Carnegie

COMMISSIONED RESEARCH

Research analysts:

Markus Almerud

RESULTS UPDATE

07 February 2025 Sweden Technology Hardware & Equipment

Transtema

Share price: SEK16.0

Fair value range: SEK24.0-30.0

Entering 2025 in a good trend – Q4 review

New contracts will continue to affect growth in 2025-26e

We were encouraged by 9% organic growth in Q4, which was much better than the -5% we were expecting. With 24% organic growth, Sweden performed well on the back of a good underlying market, in combination with new contracts starting to have an impact. Norway is still lacklustre and posted organic growth of -16%. The contracts signed in 2023–24 will have full impact in 2025, and in 2026 the copper network will be completely shut down (sales from servicing the copper network currently account for ~5% of Transtema sales).

The margin will recover as volumes recover

At 5.8% there was a slight margin expansion Y/Y, which was a positive surprise; we had expected Norway's impact on the margin to make it fall short compared to Q4(23). In the past 2–3 years, Transtema has continuously adapted its cost base to the current market environment, and we believe the company is in good shape. As the impact from the new contracts is more pronounced and as organic growth continues to accelerate, we expect margins to expand. The company has kept its EBITA margin target of 7%. Reaching the target is not reflected in our estimates.

Norway and continuous recovery of earnings are key to the share

The market interpreted the report negatively, which surprised us. The best explanation we can find is that the increasing financial net, which was impacted by a revaluation of earn-outs, brought EPS into negative numbers. As the revaluation can be interpreted positively as it means that the subsidiary behind the revaluation is performing better than expected, we are not concerned about the EPS loss for 2024. We believe that important catalysts include signs of recovery in Norway, which we expect to see late in 2025, as well as a continuous recovery of earnings. We move earnings around between the years and raise 2025e EPS by 4%, cut 2026e EPS by 4%, and raise 2027e EPS by 3%. These revisions make us change our fair value range to SEK24–30 (SEK23–30).

Upcoming events

Q1 Report: 08 May 2025AGM 2025: 08 May 2025

Q2 Report: 14 Aug 2025 Q3 Report: 06 Nov 2025

Changes in this report									
From To Ch									
EPS adj. 2025e	1.07	1.11	+4%						
EPS adj. 2026e	1.84	1.76	-4%						
EPS adj. 2027e	2.22	2.28	+3%						

Key facts	
No. shares (m)	43.0
Market cap. (USDm)	63
Market cap. (SEKm)	687
Net IB Debt. (SEKm)	201
Adjustments (SEKm)	0
EV (2025e) (SEKm)	888
Free float	65.0%
Avg. daily vol. ('000)	55
Risk	High Risk
Fiscal year end	December
Share price as of (CET)	06 Feb 2025 00:00

Key figures (SEK)	2024	2025e	2026e	2027€
Sales (m)	2,489	2,633	2,748	2,830
EBITDA (m)	161	213	251	266
EBIT (m)	47	85	118	142
EPS	-0.05	1.11	1.76	2.28
EPS adj.	0.07	1.11	1.76	2.28
DPS	0.00	0.00	0.00	0.00
Sales growth Y/Y	-7%	6%	4%	3%
EPS adj. growth Y/Y	-99%	1,445%	59%	30%
EBIT margin	1.9%	3.2%	4.3%	5.0%
P/E adj.	>100	14.4	9.1	7.0
EV/EBIT	19.8	10.4	6.5	4.5
EV/EBITA	12.7	7.4	5.0	3.6
EV/EBITDA	5.8	4.2	3.1	2.4
P/BV	1.2	1.1	1.0	0.9
Dividend yield	0.0%	0.0%	0.0%	0.0%
FCF yield	23.6%	24.2%	29.4%	31.6%
Equity/Total Assets	33.9%	37.1%	42.3%	45.9%
ROCE	7.7%	8.6%	12.3%	14.4%
ROE adj.	6.8%	14.1%	17.2%	18.3%
Net IB debt/EBITDA	1.8	0.9	0.3	-0.2



Source: Carnegie Research, FactSet, Millistream & company data

This report has been commissioned and sponsored by Transtema. Commissioned research is considered to be marketing communication (i.e. not investment research under MiFID II). This material may be subject to restrictions on distribution in certain areas. For more information, see disclosures and disclaimers at the end of this report



Equity story

Near term: 6-12m

We expect Transtema's growth to pick up as new contracts start to have an impact on sales. This should allow the margin to expand from low levels and provide good earnings momentum in the business.

Long term: 5Y+

The copper network, which has provided a headwind for the past 2-3 years, will be completely phased out in 2026. This means it will be easier to grow top line and reach the growth target of 10%. We expect the company to continue to grow in the Nordic region and would expect further acquisitions once the market recovers.

Key risks:

- Customers are few and relatively large
- Sales are dependent on investments into telecom networks, which can be volatile
- Because of the large contracts, pricing pressure is sometimes high

Company description

Transtema delivers network and communication solutions. The company offers design, construction, operation and maintenance of communication networks as well as technical consulting services to telecom operators, city networks, municipalities, power companies and larger companies. The company is active in the entire value chain, from planning, design, and construction to operation and maintenance. The company is also a reseller of network equipment.

Key industry drivers

Early

- Telecom networks capex
- Critical infrastructure investments
- Charging infrastructure investments

Cyclicality **Key peers** Cyclicality: Yes Eltel, Netel

Industry outlook

- We expect telecom networks investments to show limited growth over the next couple of years
- continue to accelerate

Largest shareholders

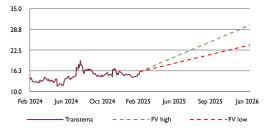
ı	Magnus Johansson	21.3%
	Göran Nordlund	10.0%
	Ionas Nordlund	8 1%

We expect investments into critical infrastructure to

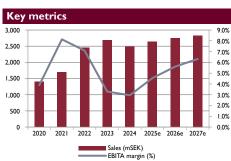
Valuation and methodology

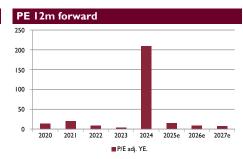
Our fair value range is based on upside and downside scenarios applied to multiples-based valuations. We use a P/E of 12x and an EV/EBITA of 10x, to which we apply our 2026 estimates and discount the values back to today. Peers are trading at average P/Es of I7x and I0x for 2025-26e and EV/EBITs of 8x for both 2025-26e. The spread between multiples is high, and since we believe that Transtema can show greater stability over time due to over 40% of sales being services, we think a higher multiple is warranted.

Fair value range 12m



Our downside scenario is based on 3-year sales CAGR of 4% and EBITA CAGR of 29% while our upside scenario is based on 3-year sales CAGR of 9% and EBITA CAGR of 39%.







Source: Carnegie Research & company data



We believe organic growth has troughed

Transtema in graphs

Transtema organic growth



Source: Company data, Carnegie Research

The EBITA margin improved Y/Y and the margin trend has flattened

Transtema EBITA margin



Source: Company data, Carnegie Research

As volumes improve we expect margins to follow

Sales and EBITA margin



Source: Company data, Carnegie Research



Valuation and risks

Our fair value range is based on upside and downside scenarios applied to multiples-based valuations. Based on our estimates, we arrive at a fair value range of SEK24–30.

Assumptions

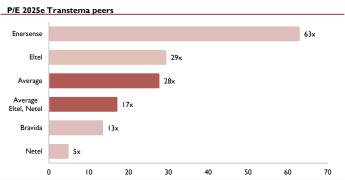
Our multiples-based approach returns values of SEK19–35 per share. We use a P/E of 12x and an EV/EBITA of 10x, to which we apply our 2026 estimates and discount the values back to today. Peers are trading at average P/Es of 17x and 10x for 2025–26e and EV/EBITs of 8x for both 2025–26e. The spread between multiples is high and since we believe that Transtema can show a higher stability over time due to over 40% of sales being services we think a higher multiple is warranted.

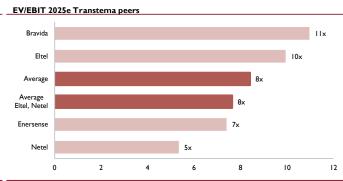
Our downside scenario is based on 3-year sales CAGR of 4% and EBITA CAGR of 29% while our upside scenario is based on 3-year sales CAGR of 9% and EBITA CAGR of 39%.

Multiple-based calculations

P/E based	Downside	Upside
2026 EPS (SEK)	1.8	2.6
P/E multiple	I2x	I2x
Value end of 2025 (SEK)	21	31
PV per share	19	29
EV/EBIT based		
2026 EBITA (SEKm)	154	196
EV/EBITA multiple	10x	I0x
EV end 2025 (SEKbn)	1.5	2.0
PV EV (SEKbn)	1.4	1.8
Current net debt (SEKbn)	0.3	0.3
Equity value (SEKbn)	1.1	1.5
No shares (m)	43	43
Value per share (SEK)	27	35

Source: Carnegie Research

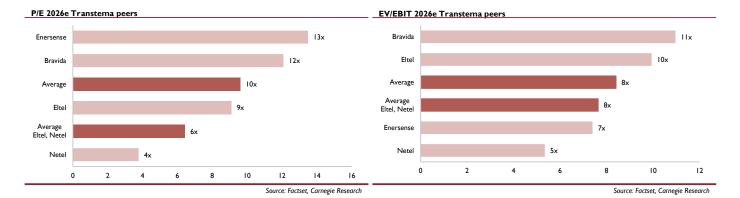




Source: Factset, Carnegie Research

Source: Factset, Carnegie Research





Risks

Transtema faces several potential risks that could impact its operations and financial performance. Below we have outlined the risks that we consider to be the most significant for the company. Note that the list should not be considered exhaustive and is presented in no particular order.

- Market and economic risks: Demand for Transtema's products depends on the broader economic climate, including interest rates, exchange rates, and unemployment rates. Adverse economic developments could reduce customer investments and maintenance activities. A few large customers contribute a significant share of Transtema's sales. A reduction in purchases or loss of these customers could impact revenue. Competition for Transtema's products and services is intense.
- Operational risks: Failure to meet specific results or deadlines in contracts may lead to
 reduced fees, early contract terminations, or reputational damage. The business heavily
 relies on skilled employees, and challenges in attracting or retaining talent could hinder
 operations and growth. Facing relatively high competition, quality in its products is vital
 to keep market shares.
- Strategic risks: Staying competitive requires continuous adaptation to technological advancements and evolving customer demands. Failure to transition effectively could erode market position. Over-reliance on a small group of customers could limit strategic flexibility and expose the company to risks from reduced orders.
- Regulatory and compliance risks: Changes in laws, government policies, or subsidies
 could adversely affect Transtema's operations and market position. Regulatory changes
 or unforeseen external factors (e.g., strikes, weather) may impact the company's ability
 to fulfil contracts.
- Technological risks: Rapid technological changes necessitate investments in new tools, models, and employee training. Falling behind in technological innovation could negatively affect competitiveness. New technologies may further alter customer behaviour in ways unfavourable to Transtema's offerings.



Interim figures

	2025e	2025 e		2026e	2026 e		2027e	2027e	
Transtema - Estimate changes	Old	New	Chg	Old	New	Chg	Old	New	Chg
Sales	2,546	2,633	3%	2,674	2,748	3%	2,754	2,830	3%
Growth	7%	6%	-77 bps	5%	4%	-65 bps	3%	3%	+0 bps
Organic	7%	6%	-77 bps	5%	4%	-65 bps	3%	3%	+0 bps
Acq/div	0%	0%	+0 bps	0%	0%	+0 bps	0%	0%	+0 bps
Currency	0%	0%	+0 bps	0%	0%	+0 bps	0%	0%	+0 bps
Adj EBITA	114	120	5%	152	154	1%	168	179	6%
Adj EBITA margin	4.5%	4.5%	+9 bps	5.7%	5.6%	-8 bps	6.1%	6.3%	+22 bps
PPA	-33	-34	3%	-35	-36	2%	-36	-37	2%
EO	0	0	n.m	0	0	n.m	0	0	n.m
EBIT	80	85	6%	117	118	1%	132	142	8%
EBIT margin	3.2%	3.2%	+9 bps	4.4%	4.3%	-7 bps	4.8%	5.0%	+22 bps
Pre-tax profit	58	64	10%	100	102	2%	120	132	10%
Net profit	46	50	9%	79	79	0%	95	103	8%
EPS	1.1	1.1	4%	1.8	1.8	-4%	2.2	2.3	3%
EPS adj	1.1	1.1	4%	1.8	1.8	-4%	2.2	2.3	3%

Source: Carnegie Research, Company data



Interim figures

Transtema														
Carnegie estimates	2023	2024				2025								
SEKm	Q4	Q١	Q2	Q3	Q4	Qle	Q2e	Q3e	Q4e	2023	2024	2025e	2026e	2027e
Sales	727	500	609	590	790	535	65 I	650	798	2,689	2,489	2,633	2,748	2,830
Growth	-6%	-23%	-15%	-2%	9%	7%	7%	10%	1%	9%	-7%	6%	4%	3%
Organic	-17%	-28%	-15%	0%	9%	7%	7%	10%	1%	-11%	-8%	6%	4%	3%
Currency	-2%	-1%	0%	-2%	0%	0%	0%	0%	0%	-1%	-1%	0%	0%	0%
Acquisitions	13%	6%	0%	0%	0%	0%	0%	0%	0%	22%	1%	0%	0%	0%
Adj EBITA	41	3	19	16	45	11	26	32	50	120	84	120	154	179
Adj EBITA margin	5.6%	0.6%	3.1%	2.8%	5.8%	2.0%	4.0%	5.0%	6.3%	4.5%	3.4%	4.5%	5.6%	6.3%
PPA	-6	-7	-7	-7	-6	-8	-8	-8	-10	-30	-26	-34	-36	-37
EO	-3	-7	0	-7	-4	0	0	0	0	-32	-17	0	0	0
EBIT	32	-11	12	3	35	3	18	24	40	59	40	85	118	142
EBIT margin	4.4%	-2.1%	2.0%	0.5%	4.5%	0.5%	2.8%	3.8%	5.0%	2%	2%	3%	4%	5%
Net financials	0	-9	-11	6	-33	-5	-5	-5	-5	121	-47	-22	-17	-10
Pre-tax Profit	32	-20	1	10	2	-3	13	19	35	179	-7	64	102	132
Tax	-11	4	0	0	-8	- 1	-3	-4	-8	-7	-4	-14	-22	-29
Tax rate	36%	20%	37%	3%	375%	22%	22%	22%	22%	4%	-65%	22%	22%	22%
Net profit	20	-16	1	9	-6	-2	10	15	27	172	-11	50	79	103
EPS (SEK)	0.49	-0.37	0.02	0.23	-0.13	-0.06	0.22	0.33	0.62	4.2	-0.3	1.1	1.8	2.3
EPS Adj (SEK)	0.54	-0.24	0.02	0.35	-0.06	-0.06	0.22	0.33	0.62	4.78	0.07	1.11	1.76	2.28

Source: Company data, Carnegie Research



Financial statements

Profit & loss (SEKm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Sales	868	1,497	1,405	1,690	2,457	2,689	2,489	2,633	2,748	2,830
COGS	0	0	0	0	0	0	0	0	0	0
Gross profit	868	1,497	1,405	1,690	2,457	2,689	2,489	2,633	2,748	2,830
Other income & costs	-868	-1,497	-1,275	-1, 4 88	-2,200	-2,498	-2,328	-2,421	-2,497	-2,564
Share in ass. operations and JV	0	0	0	0	0	0	0	0	0	0
EBITDA	0	0	130	202	258	191	161	213	25 I	266
Depreciation PPE	-30	-25	-15	-8	-12	-14	-13	-14	-15	-3
Depreciation lease assets	0	-67	-61	-57	-71	-88	-75	-79	-82	-85
Amortisation development costs	0	0	0	0	0	0	0	0	0	0
Amortisation other intangibles	0	0	0	0	0	0	0	0	0	0
Impairments / writedowns	0	0	_0	0	0	0	0	0	0	0
EBITA	41	45	55	137	174	88	73	120	154	179
Amortization acquisition related	-9	-16	-26	-13	-20	-30	-26	-34	-36	-37
Impairment acquisition related	0	0	0	0	0	0	0	0	0	0
EBIT	32	29	29	124	155	59	47	85	118	142
Share in ass. operations and JV	0	0	0	0	0	0	0	0	0	0
Net financial items	-3	-12	-10	-9	-4	121	-47	-22	-17	-10
of which interest income/expenses	-3	-12	-10	-9	-4	121	-47	-22	-17	-10
of which interest on lease liabilities	0	0	0	0	0	0	0	0	0	0
of which other items	0	0	0	0	0	0	0	0	0	0
Pre-tax profit	28	17	19	115	150	179	0	64	102	132
Taxes	8	14 0	10 0	-24	-24 -1	-7 0	-4	-14	-22 -4	-29 -5
Post-tax minorities interest Discontinued operations	-56	-250	-26	-1 -2	-1 4	-41	-	-2 0	-4	-3 0
Net profit	-19	-230 - 220	-26 4	88	129	132	-2	48	76	98
·										
Adjusted EBITDA	70	137	130	202	266	223	179	213	251	266
Adjusted EBITA	41	45	55	137	182	120	91	120	154	179
Adjusted EBIT	32	29	29	124	163	90	65	85	118	142
Adjusted net profit	-11	-204	30	101	155	187	38	82	111	135
Sales growth Y/Y	+chg	72.5%	-6.2%	20.3%	45.4%	9.4%	-7. 4 %	5.8%	4.3%	3.0%
EBITDA growth Y/Y	na	na	+chg	55.9%	27.2%	-25.8%	-15.6%	31.9%	18.1%	6.2%
EBITA growth Y/Y	+chg	10.9%	21.4%	151.8%	26.9%	-49.3%	-17.0%	63.0%	28.7%	16.1%
EBIT growth Y/Y	+chg	-8.4%	-0.6%	330.9%	24.2%	-62.1%	-19.2%	80.6%	38.4%	20.0%
EBITDA margin	0.0%	0.0%	9.2%	12.0%	10.5%	7.1%	6.5%	8.1%	9.1%	9.4%
EBITA margin	4.7%	3.0%	3.9%	8.1%	7.1%	3.3%	2.9%	4.5%	5.6%	6.3%
EBIT margin	3.7%	1.9%	2.1%	7.4%	6.3%	2.2%	1.9%	3.2%	4.3%	5.0%
Tax rate	-27.3%	-83.9%	-53.7%	21.0%	16.3%	3.7%	998.9%	22.0%	22.0%	22.0%
Cook flow (SEV)	2010	2010	2020	2021	2022	2022	2024	2025-	2027 -	2027-
Cash flow (SEKm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
EBITDA	0	0	130	202	258	191	161	213	251	266
Paid taxes	0	0	-6	-9	-9	-29	-34	-14	-22	-29
Change in NWC	0	0	37	12	-102	-68	98	4	3	2
Non cash adjustments	0	0	10	14	-33	-149	7	2	4	5
Discontinued operations	-56	-250	-26	-2	4	-41	I	0	0	0
Total operating activities	0	0	171	220	113	-56	232	205	235	244
Capex tangible assets	0	0	-4	-14	-10	-11	-23	-17	-17	-17
Capitalised development costs	0	0	0	0	0	0	0	0	0	0
Capex - other intangible assets	0	0	0	0	0	0	0	0	0	0
Acquisitions/divestments	0	0	19	0	-199	-52	-90	0	0	0
Other non-cash adjustments	0	0	-1	0	0	0	0	0	0	0
Total investing activities	0	0	14	-14	-208	-63	-113	-17	-17	-17
Net financial items	-3	-12	-10	-9	-4	121	-47	-22	-17	-10
Lease payments	0	0	0	0	0	0	0	0	0	0
Dividend paid and received	0	0	0	0	0	0	0	0	0	0
Share issues & buybacks	Ö	Ö	53	ĭ	2	61	ĭ	Ö	Ö	0
Change in bank debt	Ö	Ö	-122	-29	83	33	67	-88	-120	-20
Other cash flow items	0	Ö	-59	-56	-70	-123	-81	-79	-82	-85
Total financing activities	-3	-12	-138	-93	10	92	-60	-188	-219	-115
Operating cash flow	0	0	171	220	113	-56	232	205	235	244
Free cash flow	-3	-12	171	197	100	-36 54	162	167	202	217
Net cash flow	-3 -3	-12	47	113	-85	-26	59	0	0	113
Change in net IB debt	-3 -3	-12 -79	108	85	-03 -238	-26 -148	-83	9	37	48
•										
Capex / Sales	0.0%	0.0%	0.3%	0.8%	0.4%	0.4%	0.9%	0.6%	0.6%	0.6%
NWC / Sales	7.0%	2.4%	-3.8%	-3.7%	-0.4%	0.4%	-1.9%	-2.7%	-2.7%	-2.7%

Source: Carnegie Research & company data



Financial statements, cont.

Balance sheet (SEKm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Acquired intangible assets	124	93	76	77	390	486	450	450	450	450
Other fixed intangible assets	131	87	65	52	210	230	235	215	193	170
Capitalised development	0	0	0	0	0	0	0	0	0	0
Tangible assets	219	36	28	34	44	35	40	29	17	17
Lease assets	0	121 0	125	131	187	189	18 4 0	184	184	184
Other IB assets (I) Other non-IB assets	4	18	0 27	0 I	0 2	0 3	6	0 6	0 6	0 6
Fixed assets	478	355	321	295	833	942	915	883	850	827
Inventories (2)	19	17	17	18	18	23	17	18	19	19
Receivables (2)	199	163	149	145	367	335	238	252	263	271
Prepaid exp. & other NWC items (2)	409	210	127	161	229	269	264	279	291	300
IB current assets (I)	0	0	0	0	0	0	0	0	0	0
Other current assets	7	114	79	62	62	77	83	83	83	83
Cash & cash equivalents (I)	22	19	65	178	93	67	126	126	126	239
Current assets	656	523	438	565	770	772	729	759	783	913
Total assets	1,133	878	758	860	1,603	1,714	1,644	1,642	1,633	1,740
Shareholders' equity	323	104	160	250	388	558	556	606	686	788
Minorities	0	I	1	I	I	I	0	2	6	11
Other equity	0	0	0	0	0	0	0	0	0	0
Total equity	323	104	160	251	389	559	556	609	691	799
Deferred tax	0	16	12	10	50	51	49	49	49	49
LT IB debt (I)	31	47	19	25	101	163	227	139	20	0
Other IB provisions (I)	0 148	0	0 127	0	0 190	0 193	0 188	0 188	0 188	0
Lease libilities Other non-IB liabilities	0	124 11	3	134 12	243	53	3	3	3	188 3
LT liabilities	179	198	161	181	583	460	467	379	259	240
ST IB debt (I)	125	83	49	14	26	0	0	0	0	0
Payables (2)	250	166	ΙΙΪ́	120	297	249	259	274	286	295
Accrued exp. & other NWC items (2)	256	272	240	272	270	404	329	349	364	375
Other ST non-IB liabilities	0	56	37	22	38	43	32	32	32	32
Liabilities - assets held for sale	0	0	0	0	0	0	0	0	0	0
Current liabilities	631	576	437	427	630	696	621	655	682	702
Total equity and liabilities	1,133	878	758	860	1,603	1,714	1,644	1,642	1,633	1,740
Net IB debt (=I)	283	235	130	-5	223	289	288	201	81	-51
Net working capital (NWC) (=2)	121	-49	-58	-67	48	-25	-69	-73	-77	-79
Capital employed (CE)	627	385	370	446	998	1,018	1,022	987	950	1,038
Capital invested (CI)	595	289	236	227	879	914	840	805	768	743
Equity / Total assets	29%	12%	21%	29%	24%	33%	34%	37%	42%	46%
Net IB debt / EBITDA	nm	nm	1.0	0.0	0.9	1.5	1.8	0.9	0.3	-0.2
Per share data (SEK)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
` '								42.95	42.95	
Adj. no. of shares in issue YE (m)	23.71 27.39	27.39 27.39	35.60 38.34	38.34 38.36	38.91 38.91	41.31 41.69	41.93 42.95	42.95 42.95	42.95 42.95	42.95 42.95
Diluted no. of Shares YE (m) EPS	-0.80	-8.03	0.11	2.28	3.26	3.19	-0.05	1.11	1.76	2.28
EPS adj.	1.50	1.11	0.83	2.32	3.32	4.78	0.07	1.11	1.76	2.28
CEPS	0.80	-4.10	2.94	4.28	5.87	6.40	2.67	4.07	4.85	5.18
DPS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
BVPS	11.8	3.79	4.16	6.53	9.96	13.4	13.0	14.1	16.0	18.4
Performance measures	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
ROE		-103.1%	2.9%	43.2%	40.3%	27.9%	-0.4%		11.7%	13.3%
Adj. ROCE pre-tax	-12.0%	9.0%	14.8%	43.2% 33.9%	40.3% 30.1%	31.6%	-0. 4 % 11.9%	8.2% 12.0%	16.0%	13.3%
Adj. ROIC after-tax	na na	18.7%	32.0%	46.9%	27.6%	12.9%	-93.0%	11.4%	15.3%	18.5%
Valuation	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
FCF yield	-0.5%	-1.8%	22.8%	28.6%	14.5%	7.8%	23.6%	24.2%	29.4%	31.6%
Dividend yield YE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Dividend payout ratio Dividend + buy backs yield YE	0.0% 0.0%	0.0% 0.0%	0.0% 0.0%	0.0%	0.0% 0.0%	0.0% 0.0%	0.0% 0.0%	0.0% 0.0%	0.0%	0.0% 0.0%
Dividend + buy backs yield TE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
EV/Sales YE	0.77	0.27	0.39	1.08	0.57	0.35	0.38	0.34	0.28	0.22
EV/EBITDA YE	nm	nm	4.2	9.0	5.4	4.9	5.8	4.2	3.1	2.4
EV/EBITA YE	16.6	9.1	10.1	13.2	8.0	10.5	12.7	7.4	5.0	3.6
EV/EBITA adj. YE	16.6	9.1	10.1	13.2	7.7	7.7	10.3	7.4	5.0	3.6
EV/EBIT YE	21.2	14.0	19.1	14.6	9.1	15.8	19.8	10.4	6.5	4.5
P/E YE	nm	nm	>50	20.9	9.3	4.8	nm	14.4	9.1	7.0
P/E adj. YE P/BV YE	9.5 1.20	5.7 1.66	13.2 2.63	20.5 7.28	9.1 3.04	3.2 1.14	>50	14.4	9.1	7.0 0.87
							1.16	1.13	1.00	0.07
Share price YE (SEK)	14.2	6.30	11.0	47.5	30.3	15.3	15.0	16.0		

Source: Carnegie Research & company data



Disclosures and disclaimers

Carnegie Investment Bank AB

Carnegie Investment Bank AB (publ.) is a leading investment bank with a Nordic focus. The Carnegie group of companies, together "Carnegie", generates added value for institutions, companies and private clients in the areas of trade in securities, investment banking and private banking. Carnegie has approximately 600 employees, located in offices in six countries

Valuation, methodology, and assumptions

Commissioned research reports include the analyst's assessment of a fair value range over the coming six to 12 months based on various fundamental valuation methods. A commonly used method is DCF valuation, where future cash flows are discounted to today. Analysts may also use different valuation multiples, e.g. P/F ratio and EV/EBIT multiples, relative to industry peers. For companies where it is appropriate, a fair value range can also be based on the analyst's assessment of a fair ratio relative to the net asset value of the company. Fair value ranges represent the assessment of the analyst(s) at the time of writing

Frequency of update

Carnegie's research analysis consists of case-based analyses, which implies that the frequency of the analytical report may vary over time. Unless otherwise expressly stated in the report, the analysis is updated when considered necessary by the research department, for example in the event of significant changes in market conditions or events related to the issuer/the financial instrument.

Analyst certification

The research analyst or analysts responsible for the content of this commissioned research report certify that, notwithstanding the existence of any potential conflicts of interests referred to herein, the views expressed in this commissioned research report accurately reflect the research analyst's personal views about the companies and securities covered. It is further certified that the research analyst has not been, nor is or will be, receiving direct or indirect compensation related to the specific ratings or views contained in this commissioned research report.

Potential conflicts of interest

Carnegie, or its subsidiaries, may from time to time perform investment banking or other services for, or solicit investment banking or other business from, any company mentioned in this report. Any such publicly announced business activity, during the past 12 months, will be referred to in this commissioned research report. A set of rules handling conflicts of interest is implemented in the Carnegie Group. Investment Banking and other business departments in Carnegie are surrounded by information barriers to restrict the flows of sensitive information. Persons outside such barriers may gain access to sensitive information only after having observed applicable procedures. The remuneration of persons involved in preparing this commissioned research report is not tied to investment banking transactions performed by Carnegie or a legal person within the same group.

Confidential and non-public information regarding Carnegie and its clients, business activities and other circumstances that could affect the market value of a security ("sensitive information") is kept strictly confidential and may never be used in an undue manner.

Internal guidelines are implemented in order to ensure the integrity and independence of research analysts. In accordance with the guidelines the research department is separated from the Investment Banking department and there are no reporting lines between the research department and Investment Banking. The guidelines also include rules regarding, but not limited to, the following issues; contacts with covered companies, prohibition against offering favourable recommendations, personal involvement in covered companies, participation in investment banking activities, supervision and review of research reports, analyst reporting lines and analyst remuneration.

Other material conflicts of interest

This report was commissioned and sponsored by the issuer (issuer-paid research).

Distribution restrictions

This commissioned research report is intended only for distribution to professional investors. Such investors are expected to make their own investment decisions without undue reliance on this commissioned research report does not have regard to the specific investment objectives, financial situation or particular needs of any specific person who may receive it. Investors should seek financial advice regarding the appropriateness of investing in any securities discussed in this commissioned research report and should understand that statements regarding future prospects may not be realized. Past performance is not necessarily a guide to future performance. Carnegie and its subsidiaries accept no liability whatsoever for any direct or consequential loss, including, without limitation, any loss of profits arising from the use of this commissioned research report or its contents. This commissioned research report may not be reproduced, distributed or published by any recipient for any purpose. The document may not be distributed to persons that are citizens of or domiciled in any country in which such distribution is prohibited according to applicable laws or other regulations.

This commissioned research report is distributed in Sweden by Carnegie Investment Bank AB. Carnegie Investment Bank AB is a bank incorporated in Sweden with limited liability which is authorised and regulated by the Swedish Financial Supervisory Authority (Finansinspektionen). In Finland this commissioned research report is issued by Carnegie Investment Bank AB, Finland Branch. The Finland branch is authorised by the Swedish Financial Supervisory Authority and subject to limited regulation by the Finnish Financial Supervisory Authority (Finansivalvonta). In Norway this commissioned research report is issued by Carnegie AS, a wholly-owned subsidiary of Carnegie Investment Bank AB. Carnegie AS is regulated by the Financial Supervisory Authority of Norway (Finanstilsynet). In Denmark this commissioned research report is issued by Carnegie Investment Bank AB, Denmark Branch. The Denmark branch is authorised by the Swedish Financial Supervisory Authority and subject to limited regulation by the Danish Financial Supervisory Authority (Finanstilsynet).

subject to limited regulation by the Danish Financial Supervisory Authority (Finanstilsynet). This commissioned research report is distributed in the US by Carnegie, Inc., a US-registered broker-dealer and a member of FINRA and SIPC. Carnegie's research analysts located outside of the US are employed by non-US affiliates of Carnegie Inc. ("non-US affiliates") that are not subject to FINRA regulations. Generally, Carnegie research analysts are not registered with or qualified as research analysts with FINRA, and therefore are not subject to FINRA rule 2241 restrictions intended to prevent conflicts of interest by, among other things, prohibiting certain compensation practices, restricting trading by analysts and restricting communications with the companies that are the subject of the research report. Research reports distributed in the U.S. are intended solely for major US institutional investors and US institutional investors as defined under Rule ISa-6 of the Securities Exchange Act of I934. This commissioned research report is provided for informational purposes only and under no circumstances is it to be used or considered as an offer to sell, or a solicitation of any offer to buy any securities. Reports regarding equity products are prepared by non-US affiliates of and distributed in the United States by Carnegie Inc. under Rule ISa-6(a)(3). When distributed by Carnegie Inc, Carnegie Inc. takes responsibility for the commissioned research report. Any US person who wishes to effect ansactions based on this commissioned research report should contact Carnegie Inc. Investors in the US should be aware that investing in non-US securities entails certain risks. The securities of non-US issuers may not be registered with, or be subject to, the current information reporting and audit standards of the US Securities and Exchange Commission. This commissioned research report has been issued in the UK by Carnegie UK which is the UK Branch of Carnegie Investment Bank AB. Carnegie UK is authorised and regulated by the F

Research Disclaimer

This commissioned research report is provided solely for information. It does not constitute or form part of, and shall under no circumstances be considered as an offer to sell or a solicitation of an offer to purchase or sell any relevant financial instrument.

This commissioned research report has been requested and paid for by the issuer and should therefore be considered a marketing communication (i.e. not investment research). Payment for the report has been agreed in advance on a non-recourse basis. As commissioned research, this material can be considered an acceptable minor non-monetary benefit under MiFID II. It has not been prepared in accordance with the legal requirements designed to promote the independence of investment research. However, it is still subject to a prohibition on dealing ahead of the dissemination of the report.

Carnegie Investment Bank AB is responsible for the preparation of this commissioned research report in Sweden, Finland, Denmark, and the UK. Carnegie AS is responsible for the preparation of this commissioned research report in Norway. Carnegie Inc. is responsible for this research report in the US.

The information in this commissioned research report was obtained from various sources. While all reasonable care has been taken to ensure that the information is true and not misleading. Carnegie gives no representation or warranty, express or implied, about its accuracy or completeness. Carnegie, its subsidiaries and any of their officers or directors may have a position, or otherwise be interested in, transactions in securities that are directly or indirectly the subject of this commissioned research report. Any significant financial interests held by the analyst, Carnegie or a legal person in the same group in relation to the issuer will be referred to in the company-specific disclosures.

Company specific disclosures

The following disclosures relate to relationships between Carnegie Investment Bank AB (with its subsidiaries, "Carnegie") and the issuer or an affiliate.

Parts of this commissioned research report may have been submitted to the issuer prior to its publication.

Copyright © 2025 Carnegie



Commissioned Research sponsored by Transtema

07 February 2025

Carnegie Investment Bank AB

Regeringsgatan 56 SE-103 38 Stockholm

Tel +46 8 5886 88 00 Fax +46 8 5886 88 95 www.carnegie.se

A member of the Stockholm Stock Exchange

Carnegie AS

Fjordalleen 16, 5th Floor PO Box 684, Sentrum NO-0106 Oslo Tel +47 22 00 93 00 Fax +47 22 00 94 00 www.carnegie.no A member of the Oslo Stock Exchange Carnegie Investment Bank, Denmark Branch

Overgaden neden Vandet 9B PO Box 1935 DK-1414 Copenhagen K

Tel +45 32 88 02 00 Fax +45 32 96 10 22 www.carnegie.dk

A member of the Copenhagen Stock Exchange

Carnegie, Inc.

20 West 55th St. ,
New York N.Y. 10019
Tel +1 212 262 5800 Fax +1 212 265 3946
www.carnegiegroup.com
Member FINRA / SIPC

Carnegie Investment Bank AB, Finland Branch

Eteläesplanadi 2 PO Box 36 FI-00131 Helsinki

Tel +358 9 618 71 230 Fax +358 9 618 71 720 www.carnegie.fi

A member of the Helsinki Stock Exchange

Carnegie Investment Bank AB, UK Branch

Finwell House, 26 Finsbury Square London EC2A IDS

Tel +44 20 7216 4000 Fax +44 20 7417 9426 www.carnegie.co.uk

Regulated by the FCA in the conduct of Designated Investment Business in the UK