



## **Appear ASA**

## IPO on Euronext Oslo Børs - Term Sheet - 27 October 2025

Issuer	Appear ASA ("Appear" or the "Company"), incorporated in Norway; <u>www.appear.net</u>
Transaction	Initial Public Offering on Euronext Oslo Børs (the "IPO")
Ticker	APR / NO 001 3683821
Shares outstanding	• 37,595,795 (39,717,000 issued, of which 2,121,205 held in treasury by the company)
Offer Price	NOK 66.50 per share
Pre-money equity value	NOK 2,500 million
Company description	<ul> <li>Appear is a Norwegian media-technology company and one of the global leaders in live production technology. The Company designs and delivers high-capacity, ultra-low-latency hardware and software solutions that enable the world's largest broadcasters, streaming platforms and service providers to transport and process live video at the highest quality from venue to viewer</li> <li>Appear's products span the full live-production value chain, Acquisition, Processing and Consumption, through its X-, VX- and XC-platforms. Its flagship X-platform powers live content capture and transport for Tier-1 sports and entertainment events, while the VX-platform (launching Q4 2025) extends into cloud-based media processing. The XC-platform serves legacy IPTV and broadcast distribution.</li> <li>Between 2021 and LTM H1 2025, Appear delivered revenue CAGR of 35 % to NOK 727 million and achieved an EBITDAC margin of 16 %. Growth has been driven by the commercial success of the X-platform and the transition to a direct-sales model in the US and UK</li> <li>Please see more details about the Company in the intention to float announcement published on 20 October 2025</li> </ul>
Offering structure	<ul> <li>Primary offering: Up to 1,500,000 shares / NOK ~100 million</li> <li>Secondary offering: Up to 11,450,000 shares / NOK ~761 million</li> <li>Base offering: Up to 12,950,000 shares / NOK ~861 million</li> <li>Green shoe option: Up to 1,500,000 shares / NOK ~100 million</li> <li>Total offering size: Up to 14,450,000 shares / NOK ~961 million</li> </ul>
Use of proceeds	The net proceeds from the IPO will be used to continue Appear's growth through professionalisation and international expansion, as well as to provide flexibility for selective strategic and inorganic growth opportunities
Selling shareholders	A collective sell-down by a group of the 14 largest shareholders in the Company, holding ~90% of the outstanding shares
Cornerstone investors	Four cornerstone investors have undertaken to acquire and to be allocated shares for a total amount of NOK 380 million in the IPO, subject to certain conditions. The four cornerstone investors are:     i) Alfred Berg Asset Management with NOK 120 million     ii) Storebrand Asset Management with NOK 100 million     iii) DNB Asset Management with NOK 80 million     iv) Kverva Finans AS with NOK 80 million
Existing shareholders	<ul> <li>Founders and employees: ~87 % of the issued shares in the Company</li> <li>External financial investors: ~8% of the issued shares in the Company</li> <li>Treasury shares: ~5% of the issued shares in the Company</li> <li>Accelerator Ltd., an entity controlled by Mr. Arne Græe, is the largest owner of the Company with ~52.3% ownership</li> </ul>
Lock-ups	<ul> <li>The Company, Board of Directors and management: 360 days</li> <li>Selling shareholders: 180 days</li> </ul>
Selling restrictions	<ul> <li>Institutional offer in the EU and outside of the U.S. under Regulation S exemption</li> <li>Private placement to QIBs in U.S. as defined in Rule 144A</li> <li>Retail offering to the public in Norway and Sweden</li> <li>Employee offering to eligible employees</li> </ul>
Indicative timetable	<ul> <li>Start of bookbuilding and application period:</li> <li>End of bookbuilding period:</li> <li>End of application period for retail/employees:</li> <li>End of application period for retail/employees:</li> <li>Expected notification of allocation:</li> <li>Expected first day of trading:</li> <li>Payment date retail/employee offering:</li> <li>DVP settlement (institutional offer):</li> <li>Delivery of shares retail/employees:</li> <li>28 October 2025 at 09:00 CET (subject to change)</li> <li>4 November 2025 at 12:00 CET (subject to change)</li> <li>5 November 2025</li> <li>6 November 2025</li> <li>7 November 2025</li> <li>7 November 2025</li> <li>7 November 2025</li> <li>7 November 2025</li> </ul>
Documentation	Prospectus expected to be approved on 27 October 2025
Syndicate	ABG Sundal Collier and DNB Carnegie, a part of DNB Bank ASA, as Joint Global Coordinators and Joint Bookrunners

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