

COMMISSIONED RESEARCH

Research analysts: Hugo Lisjö

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Maven Wireless

Share price: SEK9.0 Fair value range: SEK9.0–12.0

Signs SEK200m framework agreement with Hitachi

New framework agreement with Hitachi for intra-train connectivity

Maven Wireless (Maven) has signed a 10-year framework agreement with Hitachi's UK-based train manufacturing facility to supply intra-train radio coverage equipment and related software. This agreement is tied to the UK's High Speed 2 (HS2) train project, which aims to connect the country's largest cities by high-speed trains. The first train deliveries are expected in 2027, meaning Maven's deliveries should begin before this.

HS2 project overview and future opportunities

The HS2 project started five years ago, with the first phase connecting London and Birmingham, later extending into the West Midlands. The railway will feature both aboveground sections and five tunnels, with a total length of 105km, constructed as two twin tunnels, resulting in a combined length of 210km.

Potential future opportunities

On the more speculative side, there are two additional possibilities for Maven. The first is that the contract currently only covers Hitachi's UK train facility, meaning Maven could be integrated into other Hitachi trains in other countries as well. The second possibility is that Maven could expand into providing tunnel connectivity for the HS2 tunnels. However, we note that such procurements are managed by another entity, so this contract may not necessarily be an indicator for future opportunities.

Upcoming events

- QI Report: 25 Apr 2025
- AGM 2025: 07 May 2025

We maintain our estimates and fair value

While we maintain our estimates and fair value range, we view this news positively as it reduces the risk associated with our projections, particularly for 2027 when delivery volumes should scale up. Despite the 10-year contract, the trains for the first phase should be delivered sooner, meaning the estimated contract value of SEK200m could be fulfilled in a shorter timeframe. Additionally, this order highlights Maven's ability to secure larger contracts, which we find crucial for its future growth.

		Key figures (SEK)	2024	2025e	2026e	2027e	Share price - 5Y
		Sales (m)	189	218	271	331	240 ₁
		EBITDA (m)	12	10	24	39	220
		EBIT (m)	4	1	13	27	
		EPS	0.01	0.01	0.18	0.39	20.0 -
		EPS adj.	0.01	0.01	0.18	0.39	18.0 -
		DPS	0.00	0.00	0.00	n.a.	160 -
		Sales growth Y/Y	-21%	15%	24%	22%	Market Market
		EPS adj. growth Y/Y	-99%	59%	2,113%	114%	140
Key facts		EBIT margin	2.1%	0.5%	4.8%	8.0%	12.0
No. shares (m)	52.0	P/E adj.	>100	>100	48.9	22.9	10.0 -
Market cap. (USDm)	46	EV/EBIT	>100	>100	37.4	18.0	80
Market cap. (SEKm)	469	EV/EBITA	>100	>100	37.4	18.0	Jun 2021 Jun 2022 Jun 2023 Jun 2024
Net IB Debt. (SEKm)	11	EV/EBITDA	46.3	46.3	20.4	12.3	
Adjustments (SEKm)	0	P/BV	4.1	4.1	3.8	3.2	Maven Wireless
EV (2025e) (SEKm)	480	Dividend yield	0.0%	0.0%	0.0%	n.a.	Plaven Wireless
Free float	54.0%	FCF yield	-7.9%	-1.3%	-0.3%	0.8%	OMX Stockholm_PI (Se) (Rebased)
Avg. daily vol. ('000)	25	Equity/Total Assets	70.7%	66.8%	64.2%	63.9%	High/Low (12M) SEK21.3/8.3
Risk	High Risk	ROCE	3.2%	0.9%	9.7%	17.9%	Perf. 3M 6M I2M YTD
Fiscal year end	December	ROE adj.	0.2%	0.4%	8.0%	15.2%	Abs12.9 -23.2 -50.8 -12.4
Share price as of (CET)	21 Mar 2025 00:00	Net IB debt/EBITDA	0.4	1.1	0.5	0.2	Rel18.8 -24.0 -54.9 -17.9

Source: Carnegie Research, FactSet, Millistream & company data

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Carnegie Investment Bank AB

Regeringsgatan 56 SE-103 38 Stockholm Tel +46 8 5886 88 00 Fax +46 8 5886 88 95 www.carnegie.se A member of the Stockholm Stock Exchange

Carnegie AS

Fjordalleen 16, 5th Floor PO Box 684, Sentrum NO-0106 Oslo Tel +47 22 00 93 00 Fax +47 22 00 94 00 www.carnegie.no A member of the Oslo Stock Exchange Carnegie Investment Bank, Denmark Branch Overgaden neden Vandet 9B PO Box 1935 DK-1414 Copenhagen K Tel +45 32 88 02 00 Fax +45 32 96 10 22 www.carnegie.dk A member of the Copenhagen Stock Exchange

Carnegie, Inc.

20 West 55th St. , New York N.Y. 10019 Tel +1 212 262 5800 Fax +1 212 265 3946 www.carnegiegroup.com Member FINRA / SIPC Carnegie Investment Bank AB, Finland Branch Eteläesplanadi 2 PO Box 36 FI-00131 Helsinki Tel +358 9 618 71 230 Fax +358 9 618 71 720 www.carnegie.fi A member of the Helsinki Stock Exchange

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