

COMMISSIONED RESEARCH

Research analysts: Klas Palin

COMPANY UPDATE 21 February 2025 Sweden Healthcare

/ivesto

Share price: SEK0.25 Fair value range: SEK0.34-0.43

Interim readout due in Q2(25) - Q4(24) review

Costs at a sustainable level

Valuation range reiterated

Opex in Q4(24) was largely in line with our expectations and remained more or less flat Q/Q, with EBIT of SEK-11.0m (SEK-18.7m, adjusted for impairment). We believe the cost level in Q4 is indicative of what to expect in the coming quarters, suggesting that the cash position at the end of 2024 should provide financing through the end of this year. Additionally, a SEK10m credit line from the company's main shareholder extends the runway to Q2(26e).

Paccal Vet expansion and progress

The ongoing study in dogs diagnosed with hemangiosarcoma is progressing, and the company now expects to present interim results in HI(25), a delay versus the previous guidance of early 2025. In addition to the study in dogs, Vivesto is making progress in its planning to initiate a dose-finding study in cats with cancer. Approval from the US Veterinary Review Board Clinical Studies Committee was obtained in January this year.

News on the other programmes later this year

Vivesto has continued its work on developing Cantrixil as a treatment for haematological cancers. We find this repositioning from solid tumours promising and look forward to preclinical data later in 2025, which we hope will provide us with a better understanding of its potential in these indications. The collaboration with Zhida Pharma on Apealea is also progressing. Preparations are underway for a pre-IND meeting with Chinese authorities, and we expect a decision on the next steps to be communicated following this meeting.

We make no major forecast adjustments following the Q4(24) report, but have fine-tuned our fair value range to SEK0.34–0.43 (0.35–0.50). We believe updates from the Paccal Vet study and the Zhida collaboration are the most significant potential catalysts for the share in 2025.

Upcoming events

- Q1 Report: 08 May 2025
- Q2 Report: 12 Aug 2025
- Q3 Report: 11 Nov 2025

	Note that owing to table.	a change i	n platfor	rm, EPS	estimate	changes	showa	as n.a. i	n the f	ront page
Changes in this report	Key figures (SEK)	2024	2025e	2026e	2027e	Share	price - !	5Y		
From To Ch		0	0	0	0	12.0	1			
PS adj. 2025e n.a0.07 n.a	EBITDA (m)	-37	-37	-43	-53			M.	N	MM
:PS adj. 2026e n.a0.08 n.a	a. EBIT (m)	-42	-40	-46	-56	1 0.0	- <i>M</i>	́ Ъ.	Ann N	
PS adj. 2027e n.a0.10 n.a	a. EPS	-0.07	-0.07	-0.08	-0.10	8.0		'W	1 martin	
•	EPS adj.	-0.07	-0.07	-0.08	-0.10	0.8				
	DPS	0.00	0.00	0.00	0.00	6.0	11			
	Sales growth Y/Y	n.a.	n.a.	n.a.	n.a.		1			
V f	EPS adj. growth Y/Y	+chg	+chg	-chg	-chg	4.0	- Mu			
Key facts	EBIT margin	n.m.	n.m.	n.m.	n.m.	2.0	1	MA		
No. shares (m) 538.	r/c auj.	n.m.	n.m.	n.m.	n.m.	2.0	1	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~		
Market cap. (USDm) I	EV/EBII	neg.	neg.	neg.	neg.	0.0	<u> </u>	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	m	
Market cap. (SEKm) 13		neg.	neg.	neg.	neg.		Feb Feb 020 2021		Feb Feb 1023 2024	
Net IB Debt. (SEKm) -3	EV/EBITDA	neg.	neg.	neg.	neg.	2	020 2021	2022 2	.023 202-	+ 2025
	P/BV	0.9	0.9	0.9	0.9		Vi	vesto		
EV (2025e) (SEKm) 10 Free float 0.00	Dividend yield	0.0%	0.0%	0.0%	0.0%		0	MX Stockholr	- DL (C-) (D	
Avg. daily vol. ('000) 60		-34.6%	-26.9%	-31.8%	-37.2%		0	TA SLOCKNOIL	n_r1 (se) (R	,
o , (,	Equity/ I otal Assets	91.6%	92.0%	92.1%	90.5%	0	ow (12M)			SEK0.4/0.2
5	ROCE	-22.3%	-25.2%	-29.0%	-35.4%	Perf.	3M	6M	12M	YTD
,	RUE adj.	-22.3%	-25.2%	-29.0%	-35.4%	Abs.	-9.3	-13.3	-27.3	-12.6
Share price as of (CET) 21 Feb 2025 09:0	Net IB debt/EBITDA	0.9	0.8	0.9	0.7	Rel.	-19.3	-20.2	-42.0	-21.7

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Carnegie Securities Research



Equity story	
Near term: 6–12m	We view the pilot clinical trial of Paccal Vet in dogs diagnosed with advanced hemangiosarcoma as one of the most important potential value drivers for the equity story in 2025. While recruitment has been somewhat slower than originally planned, progress is being made, and we expect the first signs of safety and efficacy to be presented following an interim analysis in Q2(25e), which could serve as a potential derisking event. Additionally, the Zhida collaboration may represent a significant potential catalyst for the share in 2025.
Long term: 5Y+	The success of its projects is crucial for Vivesto's long-term potential to become a profitable company with marketable products generating recurring revenues. However, as a small company with limited resources, securing a strategic partner will be essential for achieving success and profitability. We believe demonstrating proof-of-concept will be necessary, showing that the drugs are safe and exhibit signs of efficacy, to attract interest from industry in partnering.
Key risks:	 Clinical development of Paccal Vet and Cantrixil is at an early stage, with high risks of setbacks Vivesto will most likely need further financing to deliver on its business model A slow recruitment pace in its studies may increase the need for additional funding to achieve development goals

Company description

Vivesto has streamlined its business to strengthen its financial resilience and enhance its ability to create value for shareholders using existing resources. As a result, research on new formulations and further development of the platform has been discontinued. The company is now primarily focused on the Paccal Vet and Cantrixil projects. Additionally, in 2024, Vivesto secured a deal with Zhida Pharma to commercialise its human medicine, Paccal, in the markets of China, Hong Kong, Macao, and Taiwan. This agreement has the potential to generate high single-digit sales royalties and milestone payments.

Key industry drivers

Cyclicality

- The global incidence of cancer is projected to increase, both in humans and pets, driving demand for treatments
- Demand for more effective targeted therapies to improve

Industry outlook

- Sales of veterinary oncology drugs are growing annually by some 10-12%, according to Global Markets Insights
- Iqvia projects overall oncology pharmaceutical market to grow by 12-13% per year up to 2028

Largest shareholders

Per Arwidsson	24.8%
Avanza Pension	5.7%
Swedbank Försäkring	1.6%

overall survival and quality of life

Cyclicality: N/A

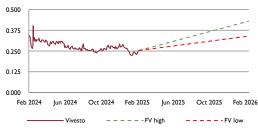
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Key peers

Valuation and methodology

Our valuation of Vivesto is based on a risk-adjusted cash flow model (rNPV), where each project is assessed individually over its patent lifespan and then aggregated in our sum-of-the-parts (SOTP) model. We focus on the company's active programme, Paccal Vet and Cantrixil, while excluding Paccal from our model as we await a clearer picture of timelines for a market introduction.

Fair value range 12m



The upper end of our fair value range is based on our SOTP analysis, using a WACC of 16%, while the lower end applies a discount rate of 20%. In both scenarios, we anticipate continued progress in its programmes. However, investor sentiment toward biotech remains weak in our lower estimate, whereas our upper estimate assumes improved sentiment.



Source: Carnegie Research & company data



Valuation and risks

We value Vivesto with a fair value range of SEK0.34–0.43 (0.35–0.50) per share. The range is derived from an SOTP analysis, where we have used WACC of 16–20%.

Our valuation of Vivesto is based on a sum-of-the-parts (SOTP) model, where we assess each project over its patent lifespan. We have only included projects with a clear path forward, while temporarily excluding Paccal as we await greater clarity on the pathway to market approval and launch in relevant markets. Our forecasts are risk-adjusted based on the respective development phase of each project.

Paccal Vet assumptions

Paccal Vet is a reformulation of the well-established anti-cancer drug paclitaxel, designed to reduce the risk of allergic reactions associated with the solvent Cremophor. In our model, we forecast market approval in 2029 and estimate its peak sales potential at USD57m for the indication of hemangiosarcoma. Given its early-stage clinical development, we assess the likelihood of approval at 30%.

Cantrixil assumptions

Cantrixil is a potent and selective third-generation benzopyran SMETI inhibitor currently being evaluated in preclinical studies for haematological indications. In our model, we forecast market approval in 2031 and estimate its peak sales potential at USD500m for these indications. We assess the likelihood of approval at 6%.

The table below shows the valuation using a midpoint WACC of 18%, which we use as a starting point to calculate our fair-value range.

Sum-if-the-parts Valuation (SEKm)										
Project	Indication	Liklihood of approval (LOA)		Launch date	NPV*					
Paccal Vet	Hemangiosarcoma (canine)	30%	57	2029	105					
Cantrixil	Heamatological cancers	6%	500	2031	100					
Project portfolio valuat	tion				206					
Net cash					32					
Sahred costs					-31					
rNPV					207					
Number of shares					538					
rNPV per share (SEK)	rNPV per share (SEK) 0.38									

	14%	16%	18%	20%	22%
Cantrixil	0.24	0.21	0.19	0.16	0.13
Paccal Vet	0.24	0.21	0.12	0.18	0.16
Vivesto	0.48	0.43	0.38	0.34	0.29
Sensitivity an	alysis - Pacca	Vet / LOA	value per sha	are (SEK)	
Sensitivity an	alysis – Pacca 10.0%	l Vet / LOA 20.0%	value per sha 29.8%	are (SEK) 40.0%	50.0%
	10.0%	20.0%	29.8%	40.0%	
Sensitivity an Cantrixil	<u>'</u>		•	<u> </u>	
	10.0%	20.0%	29.8%	40.0%	50.0% 0.19 0.33

Source: Carnegie Research



Risks

Vivesto faces several risks as a company, and here we outline the key challenges we have identified. This list is not intended to be exhaustive.

Financial risks

Vivesto has recurring capital needs, which typically increase as its projects progress in clinical development. To successfully execute its development plan and strategy, we believe the company will need to further strengthen its finances towards the end of 2025.

Regulatory hurdles

The pharmaceutical market is highly regulated across all major regions. To bring a product to market, extensive clinical testing is required to demonstrate both efficacy and a manageable safety profile. However, once approved, the clinical data package not only supports commercialisation but also helps maintain exclusivity against competition.

Commercialisation risks

Vivesto is a small company with limited resources. To advance its asset through the later stages of development and ultimately achieve commercialisation, we believe the company needs a strategic partner. However, securing such a partnership could prove challenging. If a deal is not reached, the project may be terminated, or Vivesto may need to secure substantial financing to continue development.

Competition

Oncology is the largest therapeutic field, but it is also highly competitive, with hundreds of clinical projects in development. While Vivesto's clinical projects offer unique value, many other treatments are being developed for similar patient populations. In contrast, the competition in veterinary medicine is far less intense. However, this sector comprises smaller markets with fewer players, which could increase the risks associated with finding the right partner.



Financial statements

Profit & loss (SEKm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Sales	2	202	0	26	I	0	0	0	0	0
COGS	-5	-11	-4	-37	-1	0	0	0	0	0
Gross profit	-3	191	-4	-10	0	0	0	0	0	0
Other income & costs	-116 0	-201 0	-99 0	-89 0	-103 0	-75 0	-37 0	-37 0	-43 0	-53 0
Share in ass. operations and JV EBITDA	-119	-10	-103	-100	-103	-75	-37	-37	-43	-53
Depreciation PPE	-119	-10	-103	-100	-103	-/3	-37	-37	-43	-53
Depreciation lease assets	ů 0	0	ŏ	ŏ	ů 0	ő	ő	ŏ	ŏ	Ő
Amortisation development costs	Ő	Ő	Ő	Ő	Ő	Ő	Ő	Ő	Ő	Ő
Amortisation other intangibles	-31	-20	-29	-29	-252	-57	-5	-3	-3	-3
Impairments / writedowns	0	0	0	0	0	0	0	0	0	0
EBITA	-150	-30	-131	-129	-355	-132	-42	-40	-46	-56
Amortization acquisition related	0	0	0	0	0	0	0	0	0	0
Impairment acquisition related	0	0	0	0	0	0	0	0	0	0
EBIT	-150	- 30 0	-131	-129 0	-355 0	-132 0	- 42 0	-40	- 46 0	- 56 0
Share in ass. operations and JV Net financial items	0 -18	-13	0 -9	-4	-1	3	2	0	0	1
of which interest income/expenses	-10	-13	->	0	-1	0	0	0	0	0
of which interest on lease liabilities	Ő	Ő	Ő	Ő	Ő	Ő	Ő	Ő	Ő	0
of which other items	0	0	0	0	0	0	0	0	0	0
Pre-tax profit	-168	-43	-140	-133	-357	-129	-40	-39	-45	-55
Taxes	-33	33	0	0	0	0	0	0	0	0
Post-tax minorities interest	0	0	0	0	0	0	0	0	0	0
Discontinued operations	0	0	0	0	0	0	0	0	0	0
Net profit	-201	-10	-140	-133	-357	-129	-40	-39	-45	-55
Adjusted EBITDA	-119	-10	-103	-100	-103	-75	-37	-37	-43	-53
Adjusted EBITA	-150	-30	-131	-129	-355	-132	-42	-40	-46	-56
Adjusted EBIT	-150	-30	-131	-129	-355	-132	-42	-40	-46	-56
Adjusted net profit	-201	-10	-140	-133	-357	-129	-40	-39	-45	-55
Sales growth Y/Y	-37.6%	10099.2%	-99.8%	5334.0%	-96.1%	-chg	na	na	na	na
EBITDA growth Y/Y	-chg	+chg	-chg	+chg	-chg	+chg	+chg	+chg	-chg	-chg
EBITA growth Y/Y	-chg	+chg	-chg	+chg	-chg	+chg	+chg	+chg	-chg	-chg
EBIT growth Y/Y	-chg	+chg	-chg	+chg	-chg	+chg	+chg	+chg	-chg	-chg
EBITDA margin	na	-5.0%	na	-380.9%	na	nm	nm	nm	nm	nm
EBITA margin	nm	nm	nm	nm	nm	nm	nm	nm	nm	nm
EBIT margin	na LO FR	-14.9%	na	-491.2%	na	nm	nm	nm	nm	nm
Tax rate	-19.5%	na	na	na	na	na	na	na	na	na
Cash flow (SEKm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
EBITDA	-119	-10	-103	-100	-103	-75	-37	-37	-43	-53
Paid taxes	0	0	0	0	0	0	0	0	0	0
Change in NWC	-4 4	1 2	-34 0	-16 0	8 9	6 0	-10 0	0	-1 0	2 0
Non cash adjustments Discontinued operations	4 0	2	0	0	0	0	0	0	0	0
Total operating activities	-119	-7	-137	-115	-86	-69	-47	-37	-43	-5 Î
Capex tangible assets	0	0	0	0	0	-1	0	0	0	0
Capitalised development costs	-14	-288	-14	119	-45	-1	0	0	0	0
Capex - other intangible assets	-14	-200	-14	0	0	0	Ö	ŏ	0	0
Acquisitions/divestments	0	0	ő	Ő	0	Ő	0	0	0	Ő
Other non-cash adjustments	0	0	0	0	0	0	0	0	0	0
Total investing activities	-14	-288	-14	119	-45	64	43	0	0	0
Net financial items	-18	-13	-9	-4	-1	3	2	1	1	1
Lease payments	0	0	0	0	0	0	0	0	0	0
Dividend paid and received	0	0	0	0	0	0	0	0	0	0
Share issues & buybacks	234	380	-4	-6	134	0	0	35	50	50
Change in bank debt	0	0	0	0	0	0	0	0	0	0
Other cash flow items	0	0	0	0	0	0	0	0	0	0
Total financing activities	234	380	-4	-6	134	0	0	35	50	50
Operating cash flow	-119	-7	-137	-115	-86	-69	-47	-37	-43	-51
Free cash flow	-133	-295	-151	3	-131	-69	-47	-37	-43	-51
Net cash flow	119	98	-146	2	5	-8	-6	-3	6	-1
Change in net IB debt	101	85	-155	-3	2	-134	-91	-2	7	-1
Capex / Sales	0.0%	0.0%	0.0%	0.0%	0.0%	nm	nm	nm	nm	nm
NWC / Sales	-1714.2%	-27.3%	-11784.2%	-143.0%	-2704.4%	nm	nm	nm	nm	nm

Source: Carnegie Research & company data



Financial statements, cont.

Balance sheet (SEKm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Acquired intangible assets	0	0	0	0	0	0	0	0	0	0
Other fixed intangible assets	0	0	0	0	0	31	26	23	19	16
Capitalised development	453	443	430	440	192	109	109	109	109	109
Tangible assets	15	28	18	17	13	0	0	0	0	0
Lease assets	0	0	0	0	0	0	0	0	0	0
Other IB assets (1)	0	0	0	0	0	0	0	0	0	0
Other non-IB assets	2	2	0	0	0	0	0	0	0	0
Fixed assets	470	473	448	458	206	140	136	132	129	126
Inventories (2)	7	29	52	10	0	0	0	0	0	0
Receivables (2)	0	0	0	0	0	0	0	0	0	0
Prepaid exp. & other NWC items (2)	0	0	0	0 0	0	3	5	4	5 0	6
IB current assets (1)	0 21	0 68	0 77	29	0 8	0 0	0	0	0	0
Other current assets	116	435	287	29 97	ہ 142	77	32	31	38	38
Cash & cash equivalents (1) Current assets	145	435 532	416	136	142	80	32	31	43	30 44
Total assets	615	1,005	864	594	356	221	173	167	172	170
		-								
Shareholders' equity	393	819	680	550	325	198	158	154	159	154
Minorities	0	0	0	0	0	0	0	0	0	0
Other equity	0	0	0	0	0	0	0	0	0	0
Total equity	393	819	680	550	325	198	158	154	159	154
Deferred tax	0	0	0	0	0	0	0	0	0	0
LT IB debt (I)	140	80	80	0	0	0	0	0	0	0
Other IB provisions (1)	0	0	0	0	0	0	0	0	0	0
Lease libilities	0	0 9	0 7	0	0 5	0	0	0	0 0	0
Other non-IB liabilities	33			5	5 5	0	0	0	0	
LT liabilities	172 0	89 0	87 0	5 0	5 0	0 0	0 0	0 0	0	0 0
ST IB debt (1) Payables (2)	0	0	0	0	0	0	2	2	3	4
, , ,	49	97	97	40	25	23	13	11	د ۱۱	12
Accrued exp. & other NWC items (2) Other ST non-IB liabilities	47	97 0	97 0	40	25	23	0	0	0	0
Liabilities - assets held for sale	0	0	0	0	0	ŏ	0	0	0	0
Current liabilities	49	97	97	40	25	23	15	13	14	16
Total equity and liabilities	615	1,005	864	594	356	221	173	167	172	170
		-								
Net IB debt (=1)	23	-355	-207	-97	-142	-77	-32	-31	-38	-38
Net working capital (NWC) (=2)	-42	-68	-45	-30	-25	-20	-9	-10	-9	-11
Capital employed (CE)	533	899	760	550	325	198	158	154	159	154
Capital invested (CI)	-27	-40	-28	-13	-12	11	16	13	10	5
Equity / Total assets	64%	82%	79%	92%	91%	90%	92%	92%	92%	90%
Net IB debt / EBITDA	-0.2	35.3	2.0	1.0	1.4	1.0	0.9	0.8	0.9	0.7
Per share data (SEK)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Adj. no. of shares in issue YE (m)	294.6	448.4	448.4	448.4	538.0	538.0	538.0	538.0	538.0	538.0
Diluted no. of Shares YE (m)	294.6	448.4	448.4	448.4	538.0	538.0	538.0	538.0	538.0	538.0
EPS	-0.85	-0.03	-0.31	-0.30	-0.72	-0.24	-0.07	-0.07	-0.08	-0.10
EPS adj.	-0.85	-0.03	-0.31	-0.30	-0.72	-0.24	-0.07	-0.07	-0.08	-0.10
CEPS	-0.72	0.03	-0.25	-0.23	-0.21	-0.13	-0.06	-0.07	-0.08	-0.10
DPS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
BVPS	1.33	1.83	1.52	1.23	0.60	0.37	0.29	0.29	0.29	0.29
Performance measures	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
ROE	-54.5%	-1.7%	-18.7%	-21.6%	-81.5%	-49.2%	-22.3%	-25.2%	-29.0%	-35.4%
Adj. ROCE pre-tax	-31.6%	-6.0%	-16.9%	-20.3%	-81.5%	-49.2%	-22.3%	-25.2%	-29.0%	-35.4%
Adj. ROIC after-tax	954.6%	89.1%	386.9%	640.5%	2866.1%	20700.2%	-306.8%	-273.6%	-391.4%	-699.5%
N-h-sti-	2010	2010	2020	2021	2022		2024	2025 -	2027 -	2027-
Valuation	2018 -97.4%	2019 -216.3%	-110.7%	2021 2.4%	2022	2023 -50.9%	2024	2025e -26.9%	2026e	2027e
FCF yield Dividend yield YE	0.0%	-216.3%	0.0%	0.0%	-96.1% 0.0%	-30.9%	-34.6% 0.0%	-26.9%	-31.8% 0.0%	-37.2% 0.0%
Dividend payout ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Dividend + buy backs yield YE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Dividend + buy backs yield TE	0.078	0.078	0.078	0.0%	0.078	0.0%	0.078	0.078	0.078	0.078
EV/Sales YE	>50	7.44	>50	41.19	>50	nm	nm	nm	nm	nm
EV/EBITDA YE	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.
EV/EBITA YE	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.
EV/EBITA adj. YE	-			-		-	-		-	
•	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.
EV/EBIT YE	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.	neg.
P/E YE	nm	nm	nm	nm	nm	nm	nm	nm	nm	nm
P/E adj. YE	nm	nm	nm	nm	nm	nm	nm	nm	nm	nm
P/BV YE	4.98	2.27	2.72	2.14	0.72	1.11	0.99	0.89	0.86	0.89
Share price YE (SEK)	6.65	4.14	4.12	2.62	0.43	0.41	0.29	0.25		
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Source: Carnegie Research & company data



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Carnegie Investment Bank AB

Regeringsgatan 56 SE-103 38 Stockholm Tel +46 8 5886 88 00 Fax +46 8 5886 88 95 www.carnegie.se A member of the Stockholm Stock Exchange

Carnegie AS

Fjordalleen 16, 5th Floor PO Box 684, Sentrum NO-0106 Oslo Tel +47 22 00 93 00 Fax +47 22 00 94 00 www.carnegie.no A member of the Oslo Stock Exchange Carnegie Investment Bank, Denmark Branch Overgaden neden Vandet 9B PO Box 1935 DK-1414 Copenhagen K Tel +45 32 88 02 00 Fax +45 32 96 10 22 www.carnegie.dk A member of the Copenhagen Stock Exchange

Carnegie, Inc.

20 West 55th St. , New York N.Y. 10019 Tel +1 212 262 5800 Fax +1 212 265 3946 www.carnegiegroup.com Member FINRA / SIPC Carnegie Investment Bank AB, Finland Branch Eteläesplanadi 2 PO Box 36 FI-00131 Helsinki Tel +358 9 618 71 230 Fax +358 9 618 71 720 www.carnegie.fi A member of the Helsinki Stock Exchange

Carnegie Investment Bank AB, UK Branch

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