj EBITA	2023	2023 2024				Car	negie						
SEKm	Q2	Q3	Q4	QI	Q2	Q3	Q4	Qla	QI	Dev	2024	2025e	2026e
Svedbergs	13	12	8	8	I	I	6	8	4	101%	17	19	24
Macro Design	3	2	4	4	4	3	5	6	5	38%	16	18	19
Cassoe	5	4	5	4	5	3	4	5	4	10%	17	17	17
Roper Rhodes	39	48	52	49	49	55	60	55	57	-4%	214	233	246
Thebalux				26	28	18	17	30	27	10%	89	93	98
Other	-3	-6	-11	-8	-12	-10	-11	-10	-8	20%	-40	-40	-40
Group	58	59	58	84	76	71	81	94	89	5%	312	338	363
· ·													
	2023			2024			[		Car	negie			
Adj EBITA margin	Q2	Q3	Q4	QI	Q2	Q3	Q4	Qla	QI	Dev	2024	2025e	2026e
Svedbergs	10.5%	13.3%	7.1%	7.2%	1.3%	1.7%	5.8%	6.9%	3.5%	3.4рр	4.2%	4.6%	5.8%
Macro Design	7.4%	4.7%	8.9%	9.7%	9.4%	8.1%	11.6%	۱3.6%	10.2%	3.4рр	9.8%	10.2%	10.6%
Cassoe	20.8%	17.8%	20.5%	19.5%	20.3%	18.3%	17.9%	20.3%	19.5%	0.8рр	19.1%	19.0%	19.1%
Roper Rhodes	14.8%	16.7%	20.9%	17.0%	17.2%	19.1%	21.9%	18.0%	18.5%	-0.5pp	18.8%	19.5%	19.9%
Thebalux				24.8%	26.1%	19.5%	18.0%	26.1%	25.0%	I.Ipp	22.3%	22.4%	22.7%
Group	12.6%	13.7%	12.7%	1 <b>4.6</b> %	13.5%	13.9%	15.1%	15.7%	14.9%	0.8pp	14.3%	l 4.9%	15.4%

Source: Company data, Carnegie Research



# Disclosures and disclaimers

#### Carnegie Investment Bank AB

Carnegie Investment Bank AB (publ.) is a leading investment bank with a Nordic focus. The Carnegie group of companies, together "Carnegie", generates added value for institutions, companies and private clients in the areas of trade in securities, investment banking and private banking. Carnegie has approximately 600 employees, located in offices in six countries

#### Valuation, methodology, and assumptions

Commissioned research reports include the analyst's assessment of a fair value range over the coming six to 12 months based on various fundamental valuation methods. A commonly used method is DCF valuation, where future cash flows are discounted to today. Analysts may also use different valuation multiples, e.g. P/E ratio and EV/EBIT multiples, relative to industry peers. For companies where it is appropriate, a fair value range can also be based on the analyst's assessment of a fair ratio relative to the net asset value of the company. Fair value ranges represent the assessment of the analyst(s) at the time of writing

#### Frequency of update

Carnegie's research analysis consists of case-based analyses, which implies that the frequency of the analytical report may vary over time. Unless otherwise expressly stated in the report, the analysis is updated when considered necessary by the research department, for example in the event of significant changes in market conditions or events related to the issuer/the financial instrument.

#### Analyst certification

The research analyst or analysts responsible for the content of this commissioned research report certify that, notwithstanding the existence of any potential conflicts of interests referred to herein, the views expressed in this commissioned research report accurately reflect the research analyst's personal views about the companies and securities covered. It is further certified that the research analyst has not been, nor is or will be, receiving direct or indirect compensation related to the specific ratings or views contained in this commissioned research report.

#### Potential conflicts of interest

Carnegie, or its subsidiaries, may from time to time perform investment banking or other services for, or solicit investment banking or other business from, any company mentioned in this report. Any such publicly announced business activity, during the past 12 months, will be referred to in this commissioned research report. A set of rules handling conflicts of interest is implemented in the Carnegie Group. Investment Banking and other business departments in Carnegie are surrounded by information barriers to restrict the flows of sensitive information. Persons outside such barriers may gain access to sensitive information only after having observed applicable procedures. The remuneration of persons involved in preparing this commissioned research report is not tied to investment banking transactions performed by Carnegie or a legal person within the same group.

Confidential and non-public information regarding Carnegie and its clients, business activities and other circumstances that could affect the market value of a security ("sensitive information") is kept strictly confidential and may never be used in an undue manner.

Internal guidelines are implemented in order to ensure the integrity and independence of research analysts. In accordance with the guidelines the research department is separated from the Investment Banking department and there are no reporting lines between the research department and Investment Banking. The guidelines also include rules regarding, but not limited to, the following issues; contacts with covered companies, prohibition against offering favourable recommendations, personal involvement in covered companies, participation in investment banking activities, supervision and review of research reports, analyst reporting lines and analyst remuneration.

#### Other material conflicts of interest

This report was commissioned and sponsored by the issuer (issuer-paid research).

#### Distribution restrictions

This commissioned research report is intended only for distribution to professional investors. Such investors are expected to make their own investment decisions without undue reliance on this commissioned research report. This commissioned research report does not have regard to the specific investment objectives, financial situation or particular needs of any specific person who may receive it. Investors should seek financial advice regarding the appropriateness of investing in any securities discussed in this commissioned research report and should understand that statements regarding future prospects may not be realized. Past performance is not necessarily a guide to future performance. Carnegie and its subsidiaries accept no liability whatsoever for any direct or consequential loss, including, without limitation, any loss of profits arising from the use of this commissioned research report or its contents. This commissioned research report may not be reproduced, distributed or published by any recipient for any purpose. The document may not be distributed to persons that are citizens of or domiciled in any country in which such distribution is prohibited according to applicable laws or other regulations.

This commissioned research report is distributed in Sweden by Carnegie Investment Bank AB. Carnegie Investment Bank AB is a bank incorporated in Sweden with limited liability which is authorised and regulated by the Swedish Financial Supervisory Authority (Finansinspektionen). In Finland this commissioned research report is issued by Carnegie Investment Bank AB, Finland Branch. The Finland branch is authorised by the Swedish Financial Supervisory Authority and subject to limited regulation by the Finnish Financial Supervisory Authority (Finansiti/autonta). In Norway this commissioned research report is issued by Carnegie AS, a wholly-owned subsidiary of Carnegie Investment Bank AB. Carnegie AS is regulated by the Financial Supervisory Authority of Norway (Finanstilsynet). In Denmark this commissioned research report is issued by Carnegie Investment Bank AB, Denmark Branch. The Denmark branch is authorised by the Swedish Financial Supervisory Authority and subject to limited regulation by the Danish Financial Supervisory Authority (Finanstilsynet).

subject to limited regulation by the Danish Financial Supervisory Authority (Finanstilsynet). This commissioned research report is distributed in the US by Carnegie, Inc., a US-registered broker-dealer and a member of FINRA and SIPC. Carnegie's research analysts located outside of the US are employed by non-US affiliates of Carnegie Inc. ("non-US affiliates") that are not subject to FINRA regulations. Generally, Carnegie research analysts are not registered with or qualified as research analysts with FINRA, and therefore are not subject to FINRA rule 2241 restrictions intended to prevent conflicts of interest by, among other things, prohibiting certain compensation practices, restricting trading by analysts and restricting communications with the companies that are the subject of the research report. Research reports distributed in the U.S. are intended solely for major US institutional investors and US institutional investors as defined under Rule ISa-6 of the Securities Exchange Act of 1934. This commissioned research report is provided for informational purposes only and under no circumstances is it to be used or considered as an offer to sell, or a solicitation of any offer to buy any securities. Reports regarding equity products are prepared by non-US affiliates of and distributed in the United States by Carnegie Inc. under Rule ISa-6(a)(3). When distributed by Carnegie Inc, Carnegie Inc, takes subject to, the current information report any US person who wishes to effect transactions based on this commissioned research report. Any US person who wishes to effect transactions based on this commissioned research reporting and audit standards of the US should be aware that investing in non-US securities entails certain risks. The securities of non-US issuers may not be registered with, or be subject to, the current information reporting and audit standards of the US Securities and Exchange Commission. This commissioned research report has been issued in the UK by Carnegie UK which is the UK Branch of Carnegie

#### Research Disclaimer

This commissioned research report is provided solely for information. It does not constitute or form part of, and shall under no circumstances be considered as an offer to sell or a solicitation of an offer to purchase or sell any relevant financial instrument.

This commissioned research report has been requested and paid for by the issuer and should therefore be considered a marketing communication (i.e. not investment research). Payment for the report has been agreed in advance on a non-recourse basis. As commissioned research, this material can be considered an acceptable minor non-monetary benefit under MiFID II. It has not been prepared in accordance with the legal requirements designed to promote the independence of investment research. However, it is still subject to a prohibition on dealing ahead of the dissemination of the report.

Carnegie Investment Bank AB is responsible for the preparation of this commissioned research report in Sweden, Finland, Denmark, and the UK. Carnegie AS is responsible for the preparation of this commissioned research report in Norway. Carnegie Inc. is responsible for this research report in the US.

The information in this commissioned research report was obtained from various sources. While all reasonable care has been taken to ensure that the information is true and not misleading. Carnegie gives no representation or warranty, express or implied, about its accuracy or completeness. Carnegie, its subsidiaries and any of their officers or directors may have a position, or otherwise be interested in, transactions in securities that are directly or indirectly the subject of this commissioned research report. Any significant financial interests held by the analyst, Carnegie or a legal person in the same group in relation to the issuer will be referred to in the company-specific disclosures.

#### Company specific disclosures

The following disclosures relate to relationships between Carnegie Investment Bank AB (with its subsidiaries, "Carnegie") and the issuer or an affiliate.

Parts of this commissioned research report may have been submitted to the issuer prior to its publication.

Copyright © 2025 Carnegie



Commissioned Research sponsored by Svedbergs Group

29 April 2025

# Carnegie Investment Bank AB

Regeringsgatan 56 SE-103 38 Stockholm Tel +46 8 5886 88 00 Fax +46 8 5886 88 95 www.carnegie.se A member of the Stockholm Stock Exchange

### Carnegie AS

Fjordalleen 16, 5th Floor PO Box 684, Sentrum NO-0106 Oslo Tel +47 22 00 93 00 Fax +47 22 00 94 00 www.carnegie.no A member of the Oslo Stock Exchange Carnegie Investment Bank, Denmark Branch Overgaden neden Vandet 9B PO Box 1935 DK-1414 Copenhagen K Tel +45 32 88 02 00 Fax +45 32 96 10 22 www.carnegie.dk A member of the Copenhagen Stock Exchange

# Carnegie, Inc.

20 West 55th St. , New York N.Y. 10019 Tel +1 212 262 5800 Fax +1 212 265 3946 www.carnegiegroup.com Member FINRA / SIPC Carnegie Investment Bank AB, Finland Branch Eteläesplanadi 2 PO Box 36 FI-00131 Helsinki Tel +358 9 618 71 230 Fax +358 9 618 71 720 www.carnegie.fi A member of the Helsinki Stock Exchange

# Carnegie Investment Bank AB, UK Branch

Finwell House, 26 Finsbury Square London EC2A IDS Tel +44 20 7216 4000 Fax +44 20 7417 9426 www.carnegie.co.uk Regulated by the FCA in the conduct of Designated Investment Business in the UK