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Current rating system as of October 2011 Buy (B), upside of at least 10% to the target price and with an attractive risk/reward profile

Hold (H), the stock is trading close to its target price and is fairly valued

Sell (S), unattractive risk/reward ratio as the stock is trading above its target price

Not rated (NR), Under review (UR), Under bid (UB). The investment rating, if any, has been suspended temporarily.

Risk assessment

The risk assessment is based on the analyst's evaluation of the company's equity beta based on the business risk (asset beta) and financial risk (gearing).

Low risk estimated equity beta <0.75

Medium risk estimated equity beta 0.75 to 1.25 High risk estimated equity beta >1.25

Valuation, methodology, and assumptions

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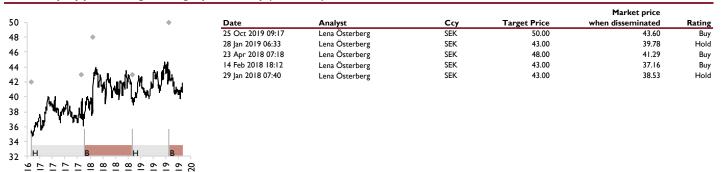
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Telia Company price, rating and target price history (TELIA.ST)



Target Price changes

Mar I Jun I Mar I Mar 2 Sep I Mar 2 Mar 2

Our Target Price Horizon is 6-12 months

Source: Carnegie Research, Factset

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Stock rating distribution in the previous 12 months

Ratings	Carnegie coverage universe % of total	Investment banking services* % of total
Buy	47	62
Hold	44	35
Sell	9	3

*Investment banking services provided by Carnegie in the previous 12 months

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