

COMMISSIONED RESEARCH

Research analysts: Rikard Engberg

COMPANY UPDATE 24 April 2025 Sweden **Consumer Discretionary & Staples**

Angler Gaming

Share price: SEK3.66 Fair value range: SEK5.5-7.5

Gross margin key KPI in quarter – QI preview

Growth expected Q/Q

We expect revenue of EUR10.7m in the quarter, corresponding to growth of -1.5% Y/Y and 14.5% Q/Q. The trading update given in Q4(24) regarding the start of Q1(25) indicated growth of 1% Y/Y and 16% Q/Q, therefore we see our estimates as conservative. We forecast EBITDA of EUR1.4m, corresponding to a margin of 13.5%, compared to 12.6% in Q4(24). The main driving force behind the margin expansion Q/Q is that we expect the gross margin to return to 35.2%, comparable to the levels in Q2-Q3(24), as the hold rate normalises, i.e. the ratio of net game win/customer deposits.

Minor estimate revisions

We only make minor estimate revisions ahead of the QI(25) results.

Continuous growth the main driver behind investment case

We argue that the main share price driver for Angler Gaming is a continuously strong operational performance in terms of growth and profitability. Following the company's launch of a sportsbook for the Swedish market in QI(25), we believe the regulated share of revenue can increase Q/Q and Y/Y. Historically, regulated revenue has been valued at a premium by the market, so we argue that a higher share of regulated revenue can lead to a multiple expansion for the stock.

Upcoming events

- QI Report: 15 May 2025
- Q2 Report: 20 Aug 2025
- Q3 Report: 12 Nov 2025
- Q4 Report: 19 Feb 2026

No changes to fair value range

We reiterate our fair value range of SEK5.5-7.5. Angler Gaming currently trades at EV/EBIT 2.9x on our 2025 estimates, which can be compared to its historical median valuation during 2020-25 of 6.2x based on FactSet consensus. Given that we expect continued Y/Y growth together with an increasing share of regulated revenue, we argue that the discount to its historical valuation versus peers should decrease over time.

Changes in this	report			Key figures (EUR)	2024	2025e	2026e	2027e	Share p	orice - 5Y	7		
	From	То	Chg	Sales (m)	40	44	50	53	40.0				
EPS adj. 2025e	0.07	0.07	+2%	EBITDA (m)	6	7	8	8	35.0 -				
EPS adj. 2026e	0.09	0.09	+1%	EBIT (m)	6	7	8	8					
EPS adj. 2027e	0.09	0.09	+1%	EPS	0.03	0.07	0.09	0.09	30.0 -	L L			
,				EPS adj.	0.03	0.07	0.09	0.09	25.0 -	-10			
				DPS	0.00	0.00	0.00	0.00	20.0 -	M I			
				Sales growth Y/Y	3%	10%	13%	7%		1 -	h	m prov	m
				EPS adj. growth Y/Y	13%	135%	20%	6%	15.0 -	m	"W	1 - W	•
Key facts				EBIT margin	14.1%	14.8%	15.4%	15.2%	10.0	r i	4		
No. shares (m)			75.0	P/E adj.	10.6	4.5	3.8	3.6	5.0 -		"have	man	~M.
Market cap. (USE	'		29	EV/EBIT	5.0	2.9	1.8	0.9	0.0			***	
Market cap. (SEK	,		274	EV/EBITA	5.0	2.9	1.8	0.9	Ap			Apr Apr	
Net IB Debt. (SEI	-		-67	EV/EBITDA	5.0	2.9	1.7	0.9	202	20 2021	2022 2	023 2024	
Adjustments (SEk	'		0	P/BV	2.6	1.7	1.2	0.9			c		
EV (2025e) (SEKr	n)		207	Dividend yield	0.5%	0.6%	0.7%	0.7%		Angle	er Gaming		
Free float			0.0%	FCF yield	4.2%	19.4%	22.7%	25.7%		OMX	Stockholn	n_PI (Se) (Rel	oased)
Avg. daily vol. ('0	00)		41	Equity/Total Assets	66.2%	73.7%	78.1%	81.5%	High/Lov	w (12M)			SEK6/3.4
Risk		Hi	gh Risk	ROCE	65.1%	53.7%	42.2%	32.5%	Perf.	3M	6M	12M	YTD
Fiscal year end			cember	ROE adj.	28.6%	45.7%	36.7%	28.4%	Abs.		-13.7	-10.9	-19.6
Share price as of	(CET) 2	3 Apr 202	5 00:00	Net IB debt/EBITDA	-0.2	-0.9	-1.5	-2.2	Rel.	-10.7	-5.2	-5.6	-14.3

Source: Carnegie Research, FactSet, Millistream & combany data

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Equity story	
Near term: 6–12m	We argue that the main catalyst for the Angler Gaming share price is a continuous strong operational performance. We believe the company can be agile and find new opportunities in the global igaming market. One potential catalyst for the share price could be if PremierGaming, the subsidiary focusing on regulated markets, shows a high growth rate. This since regulated revenue tends to be valued at a premium by the market.
Long term: 5Y+	We believe that the long-term investment case in Angler Gaming is the shift from offline to online gambling. As the online market grows, driven by behavioural and regulatory shifts, so does the market for online operators.
Key risks:	 Since we have limited knowledge of Angler Gaming's geographic exposure, we see a risk for revenue from jurisdictions where online gambling is prohibited. Due to the limited information about geographical exposure, we deem there to be certain foreign exchange risks Increased local regulations can affect margins in the short term

Company description

Angler Gaming plc is a Maltese holding company listed on the Swedish stock exchange, Spotlight Stock Market (ANGL), that invests in companies which provide gaming services over the internet. Angler Gaming's core business is to own and administer shareholdings in internet gambling companies which directly or through partners offer games to end users via the internet. The company owns and operates the Swedish Prontocasino brand.

Key industry drivers

- Shift from offline to online gambling
- New markets are opening up due to regulation
- Increased share of marketing budgets online

Industry outlook

Largest shareholders

- Latin America and North America are showing high structural growth
 European market is stable, local reregulation can hurt
 Avanza Pension
 Svenska Handelsbanken A
 9.5%
 8.6%
 - European market is stable, local reregulation can hurt Tho customer intake in short run

Cyclicality

Betsson, Kambi, Flutter, Entain, Evoke

Key peers

Cyclicality: No Not cyclical

Valuation and methodology

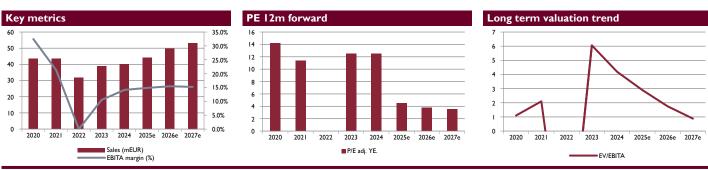
We use a DCF to obtain our fair value range for Angler Gaming. We assume that the top-line growth will normalise from 16% in 2028e to 10% in 2044e. This reflects growth in the igaming market. As the growth rate decreases, the EBITDA margin will increase to 22% during 2028–44e, highlighting that marketing investments are the main driver for top-line growth. As growth goes down, we argue that the margin will expand due to less marketing investments. We have used a WACC range of 8.5–10%. The lower end of the range represents a scenario where growth in regulated markets outpaces that of grey markets. The upper part of the range represents a scenario where the mix is similar as currently.

Fair value range 12m



The main driver towards the higher end of fair value range is a continuous improvement in operational KPIs, indicating that the turnaround for Angler Gaming is continuous. In this scenario, we see growth from regulated markets as higher than grey markets, represented by a WACC of 8.5%.

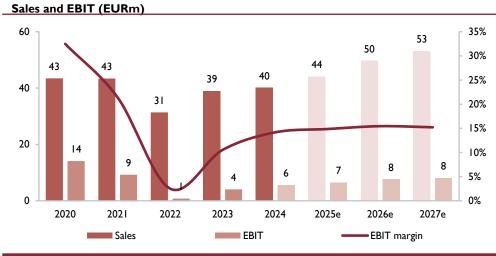
The main driver towards the lower end of our fair value range is continuous growth but where grey markets grow at a higher rate than regulated markets. This is represented by a WACC of 10%.



Source: Carnegie Research & company data

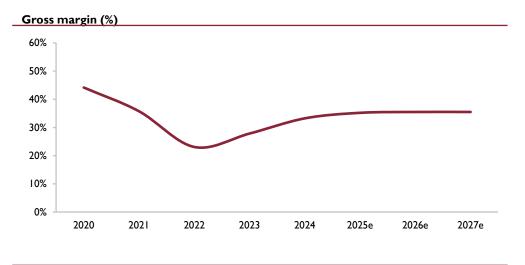


Angler Gaming in charts (I/II)

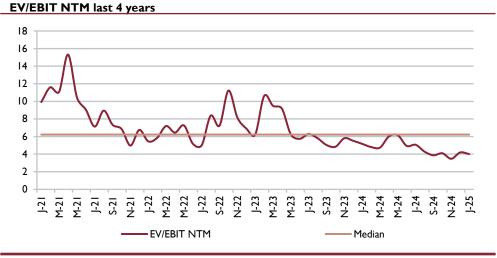


We believe that Angler Gaming can continue to lever from the growing online gambling market

Source: Carnegie Research, Company Data



Source: Carnegie Research, Company Data



The current valuation reflects lower profitability and growth than historically

We believe the gross margin will stabilise

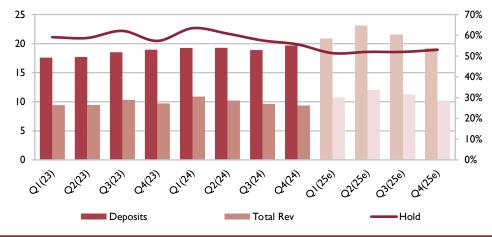
at current levels going forward

Source: Carnegie Research, Factset



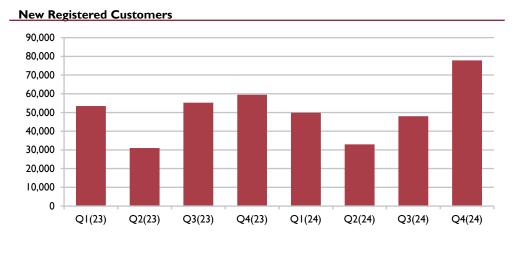
Angler Gaming in charts (II/II)

Deposits and revenue (EURm), Hold (%)



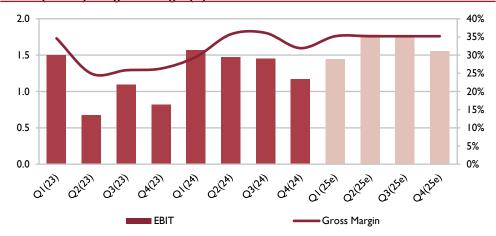
We estimate a stable hold rate in 2025e

Source: Carnegie Research, Company Data



We argue that the high inflow of customers in Q4(24) will result in strong growth Q/Q

Source: Carnegie Research, Company data



EBIT (EURm) and gross margin (%)

We see the dip in gross margin as temporary and estimate a recovery during the year

Source: Carnegie Research, Company Data



Valuation

We use a DCF to determine a fair value range for Angler Gaming. We use a WACC range of 8.5–10% to represent two scenarios, the first with a high growth rate in regulated markets, the second with a high growth rate in unregulated markets, highlighting the current market climate.

					Average year			Termina
DCF assumptions - Summary	2025e	2026e	2027e	4-5	6-10	11-15	16-20	perio
Total sales growth	10.0%	12.7%	7.0%	16.0%	15.4%	12.8%	10.0%	2.0%
EBITDA margin	14.9%	15.5%	15.2%	22.0%	22.0%	22.0%	22.0%	22.0%
Depreciation % of sales	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
EBITA margin	14.8%	15.4%	15.2%	22.0%	22.0%	22.0%	22.0%	22.0%
Amortisations % of sales	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
EBIT margin	14.8%	15.4%	15.2%	22.0%	22.0%	22.0%	22.0%	22.0%
Capex % of sales	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Paid tax rate	-3.0%	-3.0%	-3.0%	-3.0%	-3.0%	-3.0%	-3.0%	-3.0%
NWC to sales	17.1%	17.1%	17.1%	10.0%	10.0%	10.0%	10.0%	10.0%
Sales	44	50	53	67	113	218	359	439
EBITDA	7	8	8	15	25	48	79	97
Capex	0	0	0	0	0	0	0	0
Taxes	0	0	0	0	-1	-1	-2	3
Other	-1	-1	-1	1	-1	-2	-3	1,060
Free cash flow	6	7	7	15	23	44	73	1,160
Discounted FCF	5	6	6	10	11	13	14	181
Share of total discounted FCF	1%	1%	1%	5%	13%	16%	17%	44%
Valuation	(curr.)m Per	share (low end) Per st	nare (high end)	WAC	C assumptions			
EV (discounted FCF)	407	5.4	7.4	Risk fre	e interest rate			4.0%
- Net debt (2024)	1	0.0	0.0	Debt ris	sk premium			0.5%
+ Associates	0	0.0	0.0	Equity r	risk premium			4.0%
- Minority interest	0	0.0	0.0	Equity t	beta			2.00
- Outstanding warrants	0	0.0	0.0	Cost o	f Equity			10.0%
Other debt adjustments	0	0.0	0.0	Tax rat	e			3.0%
ESG penalty	0	0.0	0.0	After ta	x cost of debt			4.4%
Equity value at Y E (24)	408	5.4	7.4	Equity	weight			100%
Time adjustment	12	0.2	0.1	WACO	3			10.0%
Dividend	0	0.0	0.0					
Current equity value	421	5.6	7.5					

	Sensitivity table DCF										
	WACC										
		7.5%	8.0%	8.5%	9.0%	10.0%	10.5%				
	16%	7.1	6.2	5.6	5.0	4.1	3.7				
	18%	8.0	7.0	6.3	5.6	4.6	4.2				
av. EBITDA margin	20%	8.8	7.8	6.9	6.2	5.1	4.6				
28e-444	22%	9.7	8.6	7.6	6.8	5.6	5.1				
	24%	10.6	9.4	8.3	7.5	6.1	5.6				
	26%	11.5	10.1	9.0	8.1	6.6	6.0				

Source: Carnegie Research

Risks

Grey market risk: Since we have a limited knowledge on what markets the majority of Angler Gaming's revenue originates, we see it as a potential risk that it could lose revenue due to regulation, being geo-blocked or for other reasons cease to operate in certain markets.

FX risk: We believe is a plausible assumption to make that Angler Gaming has revenue in other currencies than euro which is the reporting currency. This could give rise to an increased volatility.

Increased local regulation: While we see an increased regulation of the igaming market as a positive long-term trend, increasing to conversion from offline to online gambling. However, change in regulations regarding marketing or tax rate could potentially affect revenues in the short term.



Estimate changes

Angler Gaming - Estimate changes	2025e	2025e		2026e	2026e		2027e	2027e	
-	Old	New	Chg	Old	New	Chg	Old	New	Chg
Sales	44	44	1%	50	50	0%	53	53	0%
Growth	9%	10%	+61 bps	13%	13%	-30 bps	7%	7%	-2 bps
EBITDA	6	7	1%	8	8	1%	8	8	1%
EBITA margin	14.8%	14.9%	+11 bps	15.4%	15.5%	+6 bps	15.2%	15.2%	+6 bps
EO	0	0	n.m	0	0	n.m	0	0	n.m
Adj. EBIT	6	7	1%	8	8	1%	8	8	1%
Adj. EBITDA marign	14.7%	14.8%	+11 bps	15.4%	15.5%	+6 bps	15.2%	15.2%	+6 bps
Pre-tax profit	6	6	2%	7	7	1%	7	7	1%
Net profit	5	6	2%	7	7	1%	7	7	1%
EPS	0.07	0.07	2%	0.09	0.09	1%	0.1	0.09	1%
EPS adj	0.07	0.07	2%	0.09	0.09	1%	0.1	0.09	1%

Source: Carnegie Research



Interim figures

QUARTERLY DATA (EURm)	2023Q1	2023Q2	2023Q3	2023Q4	2024Q1	2024Q2	2024Q3	2024Q4	2025Q1e	2025Q2e	2025Q3e	2025Q4e
Financial Year End	2023-03-31	2023-06-30	2023-09-30	2023-12-31	2024-03-31	2024-06-30	2024-09-30	2024-12-31	2025-03-31	2025-06-30	2025-09-30	2025-12-31
Sales	9.4	9.5	10.3	9.7	10.9	10.2	9.7	9.4	10.7	12.0	11.2	10.2
EBITDA	1.5	0.7	1.1	0.8	1.6	١.5	١.5	1.2	1.4	I.8	I.8	l.6
EBITA	1.5	0.7	1.1	0.8	1.6	1.5	١.5	1.2	1.4	1.8	1.8	l.6
Adjusted EBITA	1.5	0.7	1.1	0.8	1.6	1.5	١.5	1.2	1.4	1.8	1.8	l.6
EBIT	1.5	0.7	1.1	0.8	1.6	1.5	1.5	1.2	1.4	1.8	1.8	l.6
Adjusted EBIT	1.5	0.7	1.1	0.8	1.6	1.5	١.5	1.2	1.4	1.8	1.8	l.6
Net Financial Items	-0.4	-0.4	-0.6	-0.6	-0.7	-0.8	-0.7	-1.0	-0.2	-0.2	-0.2	-0.2
EAFI	1.1	0.2	0.5	0.2	0.8	0.7	0.7	0.1	1.2	1.6	1.6	1.4
Pre-Tax Profit	1.1	0.2	0.5	0.2	0.8	0.7	0.7	0.1	1.2	۱.6	1.6	1.4
Adjusted Pre-Tax Profit	1.1	0.2	0.5	0.2	0.8	0.7	0.7	0.1	1.2	1.6	1.6	1.4
Net Profit	1.1	0.2	0.5	0.2	0.8	0.7	0.7	0.1	1.2	۱.5	1.5	1.3
Adjusted Net Profit	1.1	0.2	0.5	0.2	0.8	0.7	0.7	0.1	1.2	۱.5	١.5	۱.3
EPS	0.02	0.00	0.01	0.00	0.01	0.01	0.01	0.00	0.02	0.02	0.02	0.02
Adjusted EPS	0.02	0.00	0.01	0.00	0.01	0.01	0.01	0.00	0.02	0.02	0.02	0.02

Source: Carnegie Research, Company Data



Financial statements

Profit & loss (EURm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Sales	18	29	43	43	32	39	40	44	50	53
COGS	-10	-16	-24	-28	-26	-28	-27	-29	-32	-34
Gross profit	8	12	19	16	6	11	13	16	18	19
Other income & costs	-3	-5	-5	-6	-8	-7	-8	-9	-10	-11
Share in ass. operations and JV	0	0	0	0	0	0	0	0	0	0
EBITDA	5	7	14	9	-2	4	6	7	8	8
Depreciation PPE	0	0	0	0	0	0	0	0	0	0
Depreciation lease assets	0	0	0	0	0	0	0	0	0	0
Amortisation development costs	0	0	0	0	0	0	0	0	0	0
Amortisation other intangibles	0	0	0	0	0	0	0	0	0	0
Impairments / writedowns	0	0	0	0	0	0	0	0	0	0
EBITA	5	7	14	9	-2	4	6	7	8	8
Amortization acquisition related	0	0	0	0	0	0	0	0	0	0
Impairment acquisition related	0	0	0	0	0	0	0	0	0	0
EBIT	5	7	14	9	-2	4	6	7	8	8
Share in ass. operations and JV	0	0	0	0	0	0	0	0	0	0
Net financial items	0	0	-2	-2	-2	-2	-3	-1	-1	-1
of which interest income/expenses	0	0	-2	-2	-2	-2	-3	-1	-1	-1
of which interest on lease liabilities	0	0	0	0	0	0	0	0	0	0
of which other items	0	0	0	0	0	0	0	0	0	0
Pre-tax profit	4	6	12	7	-4	2	2	6	7	7
Taxes	0	0	0	0	0	0	0	0	0	0
Post-tax minorities interest	0	0	0	0	0	0	0	0	0	0
Discontinued operations	0	0	0	0	0	0	0	0	0	0
Net profit	4	6	12	7	-3	2	2	6	7	7
Adjusted EBITDA	5	7	14	9	-2	4	6	7	8	8
Adjusted EBITA	5	7	14	9	-2	4	6	7	8	8
Adjusted EBIT	5	7	14	9	-2	4	6	7	8	8
Adjusted net profit	4	6	12	7	-3	2	2	6	7	7
Sales growth Y/Y	46.9%	55.1%	52.4%	-0.2%	-27.0%	23.0%	3.0%	10.0%	12.7%	7.0%
EBITDA growth Y/Y	-0.6%	45.2%	109.9%	-34.3%	-chg	+chg	38.4%	15.3%	17.1%	5.4%
EBITA growth Y/Y	0.7%	47.7%	111.7%	-34.4%	-chg	+chg	38.5%	15.6%	17.1%	5.4%
EBIT growth Y/Y	0.7%	47.7%	111.7%	-34.4%	-chg	+chg	38.5%	15.6%	17.1%	5.4%
EBITDA margin	25.2%	23.6%	32.5%	21.4%	-6.8%	10.6%	14.2%	14.9%	15.5%	15.2%
EBITA margin	24.5%	23.4%	32.5%	21.3%	-0.0% nm	10.5%	14.1%	14.8%	15.4%	15.2%
EBIT margin	24.5%	23.4%	32.5%	21.3%	-6.9%	10.5%	14.1%	14.8%	15.4%	15.2%
Tax rate	2.4%	2.7%	2.6%	0.7%	10.8%	3.0%	3.0%	3.0%	3.0%	3.0%
					1					
Cash flow (EURm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
EBITDA	5	7	14	9	-2	4	6	7	8	8
Paid taxes	0	0	0	0	0	0	0	0	0	0
Change in NWC	-2	-2	-1	-2	5	-2	-1	-1	-1	-1
Non cash adjustments	0	I	0	0	-1	0	0	0	0	0
Discontinued operations	0	0	0	0	0	0	0	0	0	0
Total operating activities		-								
. can operating activities	2	6	12	7	2	2	4	6	7	7
Capex tangible assets	2 0	6 0	12 0							7 0
				7	2	2	4	6	7	
Capex tangible assets	0	0	0	7 0	2 0	2 0	4 0	6 0	7 0	0
Capex tangible assets Capitalised development costs	0 0	0 0	0 0	7 0 0	2 0 0	2 0 0	4 0 0	6 0 0	7 0 0	0 0
Capex tangible assets Capitalised development costs Capex - other intangible assets	0 0 0	0 0 0	0 0 0	7 0 0 0	2 0 0 na	2 0 0 0	4 0 0 0	6 0 0 0	7 0 0 0	0 0 0
Capex tangible assets Capitalised development costs Capex - other intangible assets Acquisitions/divestments	0 0 0 0	0 0 0 0	0 0 0 0	7 0 0 0 0	2 0 0 na 0	2 0 0 0 0	4 0 0 0 0	6 0 0 0 0	7 0 0 0 0	0 0 0
Capex tangible assets Capitalised development costs Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities	0 0 0 0 0	0 0 0 0	0 0 0 0 0	7 0 0 0 0 0 0 0	2 0 na 0 0 0 0	2 0 0 0 0 0 0 0	4 0 0 0 0 0 0 0	6 0 0 0 0 0	7 0 0 0 0 0	0 0 0 0
Capex tangible assets Capitalised development costs Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items	0 0 0 0	0 0 0 0 0 0	0 0 0 0	7 0 0 0 0 0	2 0 0 na 0 0	2 0 0 0 0 0	4 0 0 0 0 0	6 0 0 0 0 0 0 0	7 0 0 0 0 0 0 0	0 0 0 0 0
Capex tangible assets Capitalised development costs Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 -2	7 0 0 0 0 0 0 0 0 0 -2	2 0 0 na 0 0 0 0 -2	2 0 0 0 0 0 0 0 0 -2	4 0 0 0 0 0 0 0 0 0	6 0 0 0 0 0 0 0 0	7 0 0 0 0 0 0 0 0	0 0 0 0 0 0
Capex tangible assets Capitalised development costs Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items Lease payments	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 -2 0	7 0 0 0 0 0 0 0 0 -2 0	2 0 0 na 0 0 0 0 -2 0	2 0 0 0 0 0 0 0 -2 0	4 0 0 0 0 0 0 0 0 -3 0	6 0 0 0 0 0 0 -1 0	7 0 0 0 0 0 0 0 -1 0	0 0 0 0 0 0 -1 0
Capex tangible assets Capitalised development costs Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items Lease payments Dividend paid and received	0 0 0 0 0 0 0 0 0 -3	0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 -2 0 -5	7 0 0 0 0 0 0 0 -2 0 -9	2 0 0 0 0 0 -2 0 -6	2 0 0 0 0 0 0 -2 0 0	4 0 0 0 0 0 0 0 0 0	6 0 0 0 0 0 0 0 0 0	7 0 0 0 0 0 0 -1 0 0	0 0 0 0 0 -1 0 0
Capex tangible assets Capitalised development costs Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items Lease payments Dividend paid and received Share issues & buybacks	0 0 0 0 0 0 0 -3 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 -2 0 -5 0	7 0 0 0 0 0 -2 0 -9 0	2 0 0 0 0 -2 0 -6 0	2 0 0 0 0 0 0 0 0 0 0 0	4 0 0 0 0 0 0 0 0 0 0 0	6 0 0 0 0 0 0 0 0 0 0 0	7 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 -I 0 0 0
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Capex tangible assets Capitalised development costs Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items Lease payments Dividend paid and received Share issues & buybacks Change in bank debt Other cash flow items Total financing activities	0 0 0 0 0 0 -3 0 0 0 0 -3 0 0 0 -3	0 0 0 0 -3 0 0 0 0 -4	0 0 0 -2 0 -5 0 0 0 0 8	7 0 0 0 0 -2 0 -9 0 0 0 0 0 0 0	2 0 0 0 0 0 -2 0 -6 0 1 0 -7	2 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 2 2	4 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 -I 0 0 0 0 0 0 0 0 0 0 0
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Capex tangible assets Capitalised development costs Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items Lease payments Dividend paid and received Share issues & buybacks Change in bank debt Other cash flow items Total financing activities Operating cash flow Free cash flow Net cash flow	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 -2 0 -5 0 0 0 -8 12 10 5	7 0 0 0 -2 0 -9 0 0 0 0 -1 1 7 5 -4	2 0 0 0 -0 -0 -6 0 -6 0 -6 0 -7 2 0 -7 2 0 -5	2 0 0 0 0 -2 0 0 0 0 0 0 0 0 0 2 0 0 0 0	4 0 0 0 0 -3 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 7 6 6

Source: Carnegie Research & company data



Financial statements, cont.

Balance sheet (EURm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Acquired intangible assets	0	0	0	0	0	0	0	0	0	0
Other fixed intangible assets	I	I	I	I	I	I	I	I	I	1
Capitalised development	0	0	0	0	0	0	0	0	0	0
Tangible assets	0	0	0	0	0	0	0	0	0	0
Lease assets	0	0	0	0	0	0	0	0	0	0
Other IB assets (1)	0	0	0	0	0	0	0	0	0	0
Other non-IB assets	0	0	0	0	0	0	0	0	0	0
Fixed assets	1	I	I	1	I	1	I	1	1	1
Inventories (2)	0	0	0	0	0	0	0	0	0	0
Receivables (2)	5	6	10	12	8	11	12	13	15	16
Prepaid exp. & other NWC items (2)	0	0	0	0	0	0	0	0	0	0
IB current assets (1)	0	0	0	0	0	0	0	0	0	0
Other current assets	0	0	0	0	0	0	0	0	0	0
Cash & cash equivalents (1)	3	5	10	6	i	Í	i	6	12	18
Current assets	8	, ii	19	18	9	13	13	19	26	34
Total assets	9	12	20	19	10	14	14	20	27	35
Shareholders' equity	7	10	16	15	5	7	9	15	21	28
Minorities	0	0	0	0	0	0	0	0	0	0
Other equity	0	0	0	0	0	0	0	0	0	0
Total equity	7	10	16	15	5	7	9	15	21	28
Deferred tax	0	0	0	0	0	0	0	0	0	0
LT IB debt (I)	0	0	0	0	0	0	0	0	0	0
Other IB provisions (1)	0	0	0	0	0	0	0	0	0	0
Lease libilities	0	0	0	0	0	0	0	0	0	0
Other non-IB liabilities	0	0	0	0	0	0	0	0	0	0
LT liabilities	0	0	0	0	0	0	0	0	0	0
ST IB debt (I)	0	0	0	0	0	I	0	0	0	0
Payables (2)	I	2	4	4	5	6	5	5	6	6
Accrued exp. & other NWC items (2)	0	0	0	0	0	0	0	0	0	0
Other ST non-IB liabilities	0	0	0	0	0	0	0	0	0	0
Liabilities - assets held for sale	0	0	0	0	0	0	0	0	0	0
Current liabilities	1	2	4	4	5	7	5	5	6	6
Total equity and liabilities	9	12	21	19	10	14	14	20	27	35
Net IB debt (=1)	-3	-5	-10	-6	-1	0	-1	-6	-12	-18
Net working capital (NWC) (=2)	3	5	6	8	2	6	7	8	9	9
Capital employed (CE)	7	10	16	15	5	8	9	15	21	28
Capital invested (CI)	5	6	7	10	4	7	8	9	10	10
,	83%	84%	80%	77%	49%	52%	110/	74%	78%	82%
Equity / Total assets Net IB debt / EBITDA	-0.6	-0.7	-0.7	-0.6	47/0	-0.1	66% -0.2	-0.9	-1.5	-2.2
	-0.0	-0.7	-0.7	-0.0	0.0	-0.1	-0.2	-0.7	-1.5	-2.2
Per share data (EUR)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Adj. no. of shares in issue YE (m)	74.98	74.98	74.98	74.98	74.98	74.98	74.98	74.98	74.98	74.98
Diluted no. of Shares YE (m)	74.98	74.98	74.98	74.98	74.98	74.98	74.98	74.98	74.98	74.98
EPS	0.06	0.08	0.15	0.10	-0.04	0.03	0.03	0.07	0.09	0.09
EPS adj.	0.06	0.08	0.15	0.10	-0.04	0.03	0.03	0.07	0.09	0.09
CEPS	0.06	0.08	0.15	0.10	-0.04	0.03	0.03	0.07	0.09	0.09
DPS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
BVPS	0.10	0.14	0.22	0.20	0.07	0.10	0.13	0.20	0.29	0.38
Performance measures	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
							Û.			
ROE	63.5%	69.3%	86.6%	46.6%	-33.8%	35.1%	28.6%	45.7%	36.7%	28.4%
Adj. ROCE pre-tax Adj. ROIC after-tax	65.6% 119.6%	75.7% 124.0%	106.2% 210.0%	59.4% 109.5%	-22.1% -29.5%	63.7% 75.9%	65.1% 73.8%	53.7% 75.3%	42.2% 80.4%	32.5% 78.3%
Adj. KOIC alter-tax	117.0%	124.0%	210.0%	107.5%	-27.3%	/3.7/0	73.0%	75.5%	60.4%	76.3%
Valuation	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
FCF yield	9.6%	21.1%	39.9%	20.3%	1.7%	0.6%	4.2%	19.4%	22.7%	25.7%
Dividend yield YE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.5%	0.6%	0.7%	0.7%
Dividend payout ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	5.7%	2.7%	2.4%	2.5%
Dividend + buy backs yield YE	7.9%	8.5%	5.5%	7.7%	0.0%	0.0%	0.5%	0.6%	0.7%	0.7%
EV/Sales YE	2.18	2.01	3.55	1 77	0.90	0.47	0.71	0.42	0.27	012
				1.77	0.90	0.67		0.43	0.27	0.13
EV/EBITDA YE	8.7	8.5	10.9	8.3	neg.	6.3	5.0	2.9	1.7	0.9
EV/EBITA YE	8.9	8.6	10.9	8.3	neg.	6.4	5.0	2.9	1.8	0.9
EV/EBITA adj. YE	8.9	8.6	10.9	8.3	neg.	6.4	5.0	2.9	1.8	0.9
EV/EBIT YE	8.9	8.6	10.9	8.3	neg.	6.4	5.0	2.9	1.8	0.9
P/E YE	9.8	10.1	14.2	11.4	nm	12.5	12.5	4.5	3.8	3.6
P/E adj. YE	9.8	10.1	14.2	11.4	nm	12.5	12.5	4.5	3.8	3.6
P/BV YE	5.77	6.07	9.98	5.60	6.05	3.69	3.14	1.68	1.17	0.89
Share price YE (EUR)	0.57	0.82	2.19	1.10	0.40	0.35	0.40	0.33		
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Source: Carnegie Research & company data



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