Carnegie

COMMISSIONED RESEARCH

RESULTS PREVIEW

25 April 2025 Sweden Energy & Utility Research analysts: Örjan Rödén

Share price: SEK36.7

Arise

Fair value range: SEK66.0–86.0

Production the main value driver in the quarter – QI preview

We expect EBIT of SEK14m in Q1(25)

We expect a relatively uneventful quarter with no project transactions in BA Development. Project transactions from previous quarters will generate SEK7m in EBIT, according to our calculations. It is therefore BA Production that is the main value driver, according to our forecasts. We expect SEK20m in EBIT from BA Production (SEK43m in Q1(24)) based on a weighted spot price using SE3 and SE4 spot prices.

Lower estimates due to lower price estimates and capture rates

We reduce our estimates significantly for the forecast period. April spot prices imply that Q2 has started on a weak note Y/Y, and the current macro environment is not supportive for Swedish electricity prices, in our view. Demand is weak and supply continues to increase. We have also reduced our estimates for capture rates, i.e. realised price relative to spot price.

A tight ship in the current geopolitical environment

We believe Arise, with recurring revenue from power generation in Sweden and a good track record of project transactions combined with a strong project pipeline and continued share buybacks, is offering a tight ship in the current geopolitical turmoil.

Fair value range of SEK66-86/share

We use an SOTP model in our valuation framework. For Development & central costs we apply an EV/EBIT of 9.4x, which is the I0-year average multiple of Eolus, the closest listed peer, in our view, based on a rolling six-year window of EBIT, three years of actuals and three years of estimates. We apply this to the same window for Arise. The fair value high end is based on a 2022–27e sales CAGR of -8% and an EBIT margin of 55% for BA Development, which is the average EBIT margin for the 2017–24 period. In the low end we have a sales CAGR of -10% and a margin of 39%, closer to the average margin in 2015–20 (33%), a period when transaction prices were generally lower. In BA Production, we use a DCF using a WACC of 8% and EBITDA of SEK145m from 2027 for both scenarios.

Changes in this report									
	From	То	Chg						
EPS adj. 2025e	6.0	4.6	-23%						
EPS adj. 2026e	9.8	8.1	-17%						
EPS adj. 2027e	9.9	9.1	-8%						

Upcoming events

Q1 Report: 29 Apr 2025

AGM 2025: 07 May 2025

Q2 Report: 18 Jul 2025

Q3 Report: 06 Nov 2025

Key facts	
No. shares (m)	40.0
Market cap. (USDm)	154
Market cap. (SEKm)	1,466
Net IB Debt. (SEKm)	582
Adjustments (SEKm)	0
EV (2025e) (SEKm)	2,048
Free float	52.0%
Avg. daily vol. ('000)	70
Risk	Medium Risk
Fiscal year end	December
Share price as of (CET)	23 Apr 2025 15:44

Key figures (SEK)	2024	2025e	2026e	2027e
Sales (m)	485	619	812	844
EBITDA (m)	226	292	431	470
EBIT (m)	144	210	349	388
EPS	4.03	4.62	8.10	9.08
EPS adj.	4.03	4.62	8.10	9.08
DPS	1.35	1.50	1.75	2.00
Sales growth Y/Y	-4%	28%	31%	4%
EPS adj. growth Y/Y	-11%	15%	75%	12%
EBIT margin	29.7%	33.9%	42.9%	46.0%
P/E adj.	9.1	7.9	4.5	4.0
EV/EBIT	14.7	9.8	5.4	4.1
EV/EBITA	14.7	9.8	5.4	4.1
EV/EBITDA	9.4	7.0	4.4	3.4
P/BV	0.8	0.7	0.7	0.6
Dividend yield	3.7%	4.1%	4.8%	5.5%
FCF yield	2.5%	8.4%	15.6%	23.3%
Equity/Total Assets	56.7%	57.1%	59.0%	61.4%
ROCE	4.1%	5.8%	9.3%	9.6%
ROE adj.	9.1%	9.8%	15.5%	15.3%
Net IB debt/EBITDA	2.7	2.0	1.0	0.3



Source: Carnegie Research, FactSet, Millistream & company data

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Equity story

Near term: 6-12m

We expect a pick-up in project sales relative to 2024. We foresee a positive market backdrop in markets such as Sweden, the UK and Finland, with particular strength in the latter two. High electricity prices (UK) and demand from electrification and fast permitting processes (Finland) make investments in renewable energy attractive, in our view. We also expect a continued expansion of the project portfolio. In BA Production we foresee soft prices in the near term due to an adverse Swedish electricity supply/demand balance, with a recovery during 2025 due to higher economic activity and structural demand from electrification from e.g. the steel industry.

Long term: 5Y+

In BA Development, we see good growth prospects for investments in renewable energy. We expect increased demand from electrification of the vehicle fleet and CO2-intensive industries such as steel, combined with reduced supply. Onshore wind and solar combined with battery storage offer the cheapest supply of new energy capacity without jeopardising the functionality of the electrical grid. In BA Production, we foresee stable prices with the potential of a convergence of the current low Nordic electricity prices to approach those of Europe, offering upside to profits. Arise's business model is asset light and we see scope for substantial cash generation to be used for dividends/buybacks or M&A.

Key risks:

- A market slowdown of new energy production investments due to e.g. a sharp economic downturn
- The EU giving up its climate ambitions, leading to investments in fossil fuel power production instead of cheap renewable energy
- A low price environment for electricity prices in Sweden

Company description

Arise is combined project developer and wind power producer. BA Development, 48% of sales in 2024, has operations in Sweden, the UK, Finland, Norway and Ukraine. It develops renewable energy projects in onshore wind power, solar and battery storage. The business model is asset light and generally operates with high margins, (46% on average 2015–24). The project portfolio is around 9 GW, with the target to reach 10 GW by 2025. BA Production, 41% of sales in 2024, operates 13 onshore wind parks in the south of Sweden. Unless investing in new greenfield projects, which is rare, investment needs are low. BA Solutions offers asset management services for renewable energy production facilities to internal and external customers.

Key industry drivers

- Transition to a low-carbon economy
- Higher electricity demand from electrification
- Lower electricity supply from ageing nuclear production

Industry outlook

- We foresee strong demand for renewable energy due to attractive costs and the positive environmental impact
- A potential of convergence of low Nordic electricity prices to the higher European prices

Largest shareholders

Claesson & Anderzén	30.2%
AltoCumulus	13.2%
Tradia AP fonden	9.3%

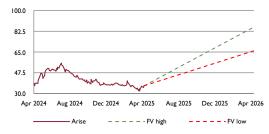
Cyclicality Key peers

Cyclicality: No Not cyclical Eolus, Magnora, Cloudberry, Energiekontor, PNE, ABO, Orrön

Valuation and methodology

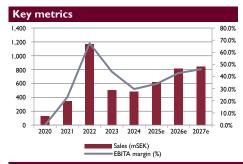
We use an SOTP model in our valuation framework. For Development & central costs we apply an EV/EBIT of 9.4x, which is the 10-year average multiple of Eolus, the closest listed peer, in our view, based on a rolling six-year window of EBIT, three years of actuals and three years of estimates. We apply this to the same window for Arise. The fair value high end is based on a 2022–27e sales CAGR of -8% and an EBIT margin of 55% for BA production, which is the average EBIT margin for the 2017–24 period. In the low end we have a sales CAGR of -10% and a margin of 39%, closer to the average margin of the 2015–20 period (33%), a period when transaction prices were generally lower. In BA Production, we use a DCF using a WACC of 8% and an EBITDA of SEK145m from 2027 in both scenarios.

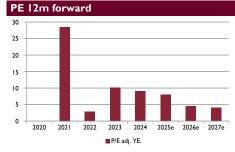
Fair value range 12m



To reach the high end of our fair valuation range Arise needs to post a CAGR of -8% and generate an EBIT margin of 55% in the 2022–27e period in BA Development. BA Production needs to deliver EBITDA of SEK145m in 2027 and electricity prices need to grow by 1% annually from 2028.

To reach the low end of our fair valuer range BA Development needs to post a CAGR of -10% and generate an EBIT margin of 39% in the 2022–27e period. BA Production needs to deliver EBITDA of SEK145m in 2027 and electricity prices need to grow by 1% annually from 2028.







Source: Carnegie Research & company data



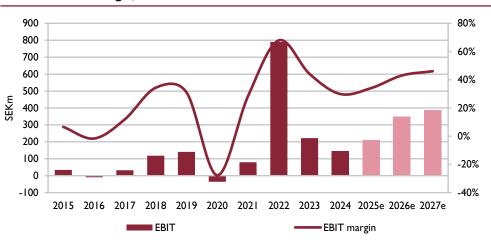
Arise in key charts

Sales and sales growth, Arise



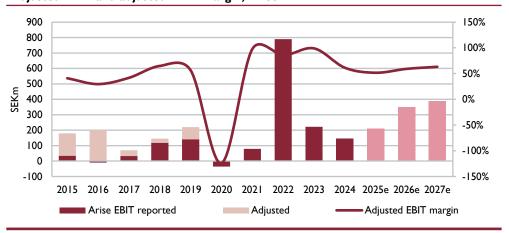
Source: Company data and Carnegie Research

EBIT and EBIT margin, Arise



Source: Company data and Carnegie Research

Adjusted EBIT and adjusted EBIT margin, Arise



Source: Company data, Carnegie Research



Estimate revisions

We reduce our estimates significantly for the forecast period. April electricity spot prices imply that Q2 has started on a weak note Y/Y, and the current macro environment is not supportive for Swedish electricity prices, in our view. Swedish electricity demand is weak; February LTM demand is -2% and supply is increasing, up 3% over the same period. We have also reduced our estimates for capture rates, i.e. realised price relative to spot price, as the negative correlation between electricity prices and production volumes is on a rising trend, according to our estimates.

	2025e	2025e		2026e	2026e		2027e	2027e	
Arise - Estimate changes	Old	New	Chg	Old	New	Chg	Old	New	Chg
Sales	683	619	-9%	876	812	-7%	890	844	-5%
Growth	41%	28%	n.m.	28%	31%	+303 bps	2%	4%	+231 bps
EBIT	268	210	-22%	418	349	-17%	421	388	-8%
EBIT margin	39.2%	33.9%	n.m.	47.7%	42.9%	-475 bps	47.3%	46.0%	-124 bps
EO	0	0	n.m	0	0	n.m	0	0	n.m
Adj EBIT	268	210	-22%	418	349	-17%	421	388	-8%
Adj EBIT margin	39.2%	33.9%	n.m.	47.7%	42.9%	-475 bps	47.3%	46.0%	-124 bps
Pre-tax profit	248	190	-23%	398	329	-17%	401	368	-8%
Net profit	245	188	-23%	392	324	-17%	396	363	-8%
EPS	6.0	4.6	-23%	9.8	8.1	-17%	9.9	9.1	-8%
EPS adj	6.0	4.6	-23%	9.8	8.1	-17%	9.9	9.1	-8%

Source: Carnegie Research, Company data



Valuation and risks

We use an SOTP model in our valuation framework. For Development & central costs we apply an EV/EBIT of 9.4x, which is the 10-year average multiple of Eolus, the closest listed peer, in our view, based on a rolling six-year window of EBIT – three years of actuals and three years of estimates.

Eolus Historical EV/EBIT-multiples



Source: Company Data, FactSet, Carnegie Research

We apply this to the same window for Arise. Our fair value high end is based on a 2022–27e sales CAGR of -8% due to the exceptionally strong starting year 2022, and an EBIT margin of 55% for BA Development, which is the average EBIT margin for the 2017–24 period. In BA Production, we use a DCF using a WACC of 8% and an EBITDA of SEK145m from 2027 and an annual growth rate of 1% from 2028. The DCF value is based on the life span of the wind park fleet, which ends in 2054, according to our estimates. Consequently, there is no terminal value in the calculation.

EBIT	Multiple	Value
290	9.4	2,728
-33	9.4	-308
		1,768
		4,187
		-100
		4,087
		-582
		3,504
		41
		86
	290	290 9.4

Source: Company data, Carnegie Research

In the low end of our fair value range we have a sales CAGR of -10%, again due to the exceptionally strong starting year 2022, and a margin of 39%, closer to the average margin in the 2015–20 period (33%), a period when transaction prices were generally lower. In BA Production, we use a DCF based on the same assumptions as in the high end.



Fair value calculation, low end of range	EBIT	Multiple	Value
BA Development, avg EBIT 2022a-2027e, -10% CAGR & 39% EBIT margin	202	9.4	1,901
Central costs and other	-33	9.4	-308
Production, DCF			1,768
Subtotal			3,360
Other adjustments			-100
Enterprise value			3,260
Net debt, current year			-582
Equity value			2,678
Shares			41
Value per share			66

Source: Company data, Carnegie Research

Risks and uncertainties

Volatile revenue and profits

Project development revenue and earnings are volatile between quarters and years. Although the risk of major losses is relatively low, given the low operational leverage compared to e.g. manufacturing companies, the significant earnings volatility can transform into share price volatility. This can ultimately affect the cost of capital from the equity investor perspective.

High dependence on the political landscape

Investments in power generation are highly dependent on political decisions. Investment returns in both onshore wind power and solar power are at or above market cost of capital on average, so the company does not need subsidies. However, power generation investments are still dependent on infrastructure decisions such as building permits, grid connections, or social impact such as wildlife impact. As exemplified by Sweden over the past few years, substantial resistance at e.g. the municipal level can slow down renewable project realisation significantly.

The perception of low cyclicality has been challenged

The renewable industry is relatively young and has lived most of its life in a low inflation and low-interest rate environment (2009–21). As the most recent years have demonstrated, macroeconomic factors such as rising interest rates can have an impact on project demand.

Dependency on spot electricity prices

Arise has so far not participated in baseload PPAs, i.e. future contracts comprised of both price and volume components. The company only hedges against price fluctuations, and to a limited extent relative to total production, which is far less risky than baseload PPAs. The company is therefore exposed to spot electricity prices. Although we do not expect a return of the price regime that prevailed before 2021, with low prices, such as scenario cannot be ruled out. Extended periods of low electricity prices during the high-volume production periods in the autumn and winter months, could have a negative impact on the Production business area profitability.

Increasing need for energy storage as share of renewable energy grows

A higher share of renewable energy in the total energy mix increases electricity price volatility. Meteorological conditions are in general impacting big geographical areas in a similar way, creating an adverse price/volume mix for owners of renewable energy assets in these areas. Substantial energy storage capacity is therefore necessary for a continued expansion of weather-dependent renewable energy investments. Other industries such as steel or cement need to step in and build e.g. major hydrogen production plants. If these investments do not materialise, demand for weather dependent renewable energy projects will probably be negatively impacted.



Production costs for other energy sources reaching current market prices

If production costs for other sources of energy such as tidal power, wave power or fusion power can meet the current market prices, current technology, e.g. wind and solar power will most likely be challenged. The biggest disruptive threat comes from nuclear power. If the Small Modular Reactor (SMR) technology reaches production costs according to the most optimistic forecasts, we believe nuclear will most likely be the future preferred energy source. The combination of stable, non-weather-dependent power generation and small-scale plants enhancing modularity and thus reducing grid investments, makes for an attractive combination.



Interim figures

	2024				2025e							
SEKm	Q١	Q2	Q3	Q4	Qle	Q2e	Q3e	Q4e	2024	2025e	2026e	2027 e
Sales	113	103	105	164	72	107	57	382	485	619	812	844
Growth	6%	-7%	9%	-16%	-37%	4%	-45%	133%	-4%	28%	31%	4%
Adj EBIT	54	33	34	24	14	39	8	149	144	210	349	388
Adj EBIT margin	47.9%	32.2%	32.4%	14.8%	19.3%	36.3%	13.4%	38.9%	29.7%	33.9%	42.9%	46.0%
EO	0	0	0	0	0	0	0	0	0	0	0	0
EBIT	54	33	34	24	14	39	8	149	144	210	349	388
EBIT margin	47.9%	32.2%	n.m.	14.8%	19.3%	36.3%	13.4%	38.9%	30%	34%	43%	46%
Net financials	-7	-3	-9	10	-5	-5	-5	-5	-9	-20	-20	-20
Pre-tax Profit	47	30	25	34	9	34	3	144	135	190	329	368
Tax	0	0	38	0	0	0	0	-1	37	-2	-5	-5
Tax rate	0%	0%	-152%	0%	1%	1%	1%	1%	-27%	1%	1%	1%
Net profit	47	30	63	34	9	34	3	142	172	188	324	363
EPS (SEK)	1.2	0.8	1.5	0.9	0.2	0.8	0.1	3.5	4.0	4.6	8.1	9.1
EPS Adj (SEK)	1.1	0.7	1.5	0.8	0.2	0.8	0.1	3.5	4.0	4.6	8.1	9.1

Source: Company data, Carnegie Research



Financial statements

Profit & loss (SEKm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027 e
Sales	343	455	130	343	1,169	507	485	619	812	844
COGS	0	0	0	0	0	0	0	0	0	0
Gross profit	343	455	130	343	1,169	507	485	619	812	844
Other income & costs	-152	-235	-97	-200	-319	-220	-259	-327	-381	-374
Share in ass. operations and JV	0	-273	0	0	0	0	0	0	0	0
EBITDA	191	-53	33	143	850	287	226	292	431	470
Depreciation PPE	-72	-76	-70	-64	-61	-64	-82	-82	-82	-82
Depreciation lease assets	0	0	0	0	0	0	0	0	0	0
Amortisation development costs	0	0	0	0	0	0	0	0	0	0
Amortisation other intangibles	0	0	0	0	0	0	0	0	0	0
Impairments / writedowns	0	0	0	0	0	0	0	0	0	0
EBITA	118	-129	-37	79	789	223	144	210	349	388
Amortization acquisition related	0	0	0	0	0	0	0	0	0	0
Impairment acquisition related	0	0	0	0	0 700	0	0	0	0	0
EBIT	118	-1 29 0	- 37 0	79 0	789 0	223 0	1 44 0	210 0	349 0	388 0
Share in ass. operations and JV Net financial items	0 -90	-102	-71	-21	-17	-23	-9	-20	-20	-20
of which interest income/expenses	-90	-102	-71 -71	-21	-1 <i>7</i> -17	-23	-9	-20	-20	-20
Pre-tax profit	28	-102 -231	-108	58	772	200	135	190	329	368
Taxes	-7	- 231 -2	-100	-	0	0	37	-2	-5	-5
Post-tax minorities interest	0	0	0	0	Ö	ő	0	0	0	0
Discontinued operations	Ö	Ö	ő	Ö	Ö	ő	ő	Ö	Ö	0
Net profit	21	-233	-108	57	772	200	172	188	324	363
•	191	-53	33	143	850	287	226	292	431	470
Adjusted EBITDA Adjusted EBITA	118	-33 -129	-37	79	789	223	144	210	349	388
Adjusted EBIT	118	-129	-37	94	789	223	144	210	349	388
Adjusted EBTT Adjusted net profit	21	-233	-108	71	772	200	172	188	324	363
·										
Sales growth Y/Y	30.5%	32.8%	-71.4%	163.8%	240.8%	-56.6%	-4.3%	27.6%	31.3%	3.9%
EBITDA growth Y/Y	45.0%	-chg	+chg	333.3%	494.4%	-66.2%	-21.3%	29.1%	47.6%	9.2%
EBITA growth Y/Y	+chg	-chg	+chg	+chg	903.8%	-71.7%	-35.4%	45.7%	66.2%	11.4%
EBIT growth Y/Y	+chg	-chg	+chg	+chg	903.8%	-71.7%	-35.4%	45.7%	66.2%	11.4%
EBITDA margin	55.6%	48.3%	25.4%	41.7%	72.7%	56.6%	46.6%	47.2%	53.0%	55.7%
EBITA margin	34.5%	31.6%	nm	22.9%	67.5%	44.0%	29.7%	33.9%	42.9%	46.0%
EBIT margin	34.5%	-28.4%	-28.5%	22.9%	67.5%	44.0%	29.7%	33.9%	42.9%	46.0%
Tax rate	24.9%	-0.9%	na	1.7%	na	na	-27.4%	1.0%	1.5%	1.4%
Cash flow (SEKm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
EBITDA	191	-53	22							470
Paid taxes		-33	33	143	850	287	226	292	431	4/0
	-8	-10	0	143 -1	850 -4	287 -4	226 0	292 -2	431 -5	-5
Change in NWC										
	-8 -70 I	-10 129 261	0 38 -6	- I -68 69	-4	-4 -90 29	0	-2	-5 -87 0	-5 -14 0
Change in NWC	-8 -70 I 0	-10 129 261 0	0 38 -6 0	-1 -68 69 0	-4 -41 118 0	-4 -90 29 0	0 10 43 0	-2 -57 0 0	-5 -87 0 0	-5 -14 0 0
Change in NWC Non cash adjustments	-8 -70 I	-10 129 261	0 38 -6	- I -68 69	-4 -41 118	-4 -90 29	0 10 43	-2 -57 0	-5 -87 0	-5 -14 0
Change in NWC Non cash adjustments Discontinued operations Total operating activities	-8 -70 I 0 II 4	-10 129 261 0	0 38 -6 0	-1 -68 69 0	-4 -41 118 0	-4 -90 29 0	0 10 43 0 279	-2 -57 0 0	-5 -87 0 0	-5 -14 0 0
Change in NWC Non cash adjustments Discontinued operations	-8 -70 I 0	-10 129 261 0 327	0 38 -6 0 65	-I -68 69 0 I43	-4 -41 118 0 923	-4 -90 29 0 222	0 10 43 0	-2 -57 0 0 232	-5 -87 0 0 339	-5 -14 0 0 451
Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets	-8 -70 0 114 -6	-10 129 261 0 327 13	0 38 -6 0 65 -34	-1 -68 69 0 143 -124	-4 -41 118 0 923 -175	-4 -90 29 0 222 -354	0 10 43 0 279 -225	-2 -57 0 0 232 -90	-5 -87 0 0 339 -90	-5 -14 0 0 451 -90
Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Capex - other intangible assets	-8 -70 I 0 114 -6 0	-10 129 261 0 327 13 0	0 38 -6 0 65 -34	-1 -68 69 0 143 -124	-4 -41 118 0 923 -175 -130	-4 -90 29 0 222 -354	0 10 43 0 279 -225 0	-2 -57 0 0 232 -90 0	-5 -87 0 0 339 -90	-5 -14 0 0 451 -90
Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Capex - other intangible assets Acquisitions/divestments	-8 -70 I 0 II4 -6 0	-10 129 261 0 327 13 0	0 38 -6 0 65 -34 0	-1 -68 69 0 143 -124 0	-4 -41 118 0 923 -175 -130	-4 -90 29 0 222 -354 0 -137	0 10 43 0 279 -225 0	-2 -57 0 0 232 -90 0	-5 -87 0 0 339 -90 0	-5 -14 0 0 451 -90 0
Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities	-8 -70 I 0 II4 -6 0 0	-10 129 261 0 327 13 0 0	0 38 -6 0 65 -34 0 0	-I -68 69 0 143 -124 0 0 0	-4 -41 118 0 923 -175 -130 0 0	-4 -90 29 0 222 -354 0 -137 -47	0 10 43 0 279 -225 0 0 -3 -228	-2 -57 0 0 232 -90 0 0	-5 -87 0 0 339 -90 0 0	-5 -14 0 0 451 -90 0 0
Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items	-8 -70 I 0 II4 -6 0 0 0 -6	-10 129 261 0 327 13 0 0 0 13	0 38 -6 0 65 -34 0 0 0	-1 -68 69 0 143 -124 0 0 0 -124 -21	-4 -41 118 0 923 -175 -130 0 0 - 305	-4 -90 29 0 222 -354 0 -137 -47 -538	0 10 43 0 279 -225 0 0 -3 -228	-2 -57 0 0 232 -90 0 0 0 -90	-5 -87 0 0 339 -90 0 0 0	-5 -14 0 0 451 -90 0 0 0 - 90
Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items Lease payments	-8 -70 I 0 II4 -6 0 0	-10 129 261 0 327 13 0 0	0 38 -6 0 65 -34 0 0	-I -68 69 0 143 -124 0 0 0	-4 -41 118 0 923 -175 -130 0 0	-4 -90 29 0 222 -354 0 -137 -47 -538 -23 -8	0 10 43 0 279 -225 0 0 -3 -228 -9 -8	-2 -57 0 0 232 -90 0 0 0 -90	-5 -87 0 0 339 -90 0 0	-5 -14 0 0 451 -90 0 0
Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items Lease payments Share issues & buybacks	-8 -70 I 0 II4 -6 0 0 0 -6 -90 0	-10 129 261 0 327 13 0 0 0 13 -102 -5 2	0 38 -6 0 65 -34 0 0 0 -34 -71	-I -68 69 0 143 -I24 0 0 0 -I24 -2I -6 0	-4 -41 118 0 923 -175 -130 0 0 -305 -17 -6 3	-4 -90 29 0 222 -354 0 -137 -47 -538 -23 -8 -24	0 10 43 0 279 -225 0 0 -3 -228 -9 -8 -110	-2 -57 0 232 -90 0 0 -90 -20 0 -50	-5 -87 0 0 339 -90 0 0 0 -90 -20 0	-5 -14 0 0 451 -90 0 0 0 - 90 -20 0
Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items Lease payments	-8 -70 I 0 II14 -6 0 0 0 -6 -90	-10 129 261 0 327 13 0 0 0 13	0 38 -6 0 65 -34 0 0 0 -34 -71	-1 -68 69 0 143 -124 0 0 0 -124 -21	-4 -41 118 0 923 -175 -130 0 0 - 305 -17 -6	-4 -90 29 0 222 -354 0 -137 -47 -538 -23 -8	0 10 43 0 279 -225 0 0 -3 -228 -9 -8 -110 6	-2 -57 0 0 232 -90 0 0 0 -90 -20 0 0 -50 0	-5 -87 0 0 339 -90 0 0 0 -90	-5 -14 0 0 451 -90 0 0 0 - 90
Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items Lease payments Share issues & buybacks Change in bank debt Total financing activities	-8 -70 I 0 II4 -6 0 0 0 -6 -90 0 0 -104 -193	-10 129 261 0 327 13 0 0 0 13 -102 -5 2 47 -34	0 38 -6 0 65 -34 0 0 0 -34 -71 -5 0 -236 -308	-1 -68 69 0 143 -124 0 0 0 -124 -21 -6 0 0 -18	-4 -41 118 0 923 -175 -130 0 0 -305 -17 -6 3 505 464	-4 -90 29 0 222 -354 0 -137 -47 -538 -23 -8 -24 150	0 10 43 0 279 -225 0 0 -3 -228 -9 -8 -110 6	-2 -57 0 0 232 -90 0 0 -90 -20 0 -50 0	-5 -87 0 0 339 -90 0 0 0 -90 -20 0 0	-5 -14 0 0 451 -90 0 0 0 -90 -20 0 0
Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items Lease payments Share issues & buybacks Change in bank debt Total financing activities Operating cash flow	-8 -70 I 0 II4 -6 0 0 0 -6 -90 0 0 -104 -193	-10 129 261 0 327 13 0 0 0 13 -102 -5 2 47 -34	0 38 -6 0 65 -34 0 0 0 -34 -71 -5 0 -236 -308	-1 -68 69 0 143 -124 0 0 0 -124 -21 -6 0 18 -36	-4 -41 118 0 923 -175 -130 0 0 -305 -17 -6 3 505 464 923	-4 -90 29 0 222 -354 0 -137 -47 -538 -23 -8 -24 150	0 10 43 0 279 -225 0 0 -3 -228 -9 -8 -110 6 -238 279	-2 -57 0 0 232 -90 0 0 0 -90 -20 0 -50 0	-5 -87 0 0 339 -90 0 0 0 -90 -20 0 0 0 -80	-5 -14 0 0 451 -90 0 0 0 - 90 -20 0 0 0
Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items Lease payments Share issues & buybacks Change in bank debt Total financing activities Operating cash flow Free cash flow	-8 -70 0 114 -6 0 0 -6 -90 0 -104 -193 114 18	-10 129 261 0 327 13 0 0 0 13 -102 -5 2 47 -34 327 233	0 38 -6 0 65 -34 0 0 0 -34 -71 -5 0 0 -236 -308	-1 -68 69 0 143 -124 0 0 0 -124 -21 -6 0 -18 -36	-4 -41 118 0 923 -175 -130 0 0 -305 -17 -6 3 3 505 464 923 595	-4 -90 29 0 222 -354 0 -137 -47 -538 -23 -8 -24 150 11	0 10 43 0 279 -225 0 0 -3 -228 -9 -8 -110 6 -238 279 37	-2 -57 0 0 232 -90 0 0 -90 -20 0 -50 0 -126 232	-5 -87 0 0 339 -90 0 0 -90 -20 0 0 0 -80 339 229	-5 -14 0 0 451 -90 0 0 - 90 -20 0 0 0 - 90
Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items Lease payments Share issues & buybacks Change in bank debt Total financing activities Operating cash flow Free cash flow Net cash flow	-8 -70 I 0 II4 -6 0 0 0 -6 -90 0 0 -104 -193 II4 18 -85	-10 129 261 0 327 13 0 0 0 13 -102 -5 2 47 -34 327 233 306	0 38 -6 0 65 -34 0 0 0 -34 -71 -5 0 -236 -308 65 -45 -277	-1 -68 69 0 143 -124 0 0 0 -124 -21 -6 0 -18 -36 143 -8 -17	-4 -41 118 0 923 -175 -130 0 0 -305 -17 -6 3 505 464 923 595 1,082	-4 -90 29 0 222 -354 0 -137 -47 -538 -23 -8 -24 150 11 222 -163 -305	0 10 43 0 279 -225 0 0 -3 -228 -9 -8 -110 6 -238 279 37 -187	-2 -57 0 232 -90 0 0 -90 -20 0 -50 0 -126 232 122	-5 -87 0 0 339 -90 0 0 -90 -20 0 0 -80 339 229 169	-5 -14 0 0 451 -90 0 0 - 90 -20 0 0 0 - 90 451 341 271
Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items Lease payments Share issues & buybacks Change in bank debt Total financing activities Operating cash flow Free cash flow Net cash flow Change in net IB debt	-8 -70 0 114 -6 0 0 -6 -90 0 -104 -193 114 18 -85 17	-10 129 261 0 327 13 0 0 0 13 -102 -5 2 47 -34 327 233 306 238	0 38 -6 0 65 -34 0 0 0 -34 -71 -5 0 -236 -308 65 -45 -277 -42	-1 -68 69 0 143 -124 0 0 0 -124 -21 -6 0 -18 -36 143 -8 -17 0	-4 -41 118 0 923 -175 -130 0 0 -305 -17 -6 3 505 464 923 595 1,082 672	-4 -90 29 0 222 -354 0 -137 -47 -538 -23 -8 -24 150 11 222 -163 -305 -404	0 10 43 0 279 -225 0 0 -3 -228 -9 -8 -110 6 -238 279 37 -187 -87	-2 -57 0 0 232 -90 0 0 -90 -20 0 -50 0 -126 232 122 17	-5 -87 0 0 339 -90 0 0 -90 -20 0 0 0 -80 339 229 169	-5 -14 0 0 451 -90 0 0 - 90 -20 0 0 0 - 90 451 341 271 271
Change in NWC Non cash adjustments Discontinued operations Total operating activities Capex tangible assets Capex - other intangible assets Acquisitions/divestments Other non-cash adjustments Total investing activities Net financial items Lease payments Share issues & buybacks Change in bank debt Total financing activities Operating cash flow Free cash flow Net cash flow	-8 -70 I 0 II4 -6 0 0 0 -6 -90 0 0 -104 -193 II4 18 -85	-10 129 261 0 327 13 0 0 0 13 -102 -5 2 47 -34 327 233 306	0 38 -6 0 65 -34 0 0 0 -34 -71 -5 0 -236 -308 65 -45 -277	-1 -68 69 0 143 -124 0 0 0 -124 -21 -6 0 -18 -36 143 -8 -17	-4 -41 118 0 923 -175 -130 0 0 -305 -17 -6 3 505 464 923 595 1,082	-4 -90 29 0 222 -354 0 -137 -47 -538 -23 -8 -24 150 11 222 -163 -305	0 10 43 0 279 -225 0 0 -3 -228 -9 -8 -110 6 -238 279 37 -187	-2 -57 0 232 -90 0 0 -90 -20 0 -50 0 -126 232 122	-5 -87 0 0 339 -90 0 0 -90 -20 0 0 -80 339 229 169	-5 -14 0 0 451 -90 0 0 - 90 -20 0 0 0 - 90 451 341 271

Source: Carnegie Research & company data



Financial statements, cont.

Balance sheet (SEKm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Other fixed intangible assets	0	0	0	25	25	30	31	31	31	31
Tangible assets	1,812	1,322	1,276	1,223	1,218	2,236	2,409	2,417	2,425	2,433
Lease assets	0	0	0	0	0	0	0	0	0	0
Fixed assets	1,812	1 ,322 8	1,276	1,298	1 ,433 0	2,510	2,734 0	2,742 0	2,750 0	2,758 0
Inventories (2)	8 0	0	2	3	7	0 7	0	0	0	0
Receivables (2) Cash & cash equivalents (1)	61	365	86	70	1,220	917	762	779	947	1,218
Current assets	256	473	142	213	1,220 1,483	1,297	1,134	1,243	1,556	1,216 1,851
Total assets	2,068	1,795	1,418	1,511	2,916	3,807	3,868	3,985	4,306	4,609
	-									
Shareholders' equity	824	698	703	676	1,616	1,887	1,879	1,961	2,225	2,518
Minorities	0 824	0 698	0 703	0 676	0 1,616	318 2,205	314 2,193	314 2,275	314 2,539	314 2,832
Total equity Deferred tax	0	0	703	0	0	2,203	2,173	0	2,339	2,632
LT IB debt (I)	922	932	609	370	925	1,070	646	646	646	646
Lease libilities	0	0	0	55	55	65	183	183	183	183
LT liabilities	968	978	656	474	1,042	1,425	918	918	918	918
ST IB debt (I)	180	3	18	146	27	57	532	532	532	532
Payables (2)	96	116	26	23	49	21	0	0	0	0
Other ST non-IB liabilities	0	0	0	4	2	2	74	74	74	74
Current liabilities	276	119	59	361	258	177	757	792	850	859
Total equity and liabilities	2,068	1,795	1,418	1,511	2,916	3,807	3,868	3,985	4,306	4,609
Net IB debt (=I)	1,041	570	541	501	-213	275	599	582	414	143
Net working capital (NWC) (=2)	99	-8	15	-68	34	262	221	278	365	380
Capital employed (CE)	1,926	1,633	1,331	1,247	2,623	3,397	3,554	3,636	3,900	4,193
Capital invested (CI)	1,911	1,314	1,291	1,180	1,277	2,528	2,661	2,726	2,821	2,844
Equity / Total assets	40%	39%	50%	45%	55%	58%	57%	57%	59%	61%
Net IB debt / EBITDA	5.5	-10.8	16.4	3.5	-0.3	1.0	2.7	2.0	1.0	0.3
Per share data (SEK)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
` '										
Adj. no. of shares in issue YE (m)	33.37	33.37	36.33	38.50	44.38	43.76	41.30	40.00	40.00	40.00
Diluted no. of Shares YE (m) EPS	33.93 0.62	33.31 -6.93	44.50 -2.78	44.53 1.27	44.57 17.3	44.04	41.30 4.03	40.00	40.00 8.10	40.00 9.08
EPS adj.	0.62	-6.73 -6.93	-2.76 -2.78	1.60	17.3	4.5 I 4.5 I	4.03	4.62 4.62	8.10	9.08
CEPS	2.76	3.30	-2.76 -1.11	2.58	17.3	5.78	5.77	6.64	10.1	11.1
DPS	0.00	0.00	0.00	0.00	1.00	1.20	1.35	1.50	1.75	2.00
BVPS	24.7	20.9	19.4	17.6	36.4	43.1	45.5	49.0	55.6	62.9
Performance measures	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
ROE	2.5%	-30.6%	-15.4%	8.2%	67.4%	11.4%	9.1%	9.8%	15.5%	15.3%
Adj. ROCE pre-tax	6.1%	-30.6% -7.3%	-13. 4 % -2.5%	6.1%	40.8%	7.4%	4.1%	5.8%	9.3%	9.6%
Adj. ROIC after-tax	4.8%	-8.1%	-2.8%	6.3%	64.2%	11.7%	7.1%	7.7%	12.4%	13.5%
•		1								
Valuation	2018	2019	2020 -3.1%	2021 -0.5%	2022 40.6%	2023	2024	2025e 8.4%	2026e 15.6%	2027e 23.3%
FCF yield Dividend yield YE	1.2% 0.0%	15.9% 0.0%	0.0%	0.0%	2.0%	-11.1% 2.6%	2.5% 3.7%	6.4% 4.1%	4.8%	23.3 <i>%</i> 5.5%
Dividend payout ratio	0.0%	0.0%	0.0%	0.0%	5.8%	26.6%	33.5%	32.5%	21.6%	22.0%
Dividend + buy backs yield YE	0.0%	0.0%	0.0%	0.0%	2.0%	3.7%	10.9%	7.5%	4.8%	4.8%
, ,										
EV/Sales YE	4.72	3.46	18.02	7.39	1.74	4.49	4.36	3.31	2.32	1.91
EV/EBITDA YE	8.5	7.1	>50	17.7	2.4	7.9	9.4	7.0	4.4	3.4
EV/EBITA YE	13.7	10.9	neg.	32.3	2.6	10.2	14.7	9.8	5.4	4.1
EV/EBITA adj. YE	13.7	10.9	neg.	32.3	2.6	10.2	14.7	9.8	5.4	4.1
EV/EBIT YE	13.7	10.9	neg.	32.3	2.6	10.2	14.7	9.8	5.4	4.1
P/E YE	27.3	nm	nm	35.9	2.9	10.1	9.1	7.9	4.5	4.0
P/E adj. YE	27.3	nm	nm	28.5	2.9	10.1	9.1	7.9	4.5	4.0
P/BV YE	0.69	1.44	2.09	2.60	1.38	1.05	0.81	0.75	0.66	0.58
Share price YE (SEK)	17.0	30.1	40.5	45.7	50.3	45.5	36.8	36.6		

Source: Carnegie Research & company data



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